CAPITAL SOUTHWEST CORPORATION
(Exact name of registrant as specified in its charter)

State or other Jurisdiction of
Incorporation or Organization)

75-1072796
(I.R.S. Employer Identification Number)

12900 Preston Road, Suite 700, Dallas, Texas 75230
(Address of principal executive offices including zip code)
(972) 233-8242
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No
-- --
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

3,767,051 shares of Common Stock, \$1 Par Value as of January 31, 1997

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY
Consolidated Statements of Financial Condition

Assets
December 31, 1996
March 31, 1996
(Unaudited)
Investments at market or fair value
Companies more than 25\% owned (Cost: December 31, 1996-\$20,552,361, March 31, 1996 - \$21,480,361) \$211,078,840
Companies 5\% to 25\% owned (Cost: December 31, 1996 - \$20,937,071, March 31, 1996-\$18,750,404) 37,959,002
$19,633,672$
Companies less than 5\% owned (Cost: December 31, 1996 - \$21,313,336, March 31, 1996 - \$18,313,335)

61,211,426
46, 252, 869
Total investments
(Cost: December 31, 1996 - \$62,802,768, March 31, 1996 - \$58,544,100) 310,249,268
Cash and cash equivalents
7,424,267
Receivables
506, 035
Other assets
3,059,790
Totals
\$321, 239, 360
===========
256,930,461
67,045,185
285, 002
2,711, 802
\$326, 972, 450
==========

## Liabilities and Shareholders' Equity

Note payable to bank
Accrued interest and other liabilities
Income taxes payable
\$

| $\$ 1,497,310$ | S0, 000,000 |
| ---: | ---: |
| $6,268,782$ | $1,669,839$ |
| $86,760,128$ | $6,050,730$ |
| $5,000,000$ | $69,204,128$ |
| ------ | $11,000,000$ |
| $99,526,220$ | $-\cdots-\cdots-\cdots$ |

Common stock, \$1 par value: authorized, 5,000,000 shares; issued, 4,204,416 shares at December 31, 1996 and March 31, 1996

| 4,204,416 | 4,204,416 |
| :---: | :---: |
| 4, 813,121 | 4, 813,121 |
| 4,317,669 | 4,490,374 |
| 54,199,736 | 53,307,782 |
| 161,211, 500 | 129,265,362 |
| (7, 033, 302) | $(7,033,302)$ |
| 221,713,140 | 189,047,753 |
| \$321, 239, 360 | \$326, 972,450 |

(See Notes to Consolidated Financial Statements)

CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY
Consolidated Statements of Operations
(Unaudited)

|  | Three Months Ended December 31 |  |  |  | Nine Months Ended December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  | 1995 |  | 1996 | 1995 |
| Investment income: |  |  |  |  |  |  |  |
| Interest | \$ | 296,204 |  | 463,764 |  | \$ 980,906 | \$1,498, 038 |
| Dividends |  | 393,377 |  | 1,502,418 |  | 1,998,344 | 2,794,521 |
| Management and directors' fees |  | 153,100 |  | 149,350 |  | 451,300 | 417,650 |
|  |  | 842,681 |  | 2,115,532 |  | 3,430,550 | 4,710,209 |
| Operating expenses: |  |  |  |  |  |  |  |
| Interest |  | 103,103 |  | 829,393 |  | 533,713 | 1,416,788 |
| Salaries |  | 231,757 |  | 221,142 |  | 620,639 | 615,348 |
| Net pension expense (benefit) |  | $(87,475)$ |  | $(52,175)$ |  | $(262,427)$ | $(156,526)$ |
| Other operating expenses |  | 122,235 |  | 163,226 |  | 354,274 | 394,516 |
|  |  | 369,620 |  | 1,161,586 |  | 1,246,199 | 2,270,126 |
| Income before income taxes |  | 473, 061 |  | 953,946 |  | 2,184,351 | 2,440,083 |
| Income tax expense |  | 31,000 |  | 20,334 |  | 96,825 | 57,448 |
| Net investment income | \$ | 442, 061 |  | 933,612 |  | 2,087,526 | \$ 2,382,635 |
| Proceeds from disposition of |  |  |  |  |  |  |  |
| investments |  | 273,338 |  | 20, 919, 308 |  | 2,273,338 | \$20, 919, 308 |
| Cost of investments sold |  | 813,333 |  | 2,621,266 |  | 813,333 | 2,621,266 |
| Realized gain on investments before |  |  |  |  |  |  |  |
| Income tax expense |  | 568, 052 |  | 5,940,235 |  | 568,052 | 5,940,235 |
| Net realized gain on investments |  | 891,953 |  | 12,357,807 |  | 891,953 | 12,357, 807 |
| Increase (decrease) in unrealized appreciation of investments before |  |  |  |  |  |  |  |
| Increase (decrease) in deferred income |  | 067,558 |  | $(3,353,503)$ |  | 49,060,139 | 37,634,523 |
| taxes on appreciation of investments |  | 917,000 |  | $(1,174,000)$ |  | 17,114,000 | 9,929,000 |
| Net increase (decrease) in unrealized appreciation of investments before distributions |  | 150,558 |  | $(2,179,503)$ |  | 31, 946,139 | 27,705,523 |
|  |  |  |  |  |  |  |  |
| Net realized and unrealized gain |  |  |  |  |  |  |  |
| on investments |  | $\begin{aligned} & 042,511 \\ & ======== \end{aligned}$ |  | $\begin{aligned} & 10,178,304 \\ & ========== \end{aligned}$ |  | $\begin{array}{r} \$ 32,838,092 \\ ========= \end{array}$ | $\begin{array}{r} \$ 40,063,330 \\ ========= \end{array}$ |
| Increase in net assets from operations |  |  |  |  |  |  |  |
| before distributions |  | 484,572 |  | 11,111,916 |  | \$34,925,618 | \$42,445,965 |


|  | Nine Months Ended December 31, 1996 | Year Ended March 31, 1996 |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| Operations |  |  |
| Net investment income | \$ 2,087,526 | \$ 2,854,917 |
| Net realized gain on investments | 891,953 | 11,174, 025 |
| Net increase in unrealized appreciation of investments before distributions | 31, 946,139 | 38,745,668 |
| Increase in net assets from operations before distributions | 34, 925,618 | 52,774,610 |
| Distributions from: |  |  |
| Undistributed net investment income | $(2,260,231)$ | $(2,253,831)$ |
| Undistributed net realized gain on investments | - | $(153,376)$ |
| Unrealized appreciation of investments | - | $(9,264,304)$ |
| Capital share transactions |  |  |
| Exercise of employee stock options | - | 574,750 |
| Increase in net assets | 32,665,387 | 41, 677, 849 |
| Net assets, beginning of period | 189, 047,753 | 147, 369, 904 |
| Net assets, end of period | \$221, 713, 140 | \$189, 047, 753 |

CAPITAL SOUTHWEST CORPORATION
AND SUBSIDIARY
Consolidated Statements of Cash Flows
(Unaudited)

Cash flows from operating activities
Increase in net assets from operations before distributions assets from operations before distributions to net cash provided by operating activities:
Depreciation and amortization
Net pension benefit
Net realized and unrealized gain on investments
Increase in receivables
(Increase) decrease in other assets
Increase (decrease) in accrued interest and other liabilities
Deferred income taxes
Net cash provided (used) by operating activities

Cash flows from investing activities
Proceeds from disposition of investments
Purchases of securities
Maturities of securities
Net cash provided (used) by investing activities

Cash flows from financing activities
Increase (decrease) in notes payable to bank
Increase in note payable to Skylawn Corp.
Repayment of subordinated debenture
Distributions from undistributed net investment income
Distributions from undistributed net realized gain on investments
Proceeds from exercise of employee stock options

Net cash provided (used) by financing activities

Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period
(Continued)
(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION

 AND SUBSIDIARY
## Consolidated Statements of Cash Flows

(Unaudited)

## Continued

$\qquad$

|  | Three Months Ended December 31 |  | Nine Months Ended December 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | 1996 | 1995 |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$200,548 | \$233, 360 | \$691, 397 | \$787,117 |
| Income taxes | \$ | \$ 9 | \$ 9 | \$ 123 |

Supplemental disclosure of financing activities:
On July 31, 1995, Capital Southwest Corporation distributed to its shareholders 940, 184 shares of common stock of Palm Harbor Homes, Inc., which had a fair market value of $\$ 10.00$ per share, or $\$ 9,401,838$, as adjusted for a 5 -for-4 stock split on August 2, 1996.

```
    CAPITAL SOUTHWEST VENTURE CORPORATION
(wholly-owned subsidiary of Capital Southwest Corporation)
    Statement of Financial Condition
December 31, }199
(Unaudited)
```


## Assets

Investments at market or fair value
Companies more than $25 \%$ owned（Cost－\＄3，367，737）
Companies $5 \%$ to $25 \%$ owned（Cost－\＄3，001，483）
Companies less than 5\％owned（Cost－\＄12，260，983）
Total investments（Cost－\＄18，630，203）
Cash and cash equivalents
Interest and dividends receivable
Other assets

Total

Liabilities and Shareholder＇s Equity
Accrued interest and other liabilities
Deferred income taxes
Subordinated debenture
Total liabilities

Shareholder＇s equity
Common stock，\＄1 par value：authorized 5，000，000 shares； issued and outstanding，1，000，000 shares
Additional capital
Undistributed net investment income
Accumulated net realized loss on investments
Unrealized appreciation of investments－net of deferred income taxes

Shareholder＇s equity
Total
\＄48，257， 782
12，048， 001
33，346， 522
93， 652
3，594，240
132，123
49，432
\＄97，428，100
＝＝＝＝＝＝＝＝＝＝
\＄81，401
26，185，000
5，000，000
31，266， 401
－－－－－－－－

1，000， 000
16，011， 904 642，163 $(329,470)$

48，837，102
－－－－－－－－－
66，161，699
\＄97，428，100
＝＝ニニ＝ニニ＝ニ＝

CAPITAL SOUTHWEST VENTURE CORPORATION
(wholly-owned subsidiary of Capital Southwest Corporation)

## Statement of Operations

Nine Months Ended December 31, 1996
(Unaudited)

Investment income
Interest
Dividends

## Operating expenses:

Interest
Management fee
Miscellaneous

Net investment income

Proceeds from disposition of investments
Cost of investments sold
Realized gain on investments before income taxes
Income tax expense
Net realized gain on investments

Net increase in unrealized appreciation of investments before distribution (net of increase in deferred income taxes of $\$ 4,719,000$ )

Net realized and unrealized gain on investments

Increase in shareholder's equity from operations before distribution
\$ 750,787
941, 372
1,692,159

533,713
107, 844
10, 917
652,474
\$ 1,039,685
===========
\$ 2,273, 338 813,333

1,460,005 350, 000

1,110,005
\$ 8, 927,766
\$ 10, 037, 771
\$ 11, 077, 456
==========

|  | Nine Months Ended December 31, 1996 | Year Ended March 31, 1996 |  |
| :---: | :---: | :---: | :---: |
| (Unaudited) |  |  |  |
| Net investment income | \$ 1, 039,685 | \$ | 1,508,704 |
| Net realized gain (loss) on investments | 1,110,005 |  | $(552,240)$ |
| Net increase in unrealized appreciation |  |  |  |
| of investments before distribution | 8,927,766 |  | 12,662,525 |
| Increase in shareholder's equity from operations before distribution | 11,077,456 |  | 13,618,989 |
| Capital contribution by Capital Southwest Corporation | 404,955 |  | 2,500,000 |
| Distributions to Capital Southwest Corporation from: |  |  |  |
| Undistributed net investment income | $(1,129,184)$ |  | $(1,089,251)$ |
| Accumulated net realized loss on investments | $(623,008)$ |  | $(137,765)$ |
| Unrealized appreciation of investments | - |  | $(9,279,873)$ |
| Increase in shareholder's equity | 9,730,219 |  | 5,612,100 |
| Shareholder's equity, beginning of period | 56,431,480 |  | 50,819,380 |
| Shareholder's equity, end of period | \$66,161,699 |  | 56,431,480 |

(See Notes to Consolidated Financial Statements)

CAPITAL SOUTHWEST VENTURE CORPORATION
(wholly-owned subsidiary of Capital Southwest Corporation) Statement of Cash Flows

Nine Months Ended December 31, 1996
(Unaudited)

| Cash flows from operating activities |  |
| :---: | :---: |
| Increase in shareholder's equity from operations before distribution | \$ 11, 077,456 |
| Adjustments to reconcile increase in shareholder's equity from |  |
| operations before distribution to net cash provided by operating activities: |  |
| Net realized and unrealized gain on investments | $(10,037,771)$ |
| Increase in interest and dividends receivable | $(28,841)$ |
| Decrease in other assets | 12,317 |
| Decrease in accrued interest and other liabilities | $(258,817)$ |
| Net cash provided by operating activities | 764,344 |
| Cash flows from investing activities |  |
| Proceeds from disposition of investments | 2,273,338 |
| Purchase of securities | (3, 000, 000) |
| Maturities of securities | 928,000 |
| Net cash provided by investing activities | 201, 338 |
| Cash flows from financing activities |  |
| Repayment of subordinated debenture | (6,000, 000) |
| Capital contribution by Capital Southwest Corporation | 404,955 |
| Distributions from undistributed net investment income | $(1,129,184)$ |
| Distributions from accumulated net realized loss on investments | $(623,008)$ |
|  | $(7,347,237)$ |
| Net increase in cash and cash equivalents | $(6,381,555)$ |
| Cash and cash equivalents at beginning of period | 9,975,795 |
| Cash and cash equivalents at end of period | \$ 3,594, 240 |
| Supplemental disclosure of cash flow information: |  |
| Cash paid during the period for: |  |
| Interest | \$ 665,753 |
| Income taxes | \$ |

## CAPITAL SOUTHWEST CORPORATION

AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Unaudited)

## 1. Basis of Presentation

The accompanying consolidated financial statements, which include the accounts of Capital Southwest Corporation and its wholly-owned small business investment company subsidiary (the "Company"), have been prepared on the value basis in accordance with generally accepted accounting principles for investment companies. All significant intercompany accounts and transactions have been eliminated in consolidation.

The financial statements included herein have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 6 of Regulation S-X. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's annual report on Form $10-\mathrm{K}$ for the year ended March 31, 1996. Certain information and footnotes normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although the Company believes that the disclosures are adequate for a fair presentation. The information reflects all adjustments (consisting of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the results of operations for the interim periods.
2. Summary of Per Share Information

|  | Three Months Ended December 31 |  | Nine Months Ended December 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | 1996 | 1995 |
| Investment income | \$ . 22 | \$ . 56 | \$ . 91 | \$ 1.25 |
| Operating expenses | (.07) | (.09) | (.19) | (.23) |
| Interest expense | (.03) | (.22) | (.14) | (.38) |
| Income taxes | - | - | (.02) | (.01) |
| Net investment income | . 12 | 25 | 56 | 63 |
| Net realized gain on investments | . 24 | 3.28 | . 24 | 3.28 |
| Net increase (decrease) in unrealized appreciation of investments before distributions | 2.96 | (.58) | 8.48 | 7.36 |
| Distributions from undistributed net investment income | (.40) | (.40) | (.60) | (.60) |
| Distributions from undistributed net realized gain on investments | - | - | - | (.04) |
| Distributions from unrealized appreciation of investments | - | - | - | (2.46) |
| Exercise of employee stock options (1) | - | - | - | (.19) |
| Net increase in net asset value | 2.92 | 2.55 | 8.68 | 7.98 |
| Net asset value: |  |  |  |  |
| Beginning of period | 55.94 | 44.89 | 50.18 | 39.46 |
| End of period | \$58.86 | \$47.44 | \$58.86 | \$47.44 |
| Shares outstanding at end of period (000s omitted) | 3,767 | 3,767 | 3,767 | 3,767 |

(1) Net decrease is due to the exercise of employee stock options at prices less than beginning of period net asset value.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Interest income in the nine months ended December 31, 1996 decreased from the year-ago period primarily because of the repayment of debentures by portfolio companies offset somewhat by an increase in invested idle funds. During the nine months ended December 31, 1996 and 1995, the Company recorded dividend income from the following sources:

|  | Nine Months Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  | 1995 |
| Alamo Group Inc. | \$ | 798,000 |  | 798,000 |
| The RectorSeal Corporation |  | 640,895 |  | 1,229,019 |
| Skylawn Corporation |  | 300, 000 |  | 150,000 |
| Cherokee Communications, Inc. |  | 108, 000 |  | 108, 000 |
| Westmarc Communications, Inc. |  | 60,953 |  | 60,953 |
| Humac Company |  | - |  | 208,200 |
| Texas Shredder, Inc. |  | 28,125 |  | 168,750 |
| Other |  | 62,371 |  | 71,599 |
|  |  | 998,344 |  | 2,794,521 |

Interest expense in the nine months ended December 31, 1996 decreased from the year-ago period due to the repayment of bank debt and a subordinated debenture and due to the accrual of interest in the prior year on the deferred tax related to the installment sale of MESC Holdings, Inc.

During the nine months ended December 31, 1996, the Company reported a realized gain before income taxes of $\$ 1,460,005$. It should be noted that a realized gain before income taxes and a decrease in unrealized appreciation before income taxes are directly related in that when an appreciated portfolio security is sold to realize a gain, a corresponding decrease in unrealized appreciation occurs by transferring the gain associated with the transaction from being unrealized to being realized. Conversely, when a loss is realized on a depreciated portfolio security, an increase in unrealized appreciation occurs.

Set forth in the following table are the significant increases and decreases in unrealized appreciation (before the related change in deferred taxes and excluding the effect of gains or losses realized during the periods) by portfolio company:

Alamo Group Inc.
All Components, Inc.
American Homestar Corporation Cherokee Communications, Inc. Data Race, Inc. Encore Wire Corporation LiL'Things, Inc. Mail-Well, Inc.
PTS Holdings, Inc. Palm Harbor Homes, Inc. PETsMART, Inc.
The RectorSeal Corporation Skylawn Corporation The Whitmore Manufacturing Co.

| Three Months Ended December 31 |  |
| :---: | :---: |
| 1996 | 1995 |
|  |  |
| \$ 5,359, 000 | \$ |
| 1,000,000 | - |
| (500, 704 ) | 1,266,255 |
| 5,752,958 | 1,000,000 |
| 5,259,721 | 223,900 |
| 1,539,000 | (2,789, 000) |
| - | $(318,284)$ |
| 3,123,000 | $(607,000)$ |
| - | - |
| - | 14,461,000 |
| $(2,535,101)$ | (899, 000) |
| - | 1,000,000 |
| $(3,000,000)$ | - |
| 1,200,000 | $(800,000)$ |


| Nine Months Ended December 31 |  |
| :---: | :---: |
| 1996 | 1995 |
|  |  |
| \$(1, 609, 000) | \$ 3,920,000 |
| 1,000,000 | - |
| 1, 051,481 | 2,524,368 |
| 5,752,938 | 1,000,000 |
| 5,764,886 | $(1,585,400)$ |
| 6,865,000 | $(6,356,000)$ |
| $(1,835,670)$ | $(318,284)$ |
| 4,956,000 | 3,062,990 |
| 3,000,000 | - |
| 21,918, 000 | 31,751,777 |
| 2,371,549 | 5,434,755 |
| 2,000,000 | 1,000,000 |
| (3, 000, 000) | - |
| 1,200,000 | $(800,000)$ |

On July 31, 1995, Capital Southwest Corporation distributed 940,184 shares (adjusted for the $8 / 96$ stock split) of common stock of Palm Harbor Homes, Inc. on the basis of 1.25 shares for each five shares of Capital Southwest common stock of record on July 17, 1995. Cash payments were made in lieu of Palm Harbor common stock to record holders of fewer than 50 shares of Capital Southwest common stock and in lieu of fractional shares. The fair market value of Palm Harbor common stock on the July 31, 1995 distribution date was determined to be $\$ 10.00$ per share (adjusted for the $8 / 96$ stock split).

During the quarter ended December 31, 1996, the Company made a new investment of \$3,000,000.

## PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

Exhibit 27 - Financial Data Schedule
(b) Reports on Form 8-K

No reports on Form $8-\mathrm{K}$ have been filed during the quarter for which this report is filed.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITAL SOUTHWEST CORPORATION

February 10, 1997 Date: $\qquad$

February 10, 1997
Date: $\qquad$
/s/William R. Thomas
By:
William R. Thomas, President
/s/Tim Smith
By: $\qquad$

## EXHIBIT INDEX

Exhibit Number Description

This schedule contains summary financial information extracted from the consolidated statement of financial condition at December 31. 1996 (unaudited) and the consolidated statement of operations for the nine months ended December 31, 1996 (unaudited) and is qualified in its entirety by reference to such financial statements.

0000017313
1
US DOLLARS

$$
\begin{aligned}
& \text { 9-MOS } \\
& \text { MAR-31-1996 } \\
& \text { APR-01-1996 } \\
& \text { DEC-31-1996 } \\
& 1 \\
& \text { 62, 802,768 } \\
& \text { 310,249, } 268 \\
& \text { 506, } 035 \\
& \text { 3,059,790 } \\
& \text { 7,424,267 } \\
& \text { 321, 239, } 360 \\
& 0 \\
& \text { 5, 000, } 000 \\
& \text { 94,526,220 } \\
& \text { 99,526,220 } \\
& \text { 1,984, } 235 \\
& \text { 3,767, } 051 \\
& \text { 3,767,051 } \\
& \text { 4,317,669 } \\
& 0 \\
& \text { 54,199,736 } \\
& \begin{array}{r}
7 \\
0 \\
0
\end{array} \\
& \text { 161,211,500 } \\
& \text { 221, 713, } 140 \\
& \text { 1, 998, } 344 \\
& \text { 980, } 906 \\
& \text { 451, } 300 \\
& \text { 1,246,199 } \\
& \text { 2,087,526 } \\
& \text { 891,953 } \\
& \text { 31, 946, } 139 \\
& \text { 34,925,618 } \\
& \text { 2,260,231 } \\
& 0 \\
& 0 \\
& 0 \\
& \text { 32,665,387 } \\
& \text { 4,490,374 } \\
& \text { 53,307,782 } \\
& 0 \\
& 0 \\
& 0 \\
& \text { 533,713 } \\
& \text { 1,246,199 } \\
& 0 \\
& 50.18 \\
& 8.72 \\
& \text { (.60) } \\
& 0 \\
& 0 \\
& 58.86 \\
& 0 \\
& 0 \\
& 0
\end{aligned}
$$

