# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended September 30, 1997 Commission File Number: 814-61

CAPITAL SOUTHWEST CORPORATION
(Exact name of registrant as specified in its charter)

Texas
(State or other Jurisdiction of Incorporation or Organization)

75-1072796
(I.R.S. Employer

Identification Number)

12900 Preston Road, Suite 700, Dallas, Texas 75230
(Address of principal executive offices including zip code)
(972) 233-8242
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

3,773,601 shares of Common Stock, \$1 Par Value as of October 31, 1997

PART I. FINANCIAL INFORMATION
Item 1. Financial Statements

CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY Consolidated Statements of Financial Condition

## Assets

Investments at market or fair value
Companies more than $25 \%$ owned (Cost: September 30, 1997-\$20,552,361, March 31, 1997 - \$20,552,361)
Companies $5 \%$ to $25 \%$ owned (Cost: September 30, 1997-\$19,979,904, March 31, 1997 - \$19,979,904)
Companies less than 5\% owned
(Cost: September 30, 1997-\$16,920,117, March 31, 1997 - \$19, 375, 650)

Total investments (Cost: September 30, 1997- \$57,452,382, March 31, 1997 - \$59,907,915)
Cash and cash equivalents
Receivables
Other assets

Totals

## Liabilities and Shareholders' Equity

Accrued interest and other liabilities
Income taxes payable
Deferred income taxes

- 1,723,714
\$ $1,735,372$
3,184,373
102,952,428
81,868,628
$5,000,000$
Shareholders' equity
Common stock, \$1 par value: authorized,
5,000,000 shares; issued, 4,210,966 shares
at September 30,1997 and $4,204,416$ shares
Additional capital
Undistributed net investment income
Undistributed net realized gain on investments

Unrealized appreciation of investments net of deferred income taxes
Treasury stock - at cost $(437,365$ shares)
Net assets at market or fair value, equivalent to $\$ 71.01$ per share on the $3,773,601$ shares outstanding at September 30,1997 , and $\$ 58.13$ per share on the $3,767,051$ shares outstanding at March 31, 1997

Totals
(See Notes to Consolidated Financial Statements)
$4,204,416$
$4,813,121$
4,804,205
60,113,568

152,070,112 $(7,033,302)$
$218,972,120$
$\$ 310,760,493$

CAPITAL SOUTHWEST CORPORATION
AND SUBSIDIARY
Consolidated Statements of Operations (Unaudited)

(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION

AND SUBSIDIARY
Consolidated Statements of Changes in Net Assets

Six Months Ended September 30, 1997
(Unaudited)

## Operations

Net investment income
Net realized gain on investments
Net increase in unrealized appreciation of investments

Increase in net assets from operations

Distributions from:
Undistributed net investment income

Capital share transactions
Exercise of employee stock options

Increase in net assets

Net assets, beginning of period

Net assets, end of period
$(753,410)$

159,094
\$ 1,592,965
8,945,838

39,053,877
$49,592,680$
$48,998,364$
218,972,120
\$ $267,970,484$
$=============$

Year Ended
March 31, 1997
$\$ \quad 2,574,062$
6,805,786
$22,804,750$
$32,184,598$
$(2,260,231)$
$\qquad$

29,924,367
189,047,753
\$ $218,972,120$
$=============$

# CAPITAL SOUTHWEST CORPORATION 

AND SUBSIDIARY
Consolidated Statements of Cash Flows
(Unaudited)

Cash flows from operating activities
Increase in net assets from operations Adjustments to reconcile increase in net assets from operations to net cash provided by operating activities: Depreciation and amortization
Net pension benefit
Net realized and unrealized gain on investments
(Increase) decrease in receivables (Increase) decrease in other assets Increase (decrease) in accrued interest and other liabilities
Deferred income taxes

Net cash provided by operating activities

Cash flows from investing activities
Proceeds from disposition of investments
Purchases of securities
Maturities of securities

Net cash provided (used) by investing activities

Cash flows from financing activities
Decrease in note payable to bank
Repayment of subordinated debenture
Distributions from undistributed net
investment income
Proceeds from exercise of employee
stock options
Net cash provided (used) by financing activities

Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period

Supplemental disclosure of cash flow information: Cash paid during the period for:


$\$ 23,903,074$
$\$ 13,333,688$

|  | Six Months Ended September 30 |  |
| :---: | :---: | :---: |
|  | 1997 | 1996 |
| \$ | 2,680 | 22.441 |

11,885
$(156,755)$
$(47,999,715)$
$(53,073)$
$(22,056)$
$(101,338)$
54, 800
$----------\quad 326,428$
1,326
---------
$16,442,059$
$(1,223,077$
999,379
(3,000,000)
$(3,000,000)$
$16,218,361$
$(50,000,000)$
--
$(753,410)$

159,094
---------
159,094
----------------
-----------
$(594,316)$
$\qquad$
$(6,000,000)$
$(56,753,410)$
$(58,261,292)$
67,045,185
\$ 8,783,893
$===========$
(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION

## AND SUBSIDIARY

Notes to Consolidated Financial Statements
(Unaudited)

## 1. Basis of Presentation

The accompanying consolidated financial statements, which include the accounts of Capital Southwest Corporation and its wholly-owned small business investment company subsidiary (the "Company"), have been prepared on the value basis in accordance with generally accepted accounting principles for investment companies. All significant intercompany accounts and transactions have been eliminated in consolidation.

The financial statements included herein have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 6 of Regulation S-X. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's annual report on Form $10-\mathrm{K}$ for the year ended March 31, 1997. Certain information and footnotes normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although the company believes that the disclosures are adequate for a fair presentation. The information reflects all adjustments (consisting of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the results of operations for the interim periods.
2. Summary of Per Share Information

|  | Three Months Ended September 30 |  |  |  | Six Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |  | 1997 |  | 996 |
| Investment income | \$ | . 28 | \$ | . 33 | \$ | . 63 | \$ | . 69 |
| Operating expenses |  | (.07) |  | (.05) |  | (.13) |  | (.12) |
| Interest expense |  | (.03) |  | (.05) |  | (.06) |  | (.11) |
| Income taxes |  | (.01) |  | (.01) |  | (.02) |  | (.02) |
| Net investment income |  | . 17 |  | . 22 |  | . 42 |  | . 44 |
| Net realized gain on investments |  | . 18 |  | -- |  | 2.37 |  | -- |
| Net increase in unrealized appreciation of investments |  | 5.97 |  | 3.32 |  | 10.35 |  | 5.52 |
| Distributions from undistributed net investment income |  | -- |  | -_ |  | (.20) |  | (.20) |
| Exercise of employee stock options (1) |  | (.06) |  | -- |  | (.06) |  | -- |
| Net increase in net asset value |  | 6.26 |  | 3.54 |  | 12.88 |  | 5.76 |
| Net asset value: |  |  |  |  |  |  |  |  |
| Beginning of period |  | 64.75 |  | 52.40 |  | 58.13 |  | 50.18 |
| End of period | \$ | 71.01 | \$ | 55.94 | \$ | 71.01 | \$ | 55.94 |
| Shares outstanding at end of period (OOOs omitted) |  | 3,774 |  | 3,767 |  | 3,774 |  | 3,767 |

(1) Net decrease is due to the exercise of employee stock options at prices less than beginning of period net asset value.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Interest income in the six months ended September 30, 1997 increased from the year-ago period primarily because of interest payments by a new portfolio company and an increase in average idle funds invested. During the six months ended September 30, 1997 and 1996, the Company recorded dividend income from the following sources:

|  |  | Six Months Ended September 30 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |
| The RectorSeal Corporation | \$ | 240,000 | \$ | 600,001 |
| Alamo Group Inc. |  | 532,000 |  | 532,000 |
| Skylawn Corporation |  | 150,000 |  | 300,000 |
| Cherokee Communications, Inc. |  | - |  | 72,000 |
| Westmarc Communications, Inc. |  | 40,635 |  | 40,635 |
| The Whitmore Manufacturing Company |  | 60,000 |  | - |
| Other |  | 75,603 |  | 60,331 |
|  |  | 098,238 |  | 604,967 |

Interest expense in the six months ended September 30, 1997 decreased from the year-ago period due to the repayment of a subordinated debenture on September 1, 1996.

During the six months ended September 30, 1997, the Company reported a realized gain before income taxes of $\$ 13,762,828$. It should be noted that a realized gain before income taxes and a decrease in unrealized appreciation before income taxes are directly related in that when an appreciated portfolio security is sold to realize a gain, a corresponding decrease in unrealized appreciation occurs by transferring the gain associated with the transaction from being "unrealized" to being "realized." Conversely, when a loss is realized on a depreciated portfolio security, an increase in unrealized appreciation occurs.

Set forth in the following table are the significant increases and decreases in unrealized appreciation (before the related change in deferred taxes and excluding the effect of gains or losses realized during the periods) by portfolio company:

|  | Three Months Ended September 30 |  |
| :---: | :---: | :---: |
|  | 1997 | 1996 |
| Alamo Group Inc. | \$4,021,000 | \$(2,143,000) |
| All Components, Inc. | 950,000 | - |
| American Homestar Corporation | 1,064,001 | $(500,705)$ |
| Amfibe, Inc. | 2,400,000 | - |
| Data Race, Inc. | $(142,028)$ | 830,000 |
| Encore Wire Corporation | 11,220,000 | 5,171,000 |
| LiL' Things, Inc. | - | $(917,540)$ |
| Mail-Well, Inc. | - | 1,824,000 |
| Mylan Laboratories, Inc. | 986,198 | $(32,071)$ |
| Palm Harbor Homes, Inc. | 14,328,000 | 12,568,000 |
| PETsMART, Inc. | $(858,664)$ | 1,308,440 |
| The RectorSeal Corporation | - | 2,000,000 |
| Tecnol Medical Products, Inc. | $(367,528)$ | $(826,938)$ |
| Tele-Communications - TCI Group | $(325,804)$ | $(562,500)$ |
| Tele-Communications - LM Group | 383,906 | 95,625 |
| Tele-Communications - TCI Ventures | 1,350,583 | - |
| Texas Petrochemical Holdings, Inc. | $(900,000)$ | - |
| Texas Shredder, Inc. | 1,125,000 | 250,000 |


| Six Months Ended September 30 |  |
| :---: | :---: |
| 1997 | 1996 |
|  |  |
| \$ 8,308,000 | \$ $6,968,000$ ) |
| 950,000 | - |
| 3,129,413 | 1,552,185 |
| 2,400,000 | 600,000 |
| 71,248 | 830,000 |
| 17,279,000 | 5,326,000 |
| - | $(1,835,670)$ |
| 8,294,000 | 1,833,000 |
| 970,163 | $(497,108)$ |
| 28,656,000 | 21,918,000 |
| $(6,460,423)$ | 4,906,650 |
| - | 2,000,000 |
| 780,997 | $(574,262)$ |
| 202,946 | $(652,500)$ |
| 645,468 | 112,500 |
| 1,350,583 | - |
| (900,000) | - |
| 1,125,000 | 250,000 |

During the quarter ended September 30, 1997, the Company made two new investments totaling $\$ 800,000$.

The Company has agreed, subject to certain conditions, to invest up to \$12,544,923 in four portfolio companies.

PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders

The Company's Annual Meeting of Stockholders was held on July 21, 1997, with the following results of elections and approval:

## Votes Cast

|  | Votes Cast |  |
| :---: | :---: | :---: |
| --------------------------------------------------- |  |  |

a. The following Directors were elected to serve until the next Annual Meeting of Stockholders:

| Graeme W. Henderson | 3,029,754 | 7,068 | 730,229 |
| :---: | :---: | :---: | :---: |
| Gary L. Martin | 3,036,241 | 583 | 730,227 |
| James M. Nolan | 3,036,241 | 583 | 730,227 |
| William R. Thomas | 3,035,841 | 983 | 730,227 |
| John H. Wilson | 3,036,241 | 583 | 730,227 |
| wick LLP was approved as the |  |  |  |
| itors for the 1998 fiscal year. | 3,025,211 | 6,688 | 735,152 |

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

Exhibit 27 - Financial Data Schedule
(b) Reports on Form 8-K

No reports on Form $8-K$ have been filed during the quarter for which this report is filed.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITAL SOUTHWEST CORPORATION

Date: November 13,1997

Date: November 13,1997

By: /s/ William R. Thomas
William R. Thomas, President

By: /s/Tim Smith
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Tim Smith, Vice President and Secretary-Treasurer
(A) This schedule contains summary financial information extracted from the Consolidated Statement of Financial Condition at September 30, 1997 (unaudited) and the Consolidated Statement of Operations for the year ended September 30,1997 (unaudited) and is qualified in its entirety by reference to such financial statements.
6-MOS
MAR-31-1997
APR-01-1997
SEP-30-1997
1
57,452,382
350,918,370
332,888
3,436,777
30,959,954
385,647,989
0
$5,000,000$
112,677,505
$117,677,505$
$2,143,329$
3,773,601
3,767,051
5, 643,760
0
69,059,406
0
191,123,989
$267,970,484$
1,098,238
989,669
269,700
707,918
1,592,965
8,945,838
39,053,877
49,592,680
753,410
0
0
6,550
0
0
48,998,364
4,804,205
60,113,568
0
0
0
205,111
707,918
0
58.13
12.72
(.20)
0
0
71.01
0
0

