# SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

 OF THE SECURITIES EXCHANGE ACT OF 1934For the Quarter Ended December 31, 1998
Commission File Number: 814-61

CAPITAL SOUTHWEST CORPORATION
(Exact name of registrant as specified in its charter)

Texas 75-1072796
State or other Jurisdiction of
Incorporation or Organization)
(I.R.S. Employer

Identification Number)

12900 Preston Road, Suite 700, Dallas, Texas 75230
(Address of principal executive offices including zip code)
(972) 233-8242
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } X \quad \text { No }
$$

$\qquad$
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

3,807,051 shares of Common Stock, \$1 Par Value as of January 31, 1999

PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY Consolidated Statements of Financial Condition

December 31, 1998 March 31, 1998
(Unaudited)

$$
\$ 256,394,359 \quad \$ 266,370,919
$$

29,071,160 43,044,195 March 31, 1998 - \$14,984,195)
$29,071,160 \quad 43,044,195$
87,900,818 91,871,340

Total investments
(Cost: December 31, 1998 - \$73,580,014, March 31, 1998 - \$61,154,421)
Cash and cash equivalents
Receivables
373, 366, $337 \quad 401,286,454$
5,023,387 117,047,920
283,987 332,873
4,019,378 3,656,308

Note payable to bank
Accrued interest and other liabilities
Income taxes payable
Deferred income taxes
Subordinated debenture

## Total liabilities

Shareholders' equity
Common stock, \$1 par value: authorized, 5,000,000 shares; issued, 4,244,416 shares
at December 31, 1998 and $4,225,316$ shares
at March 31, 1998
Additional capital
Undistributed net investment income
Undistributed net realized gain on investments Unrealized appreciation of investments -
net of deferred income taxes
Treasury stock - at cost ( 437,365 shares)
Net assets at market or fair value, equivalent to $\$ 70.93$ per share on the $3,807,051$ shares outstanding at December 31, 1998, and \$78.15 per share on the $3,787,951$ shares outstanding at March 31, 1998

Totals

2, 061, 703 288,980
105, 301, 157
5, 000, 000
112,651, 840
\$ 100,000, 000

1, 961, 382

119, 339, 357
5, 000, 000
226,300,739
-

| $4,244,416$ | $4,225,316$ |
| ---: | ---: |
| $6,173,747$ | $5,512,409$ |
| $4,330,410$ | $5,261,898$ |
| $67,093,654$ | $66,598,460$ |
|  |  |
| $195,232,324$ | $221,458,035$ |
| $(7,033,302)$ | $(7,033,302)$ |
| $-------\cdots-\cdots$ | $-\cdots-\cdots$ |

270, 041, 249
$\qquad$
\$ 382, 693, 089
=============

296, 022, 816
\$ 522, 323, 555
=============
(See Notes to Consolidated Financial Statements)

| Investment income: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest | \$ | 266,174 | \$ | 565,822 | \$ | 990,815 | \$ | 1,555,491 |
| Dividends |  | 385, 072 |  | 345,401 |  | 1,579,387 |  | 1,443,639 |
| Management and directors' fees |  | 124,850 |  | 163,600 |  | 415,300 |  | 433,300 |
|  |  | 776,096 |  | 1,074,823 |  | 2,985,502 |  | 3,432,430 |
| Operating expenses |  |  |  |  |  |  |  |  |
| Interest |  | 103,104 |  | 103,103 |  | 315,305 |  | 308, 214 |
| Salaries |  | 406,783 |  | 578,000 |  | 913,202 |  | 996,124 |
| Net pension expense (benefit) |  | $(77,906)$ |  | $(78,378)$ |  | $(233,719)$ |  | $(235,133)$ |
| Other operating expenses |  | 194,420 |  | 176,836 |  | 559,991 |  | 418, 274 |
|  |  | 626,401 |  | 779,561 |  | 1,554,779 |  | 1,487,479 |
| Income before income taxes |  | 149,695 |  | 295, 262 |  | 1,430,723 |  | 1,944,951 |
| Income tax expense |  | 27,300 |  | 27,525 |  | 81,800 |  | 84,249 |
| Net investment income | \$ | 122,395 | \$ | 267,737 | \$ | 1,348, 923 | \$ | 1,860,702 |
| Proceeds from disposition of |  |  |  |  |  |  |  |  |
| Cost of investments sold |  | -- |  | 4,085,592 |  | -- |  | 6,764,823 |
| Realized gain (loss) on investments |  |  |  |  |  |  |  |  |
| Income tax expense (benefit) |  | -- |  | $(1,396,813)$ |  | 266,643 |  | 3,420,177 |
| Net realized gain (loss) on investments |  | -- |  | ( $2,460,946$ ) |  | 495,194 |  | 6,484,892 |
| Increase (decrease) in unrealized appreciation |  |  |  |  |  |  |  |  |
| Increase (decrease) in deferred income taxes on appreciation of investments |  | 1,256,000 |  | 3,624,000 |  | 4,120, 000) |  | 24,653,000 |
| Net increase (decrease) in unrealized appreciation of investments |  | 2,331,928 |  | 6,732,201 |  | 6,225,711) |  | 45,786, 078 |
| Net realized and unrealized gain (loss) |  |  |  |  |  |  |  |  |
| Increase (decrease) in net assets from operations | \$ | 2,454,323 | \$ | 4,538,992 |  | 4,381,594) | \$ | 54,131,672 |

## CAPITAL SOUTHWEST CORPORATION

 AND SUBSIDIARYConsolidated Statements of Changes in Net Assets

(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION

AND SUBSIDIARY
Consolidated Statements of Cash Flows
(Unaudited)

|  | Three Months Ended December 31 |  |  |  | Nine Months Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 |  | 1997 |  | 1998 |  | 1997 |
| Cash flows from operating activities |  |  |  |  |  |  |  |  |
| Increase (decrease) in net assets from operations | \$ | 2,454,323 | \$ | 4,538,992 | \$ | $(24,381,594)$ |  | 54,131,672 |
| Adjustments to reconcile increase (decrease) in net assets from operations to net cash provided by operating activities: |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 6,178 |  | 5,942 |  | 18,533 |  | 17,827 |
| Net pension benefit |  | $(77,906)$ |  | $(78,378)$ |  | $(233,719)$ |  | $(235,133)$ |
| Net realized and unrealized (gain) loss on investments |  | $(2,331,929)$ |  | $(4,271,255)$ |  | 25,730,516 |  | $(52,270,970)$ |
| (Increase) decrease in receivables |  | 130,098 |  | $(29,784)$ |  | 48,886 |  | $(82,857)$ |
| (Increase) decrease in other assets |  | 27,475 |  | 15,884 |  | $(34,968)$ |  | $(6,172)$ |
| Increase (decrease) in accrued interest and other liabilities |  | 152,713 |  | 262,693 |  | 9,742 |  | 161,355 |
| Deferred income taxes |  | 27,300 |  | 27,500 |  | 81, 800 |  | 82,300 |
| Net cash provided by operating activities |  | 388,252 |  | 471,594 |  | 1,239,196 |  | 1,798, 022 |
| Cash flows from investing activities |  |  |  |  |  |  |  |  |
| Proceeds from disposition of investments |  | -- |  | 227,833 |  | 761,837 |  | 16,669,892 |
| Purchases of securities |  | $(1,897,860)$ |  | $(6,580,349)$ |  | $(13,170,132)$ |  | (7, 803, 426) |
| Maturities of securities |  | 293,000 |  | 585,987 |  | 744,539 |  | 1,585,366 |
| Net cash provided (used) by investing activities |  | $(1,604,860)$ |  | $(5,766,529)$ |  | $(11,663,756)$ |  | 10,451, 832 |
| Cash flows from financing activities |  |  |  |  |  |  |  |  |
| Decrease in note payable to bank |  | $(40,000,000)$ |  | -- |  | (100, 000, 000) |  | -- |
| Distributions from undistributed net investment income |  | $(1,522,821)$ |  | $(1,515,041)$ |  | $(2,280,411)$ |  | $(2,268,451)$ |
| Proceeds from exercise of employee stock options |  | 498,750 |  | 548,625 |  | 680,438 |  | 707,719 |
| Net cash used by financing activities |  | $(41,024,071)$ |  | $(966,416)$ |  | $(101,599,973)$ |  | $(1,560,732)$ |
| Net increase (decrease) in cash and cash <br> equivalents |  |  |  |  |  |  |  |  |
| Cash and cash equivalents at beginning of period |  | 47, 264, 066 |  | 30, 959, 954 |  | 117, 047,920 |  | 14,009,481 |
| Cash and cash equivalents at end of period | \$ | 5, 023,387 | \$ | 24,698,603 | \$ | 5,023,387 |  | 24,698,603 |
| Supplemental disclosure of cash flow information: |  |  |  |  |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |  |  |  |  |
| Interest | \$ | 207,638 | \$ | 200,548 | \$ | 424,926 |  | 400, 000 |
| Income taxes | \$ | 5,000 | \$ | 2,000 | \$ | 13,500 | + | 8,022 |

(Unaudited)

## 1. Basis of Presentation

The accompanying consolidated financial statements, which include the accounts of Capital Southwest Corporation and its wholly-owned small business investment company subsidiary (the "Company"), have been prepared on the value basis in accordance with generally accepted accounting principles for investment companies. All significant intercompany accounts and transactions have been eliminated in consolidation.

The financial statements included herein have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 6 of Regulation S-X. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended March 31, 1998. Certain information and footnotes normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although the Company believes that the disclosures are adequate for a fair presentation. The information reflects all adjustments (consisting of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the results of operations for the interim periods.
2. Summary of Per Share Information

| Thre | $\begin{aligned} & \text { Ended } \\ & 31 \end{aligned}$ | Nine Months Ended December 31 |  |
| :---: | :---: | :---: | :---: |
| 1998 | 1997 | 1998 | 1997 |
|  |  |  |  |


| Investment income | \$ | . 20 | \$ | . 27 | \$ | . 78 | \$ | . 90 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating expenses |  | (.15) |  | (.18) |  | (.33) |  | (.31) |
| Interest expense |  | (.02) |  | (.02) |  | (.08) |  | (.08) |
| Income taxes |  | - - |  |  |  | (.02) |  | (.02) |
| Net investment income |  | . 03 |  | . 07 |  | . 35 |  | . 49 |
| Net realized gain (loss) on investments |  | - - |  | (.66) |  | . 13 |  | 1.71 |
| Net increase (decrease) in unrealized appreciation of investments |  | . 61 |  | 1.74 |  | (6.89) |  | 12.09 |
| Distributions from undistributed net investment income |  | (.40) |  | (.40) |  | (.60) |  | (.60) |
| Exercise of employee stock options (1) |  | (.13) |  | (.07) |  | (.21) |  | (.13) |
| Net increase (decrease) in net asset value |  | . 11 |  | . 68 |  | (7.22) |  | 13.56 |
| Net asset value: Beginning of period |  | 70.82 |  | 71.01 |  | 78.15 |  | 58.13 |
| End of period | \$ | 70.93 | \$ | 71.69 | \$ | 70.93 | \$ | 71.69 |
| Shares outstanding at end of period (000s omitted) |  | 3,807 |  | 3,788 |  | 3,807 |  | 3,788 |

(1) Net decrease is due to the exercise of employee stock options at prices less than beginning of period net asset value

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Interest income in the nine months ended December 31, 1998 decreased from the year-ago period primarily because of a decrease in average idle funds invested. During the nine months ended December 31, 1998 and 1997, the Company recorded dividend income from the following sources:

|  | Nine Months Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 |  | 1997 |
| Alamo Group Inc. | \$ | 877,800 | \$ | 798,000 |
| The RectorSeal Corporation |  | 240, 000 |  | 261,200 |
| Skylawn Corporation |  | 150, 000 |  | 150,000 |
| Westmarc Communications, Inc. |  | 60,953 |  | 60,953 |
| The Whitmore Manufacturing Company |  | 60,000 |  | 60, 000 |
| Kimberly-Clark Corporation |  | 57,885 |  |  |
| Texas Shredder, Inc. |  | 30,345 |  | 28,125 |
| Other |  | 102,404 |  | 85,361 |
|  |  | 579,387 |  | ,443,639 |

Salaries in the nine months ended December 31, 1998 decreased from the year-ago period mainly due to a reduction in staff. Other operating expenses in the nine months ended December 31, 1998 increased from the year-ago period primarily due to the payment of a finders fee related to an investment.

During the nine months ended December 31, 1998, the Company reported a realized gain before income taxes of $\$ 761,837$. It should be noted that a realized gain before income taxes occurs when an appreciated portfolio security is sold to realize a gain and a corresponding decrease in unrealized appreciation occurs by transferring the gain associated with the transaction from being "unrealized" to being "realized". Conversely, when a loss is realized on a depreciated portfolio security, an increase in unrealized appreciation occurs.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

Set forth in the following table are the significant increases and decreases in unrealized appreciation (before the related change in deferred taxes and excluding the effect of gains or losses realized during the periods) by portfolio company:

|  | Three Months Ended December 31 |  |  |  | Nine Months Ended December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 |  | 1997 | 1998 |  | 1997 |
| Alamo Group Inc. | \$ | -- | \$ | -- | \$(10, 640, 000) | \$ | 8,308, 000 |
| All Components, Inc. |  | -- |  | -- | 1,225, 000 |  | 950, 000 |
| American Homestar Corporation |  | $(4,975,766)$ |  | 657,176 | $(5,820,707)$ |  | 3,786,589 |
| Amfibe, Inc. |  | $(2,400,000)$ |  | - - | ( $2,400,000$ ) |  | 2,400,000 |
| Balco, Inc. |  | 1,517,760 |  | -- | 3,422,440 |  |  |
| Dennis Tool Company |  | $(800,000)$ |  | -- | $(2,799,944)$ |  | -- |
| Encore Wire Corporation |  | (300, 000 ) |  | -- | $(16,288,000)$ |  | 17,279,000 |
| Intelligent Reasoning Systems, Inc. |  | $(1,542,754)$ |  | -- | $(1,542,754)$ |  | -- |
| Kimberly-Clark Corporation |  | 1,080,520 |  | 130,708 | 337,662 |  | 911,705 |
| Mail-Well, Inc. |  | 2,085,140 |  | 5,726,000 | $(10,407,860)$ |  | 14,020,000 |
| Mylan Laboratories, Inc. |  | 256,572 |  | $(192,429)$ | 1, 090,431 |  | 777,734 |
| Palm Harbor Homes, Inc. |  |  |  |  | $(4,713,000)$ |  | 28,656,000 |
| PETsMART, Inc. |  | 2,514,659 |  | $(1,921,771)$ | 40,890 |  | $(8,382,194)$ |
| Tele-Communications-LM Group |  | 955,547 |  | 459,844 | 1,189,687 |  | 1,105, 312 |
| Tele-Communications-TCI Group |  | 1,853,727 |  | 851, 713 | 2,777,013 |  | 1,054,659 |
| Tele-Communications-TCI Ventures |  | 744,881 |  | 503,408 | 785,808 |  | 1,853,991 |
| Texas Shredder, Inc. |  | -- |  | -- | -- |  | 1,125,000 |
| The Whitmore Manufacturing Co. |  | 800, 000 |  | -- | 2,000,000 |  | -- |

During the quarter ended December 31, 1998, the Company made additional investments of $\$ 1,897,860$ in existing portfolio companies.

The Company has agreed, subject to certain conditions, to invest up to \$2,900,000 in three portfolio companies.

Many computer software systems in use today cannot properly process date-related information from and after January 1, 2000. Should any of the computer systems employed by our major portfolio companies fail to process this type of information properly, it could have a negative impact to our shareholders. The Company has reviewed its computer system and determined that it will be Year 2000 compliant. In addition, the Company has inquired of its major service providers as well as its major portfolio companies to determine if they will be prepared for the Year 2000. All have indicated they are taking the necessary steps to be Year 2000 compliant. It is anticipated that the Company will incur no material expenses related to the Year 2000 issues.

PART II. OTHER INFORMATION
Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

Exhibit 27 - Financial Data Schedule
(b) Reports on Form 8-K

No reports on Form 8-K have been filed during the quarter for which this report is filed.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITAL SOUTHWEST CORPORATION

Date: February 5, 1999

Date: February 5, 1999

By: /s/ William R. Thomas
William R. Thomas, President

By: /s/ Tim Smith
$\qquad$
Tim Smith, Vice President \& Secretary-Treasurer

This schedule contains summary financial information extracted from the Consolidated Statement of Financial Condition at December 31, 1998 (unaudited) and the Consolidated Statement of Operations for the nine months ended December 31, 1998 (unaudited) and is qualified in its entirety by reference to such financial statements.

0000017313
Capital Southwest Corporation
1
US DOLLARS

3-MOS
MAR-31-1998
APR-01-1998
DEC-31-1998
1
73,580, 014
373, 366, 337
283,987
4, 019, 378
5, 023,387
382, 693, 089
0
5, 000, 000
107,651, 840
112, 651, 840
0
3,384, 861
3,807,951
3,787,951
4,330,410
0
67, 093, 654
0
195, 232, 324
270,041,249
1,579,387
990, 815
415, 300
1,554,779
1,348, 923
495, 194
$(26,225,711)$
$(24,381,594)$
2,280,411
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$(24,381,594)$
5,261,898
66,598,460
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315, 305
1,554,779
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78.15
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(6.76)
(.60)

0
0
70.93

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