SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended December 31, 1997
Commission File Number: 814-61
(Exact name of registrant as specified in its charter)

| Texas | $75-1072796$ |
| :---: | :---: |
| (State or other Jurisdiction of | (I.R.S. Employer |
| Incorporation or Organization) | Identification Number) |
| 12900 Preston Road, Suite 700, Dallas, Texas 75230 |  |
| (Address of principal executive offices including zip code) |  |
| (972) $233-8242$ |  |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

> Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

3,787,601 shares of Common Stock, \$1 Par Value as of January 31, 1998

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY Consolidated Statements of Financial Condition

Assets

Investments at market or fair value
Companies more than 25\% owned (Cost: December 31, 1997 - \$19,370,874, March 31, 1997 - \$20,552,361)
Companies 5\% to 25\% owned (Cost: December 31, 1997 - \$17,238,589, March 31, 1997 - \$19,979,904)
Companies less than 5\% owned (Cost: December 31, 1997 - \$22,751,688, March 31, 1997 - \$19,375,650)

Total investments
(Cost: December 31, 1997-\$59,361,151, March 31, 1997 - \$59,907,915)
Cash and cash equivalents
Receivables
Other assets
Totals

Liabilities and Shareholders' Equity

## Deferred income taxes

Subordinated debenture
Total liabilities

## Shareholders' equity

Common stock, $\$ 1$ par value: authorized, 5,000,000 shares; issued, 4,224,966 shares at December 31, 1997 and 4,204, 416 shares at March 31, 1997
Additional capital
Undistributed net investment income
Undistributed net realized gain on investments Unrealized appreciation of investments -
net of deferred income taxes
Treasury stock - at cost (437,365 shares)
Net assets at market or fair value, equivalent
to $\$ 71.69$ per share on the $3,787,601$ shares
outstanding at December 31, 1997, and \$58.13
per share on the 3,767,051 shares outstanding at March 31, 1997

Totals

106,603, 928 5, 000, 000

120,239,725

| 4,224,966 | 4,204,416 |
| :---: | :---: |
| 5,500,290 | 4,813,121 |
| 4,396,456 | 4,804, 205 |
| 66,598,460 | 60,113,568 |
| 197,856,190 | 152, 070, 112 |
| $(7,033,302)$ | $(7,033,302)$ |

$$
271,543,060
$$

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$$
\$ 391,782,785
$$

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218, 972, 120
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CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY
Consolidated Statements of Operations
(Unaudited)

|  | Three Months Ended December 31 |  |  |  | Nine Months Ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |  | 1997 |  |  | 1996 |
| Investment income: |  |  |  |  |  |  |  |  |  |
| Interest | \$ | 565,822 | \$ | 296,204 | \$ | 1,555,491 | \$ |  | 980,906 |
| Dividends |  | 345,401 |  | 393,377 |  | 1,443,639 |  |  | 1,998,344 |
| Management and directors' fees |  | 163, 600 |  | 153,100 |  | 433,300 |  |  | 451, 300 |
|  |  | 1,074,823 |  | 842,681 |  | 3,432,430 |  |  | 3,430,550 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |
| Interest |  | 103,103 |  | 103,103 |  | 308,214 |  |  | 533,713 |
| Salaries |  | 578, 000 |  | 231, 757 |  | 996,124 |  |  | 620,639 |
| Net pension expense (benefit) |  | $(78,378)$ |  | $(87,475)$ |  | $(235,133)$ |  |  | $(262,427)$ |
| Other operating expenses |  | 176,836 |  | 122,235 |  | 418,274 |  |  | 354, 274 |
|  |  | 779,561 |  | 369,620 |  | 1,487,479 |  |  | 1,246,199 |
| Income before income taxes |  | 295, 262 |  | 473,061 |  | 1,944,951 |  |  | 2,184,351 |
| Income tax expense |  | 27,525 |  | 31, 000 |  | 84,249 |  |  | 96,825 |
| Net investment income | \$ | 267,737 | \$ | 442,061 | \$ | 1,860,702 |  |  | 2,087,526 |
| Proceeds from disposition of |  |  |  |  |  |  |  |  |  |
| Cost of investments sold |  | 4, 085,592 |  | 813,333 |  | 6,764,823 |  |  | 813,333 |
| Realized gain (loss) on investments before income taxes |  | $(3,857,759)$ |  | 1,460,005 |  | 9, 905,069 |  |  | 1,460,005 |
| Income tax expense (benefit) |  | $(1,396,813)$ |  | 568,052 |  | 3,420,177 |  |  | 568,052 |
| Net realized gain (loss) on investments |  | $(2,460,946)$ |  | 891,953 |  | 6,484,892 |  |  | 891,953 |
| Increase in unrealized appreciation of investments before income taxes |  | 10,356,201 |  | 17,067,558 |  | 70,439,078 |  |  | 49,060,139 |
| Increase in deferred income taxes on appreciation of investments |  | 3,624,000 |  | 5,917,000 |  | 24,653,000 |  |  | 17,114,000 |
| Net increase in unrealized appreciation of investments |  | 6,732,201 |  | 11,150,558 |  | 45,786,078 |  |  | 31,946,139 |
| Net realized and unrealized gain on investments | \$ | 4,271,255 | \$ | 12,042,511 | \$ | 52,270,970 |  |  | 32,838, 092 |
| Increase in net assets from operations | \$ | 4,538,992 | \$ | 12,484,572 | \$ | 54,131,672 |  |  | 34,925,618 |

## CAPITAL SOUTHWEST CORPORATION

AND SUBSIDIARY
Consolidated Statements of Changes in Net Assets

| Nine Months Ended | Year Ended |
| :---: | :---: |
| December 31, 1997 | March 31, 1997 |
| (Unaudited) |  |

Operations
Net investment income
Net realized gain on investments Net increase in unrealized appreciation of investments

Increase in net assets from operations
Distributions from:
Undistributed net investment income
Capital share transactions
Exercise of employee stock options

Increase in net assets
Net assets, beginning of period

Net assets, end of period
\$
6,484,892
45, 786, 078
$54,131,672$
$(2,268,451)$

707,719

52,570,940
218, 972,120
\$ 271,543,06
(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY <br> Consolidated Statements of Cash Flows <br> (Unaudited)

Cash flows from operating activities
Increase in net assets from operations
Adjustments to reconcile increase in net
assets from operations to net cash provided
by operating activities:
Depreciation and amortization
Net pension benefit
Net realized and unrealized gain on investments
Increase in receivables
(Increase) decrease in other assets
Increase (decrease) in accrued interest and other liabilities
Deferred income taxes
Net cash provided (used) by operating activities

Cash flows from investing activities
Proceeds from disposition of investments
Purchases of securities
Maturities of securities
Net cash provided (used) by investing activities
Cash flows from financing activities
Decrease in note payable to bank
Repayment of subordinated debenture
Distributions from undistributed net
investment income
Proceeds from exercise of employee
stock options
Net cash used by financing activities
Net increase (decrease) in cash and cash
equivalents
Cash and cash equivalents at beginning
of period
Cash and cash equivalents at end of period

Cash and cash equivalents at end of period

Supplemental disclosure of cash flow information:
Cash paid during the period
for:

| Interest | $\$$ | 200,548 | $\$$ | 200,548 | $\$$ | 400,000 | $\$$ |
| :--- | :--- | ---: | :--- | ---: | ---: | ---: | ---: |
| Income taxes | $\$$ | 2,000 | $\$$ | - | $\$ 01,397$ |  |  |

CAPITAL SOUTHWEST CORPORATION
AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Unaudited)

## 1. Basis of Presentation

The accompanying consolidated financial statements, which include the accounts of Capital Southwest Corporation and its wholly-owned small business investment company subsidiary (the "Company"), have been prepared on the value basis in accordance with generally accepted accounting principles for investment companies. All significant intercompany accounts and transactions have been eliminated in consolidation.

The financial statements included herein have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form $10-\mathrm{Q}$ and Article 6 of Regulation $\mathrm{S}-\mathrm{X}$. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's annual report on Form $10-\mathrm{K}$ for the year ended March 31, 1997. Certain information and footnotes normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although the Company believes that the disclosures are adequate for a fair presentation. The information reflects all adjustments (consisting of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the results of operations for the interim periods.
2. Summary of Per Share Information

|  |  | Three Months Ended December 31 |  |  |  | Nine Months Ended December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |  | 1997 |  | 1996 |
| Investment income | \$ | . 27 | \$ | . 22 | \$ | . 90 | \$ | . 91 |
| Operating expenses |  | (.18) |  | (.07) |  | (.31) |  | (.19) |
| Interest expense |  | (.02) |  | (.03) |  | (.08) |  | (.14) |
| Income taxes |  | -- |  | -- |  | (.02) |  | (.02) |
| Net investment income |  | . 07 |  | . 12 |  | . 49 |  | . 56 |
| Net realized gain (loss) on investments |  | (.66) |  | . 24 |  | 1.71 |  | . 24 |
| Net increase in unrealized appreciation of investments |  | 1.74 |  | 2.96 |  | 12.09 |  | 8.48 |
| Distributions from undistributed net investment income |  | (.40) |  | (.40) |  | (.60) |  | (.60) |
| Exercise of employee stock options (1) |  | (.07) |  | -- |  | (.13) |  | -- |
| Net increase in net asset value |  | . 68 |  | 2.92 |  | 13.56 |  | 8.68 |
| Net asset value: |  |  |  |  |  |  |  |  |
| Beginning of period |  | 71.01 |  | 55.94 |  | 58.13 |  | 50.18 |
| End of period | \$ | 71.69 | \$ | 58.86 | \$ | 71.69 | \$ | 58.86 |
| Shares outstanding at end of period (000s omitted) |  |  |  | 767 |  | 78 |  | 767 |

(1) Net decrease is due to the exercise of employee stock options at prices less than beginning of period net asset value.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Interest income in the nine months ended December 31, 1997 increased from the year-ago period primarily because of interest payments by a new portfolio company and an increase in average idle funds invested. During the nine months ended December 31, 1997 and 1996, the Company recorded dividend income from the following sources:

Alamo Group Inc.
The RectorSeal Corporation Skylawn Corporation Cherokee Communications, Inc. Westmarc Communications, Inc. The Whitmore Manufacturing Company Texas Shredder, Inc.
Other

|  | Nine Months Ended December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 1997 |  | 1996 |
|  | ---- |  |  |
| \$ | 798,000 | \$ | 798,000 |
|  | 261, 200 |  | 640,895 |
|  | 150, 000 |  | 300, 000 |
|  | - |  | 108, 000 |
|  | 60,953 |  | 60,953 |
|  | 60,000 |  |  |
|  | 28,125 |  | 28,125 |
|  | 85,361 |  | 62,371 |
| \$ 1, 443, 639 |  | \$1, 998, 344 |  |

Interest expense in the nine months ended December 31, 1997 decreased from the year-ago period due to the repayment of a subordinated debenture on September 1, 1996. Salaries in the nine months ended December 31, 1997 increased from the year-ago period mainly due to the accrual in December 1997 of annual bonuses, which in the prior fiscal year were accrued in March 1997. Other operating expenses in the nine months ended December 31, 1997 increased from the year-ago period primarily because of additional environmental remediation expenses related to a previous investment and legal expenses in connection with a claim against the Company's pension plan.

During the nine months ended December 31, 1997, the Company reported a realized gain before income taxes of $\$ 9,905,069$. It should be noted that a realized gain before income taxes and a decrease in unrealized appreciation before income taxes are directly related in that when an appreciated portfolio security is sold to realize a gain, a corresponding decrease in unrealized appreciation occurs by transferring the gain associated with the transaction from being "unrealized" to being "realized". Conversely, when a loss is realized on a depreciated portfolio security, an increase in unrealized appreciation occurs.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

Set forth in the following table are the significant increases and decreases in unrealized appreciation (before the related change in deferred taxes and excluding the effect of gains or losses realized during the periods) by portfolio company:

|  | Three Months Ended December 31 |  |  |  | Nine Months Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |  | 1997 |  | 1996 |
| Alamo Group Inc. | \$ | -- | \$ | 5,359,000 | \$ | 8,308,000 | \$ | $(1,609,000)$ |
| All Components, Inc. |  | -- |  | 1,000, 000 |  | 950, 000 |  | 1,000,000 |
| American Homestar Corporation |  | 657,176 |  | (500, 704) |  | 3,786,589 |  | 1, 051,481 |
| Amfibe, Inc. |  | - - |  | -- |  | 2,400,000 |  | 600,000 |
| Encore Wire Corporation |  | -- |  | 1,539,000 |  | 17,279,000 |  | 6,865,000 |
| Kimberly-Clark Corporation |  | 130,708 |  | 68,911 |  | 911,705 |  | $(505,351)$ |
| Mail-Well, Inc. |  | 5,726,000 |  | 3,123,000 |  | 14,020,000 |  | 4,956,000 |
| Mylan Laboratories, Inc. |  | $(192,429)$ |  | $(64,143)$ |  | 777,734 |  | $(561,251)$ |
| Palm Harbor Homes, Inc. |  | -- |  | -- |  | 28,656,000 |  | 21,918,000 |
| PETsMART, Inc. |  | $(1,921,771)$ |  | $(2,535,101)$ |  | $(8,382,194)$ |  | 2,371,549 |
| The RectorSeal Corporation |  | -- |  | -- |  | -- |  | 2,000,000 |
| Skylawn Corporation |  | -- |  | (3, 000, 000) |  |  |  | (3, 000, 000) |
| Tele-Communications-LM Group |  | 459,844 |  | $(5,625)$ |  | 1,105,312 |  | 106,875 |
| Tele-Communications-TCI Group |  | 851,713 |  | $(337,500)$ |  | 1,054,659 |  | (990, 000) |
| Tele-Communications-TCI Ventures |  | 503,408 |  | -- |  | 1,853,991 |  | -- |
| Texas Petrochemical Holdings, Inc. |  | -- |  | -- |  | ( 900, 000) |  | -- |
| Texas Shredder, Inc. |  | -- |  | -- |  | 1,125,000 |  | 250,000 |
| The Whitmore Manufacturing Co. |  | -- |  | 1,200,000 |  | -- |  | 1,200,000 |

During the quarter ended December 31, 1997, the Company made new investments of $\$ 5,225,000$ and additional investments of $\$ 1,155,349$ in existing portfolio companies.

## PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

Exhibit 27 - Financial Data Schedule
(b) Reports on Form 8-K

No reports on Form 8-K have been filed during the quarter for which this report is filed.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITAL SOUTHWEST CORPORATION

Date: February 10, 1998 By: /s/ William R. Thomas
William R. Thomas, President
Date: February 10, 1998 By: /s/ Tim Simth
Tim Simth, Vice President and Secretary-Treasurer
(1) This schedule contains summary financial information extracted from the Consolidated Statement of Financial Condition at December 31, 1997 (unaudited) and the Consolidated Statement of Operations for the nine months ended December 31, 1997 (unaudited) and is qualified in its entirety by reference to such fiancial statments.

0000017313
Capital Southwest Corporation
1
US DOLLARS

```
9-MOS
            MAR-31-1997
                        APR-01-1997
                                    DEC-31-1997
                    1
            59,361,151
            363,183,340
                    362,672
                3,538,170
            24,698,603
                391,782,785
    0
    5,000,000
    115,239,725
            120,239,725
            0
    2,691,954
        3,787,601
        3,767,051
    4,396,456
        0
        66,598,460
    0
    197,856,190
                    271,543,060
            1,443,639
            1,555,491
                433,300
                1,487,479
    1,860,702
    6,484,892
    45,786,078
        54,131,672
    2,268,451
    0
        0
        20,550
0
                    0
            52,570,940
    4,804,205
    60,113,568
    0
0
            0
                308,214
                    1,487,479
            0
            58.13
                .49
    13.80
        (.60)
    0
                0
                    71.69
    0
    0
```

