# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
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## FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1999 Commission File Number: 814-61

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CAPITAL SOUTHWEST CORPORATION
(Exact name of registrant as specified in its charter)
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| Texas | $75-1072796$ |
| :--- | :---: |
| (State or other Jurisdiction of | (I.R.S. Employer |
| Incorporation or Organization) | Identification Number) |

12900 Preston Road, Suite 700, Dallas, Texas 75230
(Address of principal executive offices including zip code)
(972) 233-8242
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $X \quad$ No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

3,815, 051 shares of Common Stock, \$1 Par Value as of October 31, 1999

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY Consolidated Statements of Financial Condition
September 30, $1999 \quad$ March 31, 1999
(Unaudited)

Investments at market or fair value
Companies more than $25 \%$ owned (Cost: September 30, 1999 - \$22,480,865, March 31, 1999 - \$22,130,818)
\$202, 562, 459
\$231, 819, 359
Companies 5\% to 25\% owned (Cost: September 30, 1999 - \$14,691,914, March 31, 1999 - \$18,841,914) 20,696,161 31,596,160
Companies less than 5\% owned
(Cost: September 30, 1999 - \$36,645,282,
March 31, 1999 - \$32,607,282) 88,513,911
86, 862,983
Total investments (Cost: September 30, 1999- \$73,818,061, March 31, 1999 - \$73,580,014)

311,772,531
350,278, 502
Cash and cash equivalents
40, 341, 281
6, 050,443
Receivables

## Liabilities and Shareholders' Equity

Note payable to bank
Accrued interest and other liabilities
Income taxes payable
Deferred income taxes
Subordinated debenture

## Total liabilities

## Shareholders' equity

Common stock, \$1 par value: authorized, 5,000,000 shares; issued, 4,252,416 shares at September 30, 1999 and March 31, 1999
Additional capital
Undistributed net investment income
Undistributed net realized gain on investments
$\$ 25,000,000$
$2,029,140$
$3,499,583$
$83,763,757$
$5,000,000$
---------
$119,292,480$
\$ -2, 023, 625

282,741
97, 247, 457
5, 000, 000
104,553, 823

Unrealized appreciation of investments -
net of deferred income taxes
Treasury stock - at cost ( 437,365 shares)
Net assets at market or fair value, equivalent to $\$ 62.27$ per share at September 30, 1999, and $\$ 67.16$ per share at March 31, 1999, on the $3,815,051$ shares outstanding

Totals
237,554, 860
\$356, 847, 340
256, 231, 965
\$360, 785, 788
(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY Consolidated Statements of Operations

(Unaudited)


## CAPITAL SOUTHWEST CORPORATION

AND SUBSIDIARY
Consolidated Statements of Changes in Net Assets

| Six Months Ended | Year Ended |
| :---: | :---: |
| September 30, 1999 | March 31, 1999 |
| $----------------------------~$ |  |

Operations
Net investment income
Net realized gain on investments
Net decrease in unrealized
appreciation of investments
Decrease in net assets from operations
Distributions from:
Undistributed net investment income
\$ 1,270, 090
5,999, 833
$(25,184,018)$
----------
$(17,914,095)$
$(763,010)$


Decrease in net assets
Net assets, beginning of period

Net assets, end of period
$(18,677,105) \quad(39,790,851)$
256, 231,965 296, 022,816
\$ 237,554,860 \$ 256,231,965
-

## CAPITAL SOUTHWEST CORPORATION <br> AND SUBSIDIARY <br> Consolidated Statements of Cash Flows

(Unaudited)

|  | Three Months Ended September 30 |  |  |  | Six Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |  | 1999 |  | 1998 |
| Cash flows from operating activities |  |  |  |  |  |  |  |  |
| Decrease in net assets from operations | \$ | $(23,790,238)$ | \$ | $(31,171,177)$ | \$ | $(17,914,095)$ |  | $(26,835,917)$ |
| Adjustments to reconcile decrease |  |  |  |  |  |  |  |  |
| in net assets from operations to net cash provided by operating activities: |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 7,184 |  | 6,530 |  | 14,159 |  | 12,355 |
| Net pension benefit |  | $(140,086)$ |  | $(77,435)$ |  | $(217,992)$ |  | $(155,813)$ |
| Net realized and unrealized loss |  |  |  |  |  |  |  |  |
| on investments |  | 24, 512,918 |  | 31,556,992 |  | 19,184,185 |  | 28, 062,445 |
| (Increase) decrease in receivables |  | 80,701 |  | 233,106 |  | 19,380 |  | $(81,212)$ |
| (Increase) decrease in other assets |  | 2,777 |  | $(1,056)$ |  | $(21,505)$ |  | $(62,443)$ |
| Increase (decrease) in accrued interest and other liabilities |  | 102,311 |  | 110,272 |  | $(79,050)$ |  | $(142,971)$ |
| Deferred income taxes |  | 49,000 |  | 27,100 |  | 76,300 |  | 54,500 |
| Net cash provided by operating activities |  | 824,567 |  | 684,332 |  | 1,061,382 |  | 850,944 |
| Cash flows from investing activities |  |  |  |  |  |  |  |  |
| Proceeds from disposition of investments |  | 2,007,144 |  | -- |  | 14,892,513 |  | 761,837 |
| Purchases of securities |  | $(6,340,047)$ |  | $(4,849,523)$ |  | $(6,740,047)$ |  | (11, 272, 272 ) |
| Maturities of securities |  | -- |  | -- |  | 840,000 |  | 451,539 |
| Net cash provided (used) by investing activities |  | $(4,332,903)$ |  | $(4,849,523)$ |  | 8,992,466 |  | $(10,058,896)$ |
| Cash flows from financing activities |  |  |  |  |  |  |  |  |
| Increase (decrease) in note payable to bank |  | 25,000, 000 |  | 40, 000, 000 |  | 25,000, 000 |  | $(60,000,000)$ |
| Distributions from undistributed net investment income |  | - - |  | - - |  | (763, 010) |  | $(757,590)$ |
| Proceeds from exercise of employee |  |  |  |  |  |  |  | 181,688 |
| Net cash provided (used) by financing activities |  | 25,000, 000 |  | 40,181, 688 |  | 24,236,990 |  | $(60,575,902)$ |
| Net increase (decrease) in cash and cash |  |  |  |  |  |  |  |  |
| Cash and cash equivalents at beginning of period |  | 18,849, 617 |  | 11, 247, 569 |  | 6,050,443 |  | 117, 047, 920 |
| Cash and cash equivalents at end of period | \$ | 40,341, 281 | \$ | 47, 264, 066 | \$ | 40,341, 281 |  | 47,264,066 |
| Supplemental disclosure of cash flow information: |  |  |  |  |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |  |  |  |  |
| Interest | \$ | -- | \$ | -- | \$ | 199,452 | \$ | 217,288 |
| Income taxes | \$ | 6,490 | \$ | -- | \$ | 16,990 | \$ | 8,500 |

(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

(Unaudited)

## 1. Basis of Presentation

The accompanying consolidated financial statements, which include the accounts of Capital Southwest Corporation and its wholly-owned small business investment company subsidiary (the "Company"), have been prepared on the value basis in accordance with generally accepted accounting principles for investment companies. All significant intercompany accounts and transactions have been eliminated in consolidation.

The financial statements included herein have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 6 of Regulation S-X. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended March 31, 1999. Certain information and footnotes normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although the Company believes that the disclosures are adequate for a fair presentation. The information reflects all adjustments (consisting of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the results of operations for the interim periods.
2. Summary of Per Share Information

| . Sury of Per share Informatio |  | Three M Sept |  | $\begin{aligned} & \text { Ended } \\ & 30 \end{aligned}$ |  | Six Mon Septe |  | $\begin{aligned} & 1 \text { ded } \\ & 30 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |  | 1999 |  | 998 |
| Investment income | \$ | . 27 | \$ | . 22 | \$ | . 50 | \$ | 58 |
| Operating expenses |  | (.04) |  | (.08) |  | (.09) |  | (.18) |
| Interest expense |  | (.03) |  | (.03) |  | (. 06 ) |  | (.06) |
| Income taxes |  | (.01) |  | (.01) |  | (.02) |  | (.02) |
| Net investment income |  | . 19 |  | . 10 |  | . 33 |  | . 32 |
| Net realized gain on investment |  | . 24 |  | -- |  | 1.58 |  | 13 |
| Net decrease in unrealized appreciation of investments |  | (6.66) |  | (8.32) |  | (6.60) |  | (7.53) |
| Distributions from undistributed net investment income |  | - - |  | -- |  | (.20) |  | (.20) |
| Exercise of employee stock options (1) |  | -- |  | (. 05 ) |  | -- |  | (.05) |
| Net decrease in net asset value |  | (6.23) |  | (8.27) |  | (4.89) |  | (7.33) |
| Net asset value: Beginning of period |  | 68.50 |  | 79.09 |  | 67.16 |  | 78.15 |
| End of period | \$ | 62.27 | \$ | 70.82 | \$ | 62.27 | \$ | 70.82 |
| Shares outstanding at end of period (000s omitted) |  | 3,815 |  | 3,793 |  | 3,815 |  | 3,793 |

(1) Net decrease is due to the exercise of employee stock options at prices less than beginning of period net asset value.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Net asset value at September 30, 1999 was $\$ 237,554,860$, equivalent to $\$ 62.27$ per share after deducting an allowance of $\$ 21.73$ per share for deferred taxes on net unrealized appreciation. Assuming reinvestment of all dividends and tax credits on retained long term capital gains, this represents a decrease of $11.4 \%$ during the past twelve months and a decrease of $7.0 \%$ during the past six months.

|  | September 30, | September 30, |
| :--- | :---: | ---: |
|  | 1999 | 1998 |
| Net assets | --- | --- |
| Shares outstanding | $\$ 237,554,860$ | $\$ 268,610,997$ |
| Net assets per share | $3,815,051$ | $3,793,051$ |

Interest income in the six months ended September 30, 1999 decreased from the year-ago period primarily because of the suspension of interest accruals related to one of our portfolio companies. During the six months ended September 30, 1999 and 1998, the Company recorded dividend income from the following sources:


Salaries in the six months ended September 30, 1999 decreased from the year-ago period primarily due to reductions in staff. Other operating expenses in the six months ended September 30, 1999 decreased from the year-ago period primarily due to the payment in the prior period of a finders fee related to an investment.

During the six months ended September 30, 1999, the Company reported a realized gain before income taxes of $\$ 9,230,513$. It should be noted that a realized gain before income taxes occurs when an appreciated portfolio security is sold to realize a gain and a corresponding decrease in unrealized appreciation occurs by transferring the gain associated with the transaction from being "unrealized" to being "realized." Conversely, when a loss is realized on a depreciated portfolio security, an increase in unrealized appreciation occurs.

Set forth in the following table are the significant increases and decreases in unrealized appreciation (before the related change in deferred taxes and excluding the effect of gains or losses realized during the periods) by portfolio company:

|  | Three Months Ended September 30 |  | Six Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 | 1998 | 1999 | 1998 |
| AT\&T/Tele-Communications- | \$ $1,640,579)$ | \$ 85,887 | \$ (1, 293, 586 ) | \$ 923,286 |
| TCI Group |  |  |  |  |
| AT\&T-Liberty Media Group/Tele- | 190,522 | $(499,792)$ | 3,731,728 | 275,067 |
| Communications LM\&TCI |  |  |  |  |
| Ventures Group |  |  |  |  |
| Alamo Group Inc. | 1,834, 053 | (10, 640, 000 ) | 1,834, 053 | (10, 640, 000) |
| All Components, Inc. | 1,975, 000 | 1,225, 000 | 1,975, 000 | 1,225, 000 |
| American Homestar Corporation | $(2,159,294)$ | (1,830, 706 ) | $(2,534,824)$ | $(844,941)$ |
| Amfibe, Inc. | $(600,000)$ | - - | (600, 000 ) | -- |
| Balco, Inc. | -- | -- | - - | 1,904,680 |
| Dennis Tool Company | -- | $(828,177)$ | (3,749,-- | $(828,177)$ |
| Dyntec, Inc. | -- | -- | (3, 749, 998) | -- |
| Encore Wire Corporation | -- | $(13,884,000)$ | -- | $(15,988,000)$ |
| Kimberly-Clark Corporation | $(328,015)$ | $(414,843)$ | 371,429 | $(742,858)$ |
| Mail-Well, Inc. | -- | $(14,575,000)$ | 2,097,000 | $(12,493,000)$ |
| Mylan Laboratories, Inc. | $(1,042,324)$ | $(96,215)$ | $(1,162,592)$ | 833,859 |
| Palm Harbor Homes, Inc. | (31, 421, 000 ) | $(4,713,000)$ | (31, 421, 000 ) | $(4,713,000)$ |
| PETsMART, Inc. | $(4,231,985)$ | $(2,003,548)$ | $(2,800,879)$ | ( $2,473,769$ ) |
| Texas Petrochemical Holdings, Inc. | $(749,999)$ | -- | $(749,999)$ | ( |
| The Whitmore Manufacturing Company | -- | 1,200,000 | - - | 1,200, 000 |

During the quarter ended September 30, 1999, the Company made new investments of \$2,000,000 and additional investments of \$4,340,047 in existing portfolio companies.

On October 1, 1999, the Company repaid the $\$ 25,000,000$ note payable to bank from its cash and cash equivalents.

The Company has agreed, subject to certain conditions, to invest up to \$3,800,000 in seven portfolio companies.

Many computer software systems in use today cannot properly process date-related information from and after January 1, 2000. Should any of the computer systems employed by our major portfolio companies fail to process this type of information properly, it could have a negative impact on the Company's shareholders. The Company has reviewed its computer system and determined that it will be Year 2000 compliant. In addition, the Company has inquired of its major service providers as well as its major portfolio companies to determine if they will be prepared for the Year 2000. All have indicated they are taking the necessary steps to be Year 2000 compliant. It is anticipated that the Company will incur no material expenses related to the Year 2000 issues.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

The Company is subject to financial market risks, including changes in marketable equity security prices. The Company does not use derivative financial instruments to mitigate any of these risks. The return on the Company's investments is not affected by foreign currency fluctuations.

The Company's investment in portfolio securities consists of fixed rate debt securities which totalled $\$ 11,955,970$ at September 30, 1999, equivalent to $3.8 \%$ of the value of the Company's total investments. Since these debt securities usually have relatively high fixed rates of interest, minor changes in market yields of publicly-traded debt securities have little or no effect on the values of debt securities in the Company's portfolio and no effect on interest income. On the other hand, significant changes in the market yields of publicly-traded debt securities may have a material effect on the values of debt securities in our portfolio. The Company's investments in debt securities are generally held to maturity and their fair values are determined on the basis of the terms of the debt security and the financial condition of the issuer.

A portion of the Company's investment portfolio consists of debt and equity securities of private companies. The Company anticipates little or no effect on the values of these investments from modest changes in public market equity valuations. Should significant changes in market valuations of comparable publicly-owned companies occur, there may be a corresponding effect on valuations of private companies, which would affect the value and the amount and timing of proceeds eventually realized from these investments. A portion of the Company's investment portfolio also consists of restricted common stocks and warrants to purchase common stocks of publicly-owned companies. The fair values of these restricted securities are influenced by the nature of applicable resale restrictions, the underlying earnings and financial condition of the issuer, and the market valuations of comparable publicly-owned companies. A portion of the Company's investment portfolio also consists of unrestricted, freely marketable common stocks of publicly-owned companies. These freely marketable investments are directly exposed to equity price risks, in that a change in an issuer's public market equity price would result in an identical change in the fair value of the Company's investment in such security.

## PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders
The Company's Annual Meeting of Stockholders was held on July 19, 1999, with the following results of elections and approval:

Votes Cast

|  | Against/ | Abstentions/ |
| :---: | :---: | :---: |
| For | Withheld | Non-Votes |

a. The following Directors were elected to serve until the next Annual Meeting of Stockholders:
Graeme W. Henderson
Gary L. Martin
James M. Nolan
William R. Thomas
John H. Wilson

| $3,380,865$ | 11,002 | 423,184 |
| :--- | :--- | :--- |
| $3,380,865$ | 11,002 | 423,184 |
| $3,380,865$ | 11,002 | 423,184 |
| $3,380,865$ | 11,002 | 423,184 |
| $3,380,865$ | 11,002 | 423,184 |
|  |  |  |
| $3,328,857$ | 35,644 | 450,550 |

c. KPMG LLP was approved as the Company's auditors for the 2000 fiscal year.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

Exhibit 27 - Financial Data Schedule
(b) Reports on Form 8-K

No reports on Form 8-K have been filed during the quarter for which this report is filed.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITAL SOUTHWEST CORPORATION

Date: November 5, 1999

Date: November 5, 1999

By: /s/ William R. Thomas
William R. Thomas
President

By: /s/ Tim Smith
Tim Smith
Vice President \& Secretary-Treasurer

WARNING: THE EDGAR SYSTEM ENCOUNTERED ERROR(S) WHILE PROCESSING THIS SCHEDULE.
[TYPE]
6
This schedule contains summary financial information extracted from the Consolidated Statement of Financial Condition at September 30, 1999 (unaudited) and the Consolidated Statement of Operations for the year ended September 30, 1999 (unaudited) and is qualified in its entirety by reference to such financial statements.

$$
\begin{aligned}
& 0000017313 \\
& \text { Capital Southwest Corporation } \\
& \text { US Dollars } \\
& \text { 6-MOS } \\
& \text { MAR-31-1999 } \\
& \text { APR-01-1999 } \\
& \text { SEP-30-1999 } \\
& 1 \\
& \text { 73,818, } 061 \\
& \text { 311,772,531 } \\
& \text { 296, } 327 \\
& \text { 4,437,201 } \\
& \text { 40, 341, } 281 \\
& \text { 356, 847, } 340 \\
& 0 \\
& \text { 5, 0000, } 000 \\
& \text { 114, 292,480 } \\
& \text { 119,292,480 } \\
& \text { 3, 669, } 861 \\
& \text { 3,815, } 051 \\
& \text { 3,815, } 051 \\
& \text { 5,250,285 } \\
& \text { 73,593,242 } \\
& 0 \\
& 155,041,472 \\
& \text { 237,554, } 860 \\
& \text { 1,123,639 } \\
& \text { 520, } 464 \\
& \text { 280,676 } \\
& \text { 578, } 389 \\
& \text { 1,270, } 090 \\
& \text { 5,999, } 833 \\
& (25,184,018) \\
& (17,914,095) \\
& \text { 763, } 010 \\
& 0 \\
& 0 \\
& 0 \\
& 0 \\
& (18,677,105) \\
& \text { 4,743,205 } \\
& \text { 67,593,409 } \\
& 0 \\
& 0 \\
& 0 \\
& \text { 209, } 282 \\
& \text { 578, } 389 \\
& 0 \\
& 67.16 \\
& \text { (5.02) } \\
& \text { (.20) } \\
& 0 \\
& \begin{array}{c}
0 \\
62.27
\end{array} \\
& 0
\end{aligned}
$$

