# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended September 30, 1996

CAPITAL SOUTHWEST CORPORATION
(Exact name of registrant as specified in its charter)

$$
\text { Texas } 75-1072796
$$

(State or other Jurisdiction of (I.R.S. Employer
Incorporation or Organization)
Identification Number)
12900 Preston Road, Suite 700, Dallas, Texas 75230
(Address of principal executive offices including zip code)
(972) 233-8242
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } X \quad \text { No }
$$

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

3,767,051 shares of Common Stock, \$1 Par Value as of October 31, 1996

PART I. FINANCIAL INFORMATION
Item 1. Financial Statements
CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY Consolidated Statements of Financial Condition

Companies 5\% to $25 \%$ owned
(Cost: September 30, 1996 - \$21,750,404,
March 31, 1996 - \$18,750,404)
28, 787, 002
19,633,672
Companies less than 5\% owned
(Cost: September 30, 1996 - \$18,313,335, March 31, 1996 - \$18,313,335)

54,710,201
46,252,869
Total investments
(Cost: September 30, 1996 - \$61,544,100, March 31, 1996 - \$58,544,100)

291, 923, 043
8,783, 893
Cash and cash equivalents
152, 379
Receivables
2,950,216
Totals
\$303, 809, 531
256,930, 461
67,045,185
285, 002
2,711, 802
-----------
\$326, 972, 450
============
Liabilities and Shareholders' Equity
Note payable to bank \$
Accrued interest and other liabilities
\$
\$50, 000, 000
Income taxes payable
1,561,284
1,669

Deferred income taxes
6,050,730
80,462,128
5,000, 000
6,050,730
69,204,128
11,000, 000
Total liabilities
93,074,142

5，000，000 shares；issued，4，204，416 shares
ndistributed net investment income
Undistributed net realized gain on investments
Unrealized appreciation of investments
net of deferred income taxes
Treasury stock－at cost（437，365 shares）
150，060， 943
53，307，782

Net assets at market or fair value
equivalent to $\$ 55.94$ per share at
September 30，1996，and $\$ 50.18$ per share at
March 31， 1996 on the $3,767,051$ shares outstanding

## Totals

210，735，389
\＄303，809， 531
＝＝ニ＝ニ＝ニ＝ニ＝ニ＝

189，047， 753
$\$ 326,972,450$
＝＝＝＝＝＝＝＝＝＝＝

|  | Three Months Ended September 30 |  |  |  | Six Months Ended September 30 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  | 1995 |  | 1996 | 1995 |
| Investment income: |  |  |  |  |  |  |  |
| Interest | \$ | 314,755 |  | \$ 507,221 |  | \$ 684,702 | \$1, 034, 274 |
| Dividends |  | 802,483 |  | 646,449 |  | 1,604,967 | 1,292,103 |
| Management and directors' fees |  | 141,100 |  | 127,750 |  | 298,200 | 268,300 |
|  |  | 1,258,338 |  | 1,281,420 |  | 2,587,869 | 2,594,677 |
| Operating expenses: |  |  |  |  |  |  |  |
| Interest |  | 194,997 |  | 350,686 |  | 430,610 | 587,395 |
| Salaries |  | 198,611 |  | 214,607 |  | 388,882 | 394, 206 |
| Net pension expense (benefit) |  | $(122,777)$ |  | $(43,993)$ |  | $(174,952)$ | $(104,351)$ |
| Other operating expenses |  | 110,915 |  | 110,630 |  | 232,039 | 231,290 |
|  |  | 381,746 |  | 631,930 |  | 876,579 | 1,108,540 |
| Income before income taxes |  | 876,592 |  | 649,490 |  | 1,711,290 | 1,486,137 |
| Income tax expense |  | 47,825 |  | 16,114 |  | 65,825 | 37,114 |
| Net investment income | \$ | ========= |  | \$ $=========$ |  | \$1,645,465 $========$ | $\$ 1,449,023$ $=======$ |
| Increase in unrealized appreciation of investments before income taxes |  |  |  |  |  |  |  |
| Increase in deferred income taxes on appreciation of investments |  | 6,734,000 |  | 9,696,000 |  | 11,197,000 | 11,103,000 |
| Net increase in unrealized appreciation of investments before distributions |  | 2,504,921 |  | 27,272,158 |  | 20,795,581 | 29,885, 026 |
| Net realized and unrealized gain on investments |  | 2,504,921 |  | \$27,272,158 |  | \$20,795,581 | \$29,885, 026 |
| Increase in net assets from operations before distributions |  | 3,333,688 |  | \$27, 905,534 |  | \$22,441, 046 | \$31,334, 049 |


|  | Six Months Ended September 30, 1996 |  | Year Ended March 31, 1996 |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| Operations |  |  |  |
| Net investment income | \$ 1,645,465 |  | 2,854,917 |
| Net realized gain on investments |  |  | 11,174, 025 |
| Net increase in unrealized appreciation |  |  |  |
| of investments before distributions | 20,795,581 |  | 38,745,668 |
| Increase in net assets from operations before distributions | 22,441,046 |  | 52,774,610 |
| Distributions from: |  |  |  |
| Undistributed net investment income | $(753,410)$ |  | $(2,253,831)$ |
| Undistributed net realized gain on investments | - |  | $(153,376)$ |
| Unrealized appreciation of investments | - |  | $(9,264,304)$ |
| Capital share transactions |  |  |  |
| Exercise of employee stock options | - |  | 574,750 |
| Increase in net assets | 21,687,636 |  | 41,677,849 |
| Net assets, beginning of period | 189,047,753 |  | 147,369,904 |
| Net assets, end of period | \$210, 735, 389 |  | \$189, 047, 753 |

(See Notes to Consolidated Financial Statements)

|  | Three Months Ended September 30 |  | Six Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | 1996 | 1995 |
| Cash flows from operating activities |  |  |  |  |
| Increase in net assets from operations before distributions | \$ 13, 333,688 | \$27,905,534 | \$22,441, 046 | \$31, 334, 049 |
| Adjustments to reconcile increase in net |  |  |  |  |
| assets from operations before distributions to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization | 5,709 | 7,606 | 16,180 | 15,214 |
| Net pension benefit | $(122,777)$ | $(43,993)$ | $(174,952)$ | $(104,351)$ |
| Net realized and unrealized gain on investments | $(12,504,921)$ | $(27,272,158)$ | $(20,795,581)$ | $(29,885,026)$ |
| (Increase) decrease in receivables | 212,808 | $(78,381)$ | 132,623 | $(90,630)$ |
| (Increase) decrease in other assets | 19,619 | 14,695 | $(13,696)$ | $(17,550)$ |
| Decrease in accrued interest and other liabilities | $(106,307)$ | $(7,396)$ | $(174,502)$ | $(56,173)$ |
| Deferred income taxes | 43, 000 | 16,000 | 61,000 | 37, 000 |
| Net cash provided by operating activities | 880,819 | 541,907 | 1,492,118 | 1,232,533 |
| Cash flows from investing activities |  |  |  |  |
| Purchases of securities | - | $(10,877,132)$ | $(3,000,000)$ | $(10,877,132)$ |
| Maturities of securities | - | - | - | 110,669 |
| Net cash used by investing activities | - | $(10,877,132)$ | $(3,000,000)$ | $(10,766,463)$ |
| Cash flows from financing activities |  |  |  |  |
| Increase (decrease) in notes payable to bank | - | 79,500,000 | $(50,000,000)$ | 79,500,000 |
| Increase in note payable to Skylawn Corp. | (6, - | 2,500,000 | , | 2,500,000 |
| Repayment of subordinated debenture | $(6,000,000)$ | , | $(6,000,000)$ | 2,500,000 |
| Distributions from undistributed net investment income | - | - | $(753,410)$ | $(747,010)$ |
| Distributions from undistributed net realized gain on investments | - | $(15,842)$ | - | $(15,842)$ |
| Proceeds from exercise of employee stock options | - | 574,750 | - | 574,750 |
| Net cash provided (used) by financing activities | $(6,000,000)$ | 82,558,908 | $(56,753,410)$ | 81, 811, 898 |
| Net increase (decrease) in cash and cash equivalents | $(5,119,181)$ | 72,223,683 | $(58,261,292)$ | 72,277,968 |
| Cash and cash equivalents at beginning of period | 13, 903, 074 | 8,427,261 | 67,045,185 | 8,372,976 |
| Cash and cash equivalents at end of period | \$ 8,783, 893 | \$80,650,944 | \$ 8,783,893 | \$80,650,944 |

## (Continued)

(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION

AND SUBSIDIARY
Consolidated Statements of Cash Flows
(Unaudited)

Continued


Supplemental disclosure of financing activities:
On July 31, 1995, Capital Southwest Corporation distributed to its shareholders 940, 184 shares of common stock of Palm Harbor Homes, Inc., which had a fair market value of $\$ 10.00$ per share, or $\$ 9,401,838$, as adjusted for a 5 -for-4 stock split on August 2, 1996.

CAPITAL SOUTHWEST VENTURE CORPORATION
(wholly-owned subsidiary of Capital Southwest Corporation)
Statement of Financial Condition
September 30, 1996
(Unaudited)

Assets
Investments at market or fair value
Companies more than $25 \%$ owned (Cost - $\$ 4,295,737$ )
Companies $5 \%$ to $25 \%$ owned (Cost - $\$ 3,814,816$ )

Companies less than $5 \%$ owned (Cost - \$9,260,982)
Total investments (Cost - \$17,371,535)
Cash and cash equivalents
\$43, 840, 782
9,539, 001
27, 905, 072
81,284,855
4,502,670
55,521
Interest and dividends receivable 53,603

Total
$\$ 85,896,649$
-

Liabilities and Shareholder's Equity
Accrued interest and other liabilities
Deferred income taxes
Subordinated debenture

## Total liabilities

\$ 170,003
22,004,000
5,000,000
-----------

Shareholder's equity
Common stock, $\$ 1$ par value: authorized $5,000,000$ shares; issued and outstanding, 1,000,000 shares
Additional capital
Undistributed net investment income
Accumulated net realized loss on investments
Unrealized appreciation of investments - net of deferred income taxes

Shareholder's equity
Total
1,000, 000
15, 606, 949
$1,372,844$
$(816,467)$
41, 559, 320
--------
$58,722,646$
---------
$\$ 85,896,649$
(See Notes to Consolidated Financial Statements)

CAPITAL SOUTHWEST VENTURE CORPORATION
(wholly-owned subsidiary of Capital Southwest Corporation)
Statement of Operations
Six Months Ended September 30, 1996 (Unaudited)

(See Notes to Consolidated Financial Statements)

CAPITAL SOUTHWEST VENTURE CORPORATION
(wholly-owned subsidiary of Capital Southwest Corporation)
Statement of Cash Flows
Six Months Ended September 30, 1996
(Unaudited)

| Cash flows from operating activities |  |
| :---: | :---: |
| Increase in shareholder's equity from operations before distribution | \$2, 291, 166 |
| Adjustments to reconcile increase in shareholder's equity from |  |
| operations before distribution to net cash provided by operating activities: |  |
| Net realized and unrealized gain on investments | $(1,649,984)$ |
| Decrease in interest and dividends receivable | 47,761 |
| Decrease in other assets | 8,147 |
| Decrease in accrued interest and other liabilities | $(170,215)$ |
| Net cash provided by operating activities | 526,875 |
| Cash flows from investing activities | - |
| Cash flows from financing activities |  |
| Repayment of subordinated debenture | $(6,000,000)$ |
| Net increase in cash and cash equivalents | $(5,473,125)$ |
| Cash and cash equivalents at beginning of period | 9,975,795 |
| Cash and cash equivalents at end of period | \$4,502,670 |
| Supplemental disclosure of cash flow information: |  |
| Cash paid during the period for: |  |
| Interest | \$ 465, 205 |
| Income taxes | \$ |

(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION

 AND SUBSIDIARYNotes to Consolidated Financial Statements
(Unaudited)

The accompanying consolidated financial statements, which include the accounts of Capital Southwest Corporation and its wholly-owned small business investment company subsidiary (the "Company"), have been prepared on the value basis in accordance with generally accepted accounting principles for investment companies. All significant intercompany accounts and transactions have been eliminated in consolidation.

The financial statements included herein have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 6 of Regulation $S-X$. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's annual report on Form $10-\mathrm{K}$ for the year ended March 31, 1996. Certain information and footnotes normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although the Company believes that the disclosures are adequate for a fair presentation. The information reflects all adjustments (consisting of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the results of operations for the interim periods.
2. Summary of Per Share Information

|  |  |  |  |  |  |  | En |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  | 1995 |  | 1996 |  | 1995 |
| Investment income | \$ | . 33 |  | . 34 | \$ | . 69 | \$ | . 69 |
| Operating expenses |  | (.05) |  | (.08) |  | (.12) |  | (.14) |
| Interest expense |  | (.05) |  | (.09) |  | (.11) |  | (.16) |
| Income taxes |  | (.01) |  | - |  | (.02) |  | (.01) |
| Net investment income |  | . 22 |  | . 17 |  | . 44 |  | . 38 |
| Distributions from undistributed net investment income |  | - |  | - |  | (.20) |  | (.20) |
| Distributions from undistributed net realized gain on investments |  | - |  | (.04) |  | - |  | (.04) |
| Net increase in unrealized appreciation of investments before distributions |  | 3.32 |  | 7.24 |  | 5.52 |  | 7.94 |
| Distributions from unrealized appreciation of investments |  | - |  | (2.46) |  | - |  | (2.46) |
| Exercise of employee stock options |  | - | (.19) |  |  | - |  |  |
| Net increase in net asset value |  | 3.54 |  | 4.72 |  | 5.76 |  | 5.43 |
| Net asset value: Beginning of period |  | 52.40 |  | 40.17 |  | 50.18 |  | 39.46 |
| End of period |  | $\begin{aligned} & 55.94 \\ & ===== \end{aligned}$ |  | $\begin{aligned} & 544.89 \\ & ====== \end{aligned}$ |  | $\$ 55.94$ |  | $: 44.89$ |
| Shares outstanding at end of period (000s omitted) |  | 3,767 |  | 3,767 |  | 3,767 |  | 3,767 |

Net decrease is due to the exercise of employee stock options at prices less than beginning of period net asset value.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Interest income in the six months ended September 30, 1996 decreased from the year-ago period primarily because of the repayment of debentures by portfolio companies offset somewhat by an increase in invested idle funds. During the six months ended September 30, 1996 and 1995, the Company recorded dividend income from the following sources:

|  | Six Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  | 1995 |
| The RectorSeal Corporation | \$ | 600, 001 | \$ | 600, 001 |
| Alamo Group Inc. |  | 532,000 |  | 532,000 |
| Skylawn Corporation |  | 300, 000 |  | - |
| Cherokee Communications, Inc. |  | 72,000 |  | 72,000 |
| Westmarc Communications, Inc. |  | 40,635 |  | 40,635 |
| Other |  | 60,331 |  | 47,467 |
|  |  | 604,967 |  | 292,103 |

Interest expense in the six months ended September 30, 1996 decreased from the year-ago period due to the repayment of bank debt and a subordinated debenture

Set forth in the following table are the significant increases and decreases in unrealized appreciation (before the related change in deferred taxes and excluding the effect of gains or losses realized during the periods) by portfolio company:

|  | Three Months Ended September 30 |  |
| :---: | :---: | :---: |
|  | 1996 | 1995 |
| Alamo Group Inc. | \$ ( $2,143,000$ ) | \$ 1, 609, 000 |
| American Homestar Corporation | $(500,705)$ | 970,025 |
| Amfibe, Inc. | - | (2,621, - |
| Data Race, Inc. | 830,000 | $(2,621,300)$ |
| Dennis Tool Company | - | - - |
| Encore Wire Corporation | 5,171, 000 | $(455,400)$ |
| LiL' Things, Inc. | $(917,540)$ | - |
| Mail-Well, Inc. | 1,824,000 | 3,669,990 |
| PTS Holdings, Inc. | - | 17, - |
| Palm Harbor Homes, Inc. | 12,568, 000 | 17,290,777 |
| PETsMART, Inc. | 1,308,440 | 4,168,906 |
| The RectorSeal Corporation | 2,000,000 | - |
| Tecnol Medical Products, Inc. | $(826,938)$ | $(505,351)$ |
| Tele-Communications, Inc.-TCI Group | $(562,500)$ | 135,000 |

On July 31, 1995, Capital Southwest Corporation distributed 940,184 shares (adjusted for the $8 / 96$ stock split) of common stock of Palm Harbor Homes, Inc. on the basis of 1.25 shares for each five shares of Capital Southwest common stock of record on July 17, 1995. Cash payments were made in lieu of Palm Harbor common stock to record holders of fewer than 50 shares of Capital Southwest common stock and in lieu of fractional shares. The fair market value of Palm Harbor common stock on the July 31, 1995 distribution date was determined to be $\$ 10.00$ per share (adjusted for the $8 / 96$ stock split).

During the quarter ended September 30, 1996, the Company made no new investments.

Item 4. Submission of Matters to a Vote of Security Holders
The Company's Annual Meeting of Stockholders was held on July 15, 1996, with the following results of elections and approval:

|  | Against/ | Abstentions/ |
| :---: | :---: | :---: |
| For | Withheld | Non-Votes |

a. The following Directors were elected to serve until the next Annual Meeting of Stockholders:

| Graeme W. Henderson | 3,052,135 | 9,064 | 705,852 |
| :---: | :---: | :---: | :---: |
| Gary L. Martin | 3,052,135 | 9,064 | 705,852 |
| James M. Nolan | 3,052,135 | 9,064 | 705,852 |
| William R. Thomas | 3,052,126 | 9,073 | 705,852 |
| John H. Wilson | 3,051,335 | 9,864 | 705,852 |
| arwick LLP was approved as the |  |  |  |
| uditors for the 1997 fiscal year. | 2,982,552 | 6,598 | 777,901 |
| the fundamental investment policies |  |  |  |
| Southwest Corporation was approved. | 2,498,471 | 57,046 | 1,211,534 |
| the fundamental investment policies of thwest Venture Corporation was approved. |  |  |  |
| hwest Venture Corporation was approved. | 2,495,155 | 60,498 | 1,211,398 |

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

Exhibit 27 - Financial Data Schedule
(b) Reports on Form 8-K

No reports on Form 8-K have been filed during the quarter for which this report is filed.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITAL SOUTHWEST CORPORATION

Date: November 12, 1996
$\qquad$ By:
/s/William R. Thomas
William R. Thomas, President
November 12, 1996 Date: $\qquad$
$\qquad$ By: /s/Tim Smith

Tim Smith, Vice President and Secretary-Treasurer

## Exhibit Number

Description
(1) This schedule contains summary financial information extracted from the consolidated statement of financial condition at September 30, 1996 (unaudited) and the consolidated statement of operations for the six months ended September 30, 1996 (unaudited) and is qualified in its entirety by reference to such financial statements.

6-MOS
MAR-31-1996
APR-01-1996
SEP-30-1996
61,544,100
291, 923, 043
152,379
2,950,216
8,783,893 303, 809, 531
0
5,000,000
88, 074, 142
93, 074, 142
9, 017,537
3,767, 051
3, 767, 051
5,382,429

$$
53,307,782^{0}
$$

150, 060,943
210,735,389
1,604,967
684,702
298,200
876,579
1,645,465
0
20,795,581
22,441, 046
753,410
0
0
0

21,687,636
4,490,374
53,307,782
0
0
430,610
876,579
0
50.18
5.52
(.20)

0
0
55.94

0
0
0

