## FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

 OF THE SECURITIES EXCHANGE ACT OF 1934For the quarterly period ended September 30, 2000
Commission File Number: 814-61

CAPITAL SOUTHWEST CORPORATION
(Exact name of registrant as specified in its charter)

## Texas

(State or other Jurisdiction of
Incorporation or Organization)

75-1072796
(I.R.S. Employer

Identification Number)

$$
\begin{aligned}
& 12900 \text { Preston Road, Suite } 700 \text {, Dallas, Texas } 75230 \\
& \text { (Address of principal executive offices including zip code) }
\end{aligned}
$$

(972) 233-8242
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.


Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

3,815,051 shares of Common Stock, \$1 Par Value as of October 31, 2000

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY Consolidated Statements of Financial Condition

## Assets

Investments at market or fair value
Companies more than $25 \%$ owned (Cost: September 30, 2000-\$23,140,865,

March 31, 2000 - \$23,380, 865)
Companies 5\% to 25\% owned (Cost: September 30, 2000 - \$23,579,414 March 31, 2000 - $\$ 22,579,414)$
Companies less than 5\% owned (Cost: September 30, 2000-\$43,586,664 March 31, 2000 - $\$ 39,042,158$ )

$$
90,320,044 \quad 100,259,870
$$

Total investments
(Cost: September 30, 2000- \$90,306,943,
March 31, 2000 - \$85,002,437) 5,211,868 330,796 5,054,669
$\$ 209,123,759 \quad \$ 200,608,759$

$$
22,760,505 \quad 22,760,506
$$

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323,629,135
Cash and cash equivalents
Receivables
Other assets

63,986,715
238,594
4,731,360

March 31, 2000
September 30, 2000
(Unaudited)

## Liabilities and Shareholders' Equity

Notes payable to bank
Notes payable to subsidiary
Accrued interest and other liabilities
Income taxes payable
Deferred income taxes
Subordinated debenture

Total liabilities

$$
\begin{array}{r}
\$ \quad 5,000,000 \\
4,500,000 \\
2,111,779 \\
566,540 \\
81,197,512 \\
5,000,000 \\
----1 \\
98,375,831
\end{array}
$$

Shareholders' equity
Common stock, \$1 par value: authorized, 5,000,000 shares; issued, 4,252,416 shares at September 30, 2000 and March 31, 2000
Additional capital
Undistributed net investment income
Undistributed net realized gain on investments Unrealized appreciation of investments net of deferred income taxes
Treasury stock - at cost ( 437,365 shares)
Net assets at market or fair value, equivalent to $\$ 61.45$ per share at September 30, 2000, and $\$ 62.09$ per share at March 31,2000 , on the 3,815,051 shares outstanding

Totals

4,252,416
6,450,747
4,366,061
75,055,521

151,334,367
$(7,033,302)$


$$
\begin{array}{r}
234,425,810 \\
--------- \\
\$ \quad 332,801,641
\end{array}
$$

$\$ 60,000,000$ 5,000,000 2,220,753 --
83,489,085 5,000,000

155,709,838
$4,252,416$
$6,450,747$
$4,117,104$
$73,613,301$

$155,475,700$
$(7,033,302)$
$236,875,966$
----------
$\$ 392,585,804$

| CAPITAL SOUTHWEST CORPORATION AND SUBSIDIARY Consolidated Statements of Operations |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Unaudited) |  |  |  |  |  |  |  |  |
|  | Three Months Ended September 30 |  |  |  | Six Months Ended September 30 |  |  |  |
|  |  | 2000 |  | 1999 |  | 2000 |  | 1999 |
| Investment income: |  |  |  |  |  |  |  |  |
| Interest | \$ | 159,801 | \$ | 189,176 | \$ | 326,321 | \$ | 520,464 |
| Dividends |  | 1,188,336 |  | 720,320 |  | 1,476,672 |  | 1,123,639 |
| Management and directors' fees |  | 128,600 |  | 121,600 |  | 267,700 |  | 280,676 |
|  |  | 1,476,737 |  | 1,031,096 |  | 2,070,693 |  | 1,924,779 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Interest |  | 282,474 |  | 107,274 |  | 535,020 |  | 209,282 |
| Salaries |  | 188,750 |  | 166,254 |  | 362,000 |  | 329,877 |
| Net pension expense (benefit) |  | $(134,088)$ |  | $(140,086)$ |  | $(243,084)$ |  | $(217,992)$ |
| Other operating expenses |  | 124,304 |  | 125,974 |  | 319,591 |  | 257,222 |
|  |  | 461,440 |  | 259,416 |  | 973,527 |  | 578,389 |
| Income before income taxes |  | 1,015,297 |  | 771,680 |  | 1,097,166 |  | 1,346,390 |
| Income tax expense |  | 28,706 |  | 49,000 |  | 85,199 |  | 76,300 |
| Net investment income | \$ | 986,591 | \$ | 722,680 | \$ | 1,011,967 | \$ | 1,270,090 |
| Proceeds from disposition of investments | \$ | -- | \$ | 2,007,144 | \$ | 7,046,708 |  | 4,892,513 |
| Cost of investments sold |  | -- |  | 608,000 |  | 4,827,045 |  | 5,662,000 |
| Realized gain on investments before income taxes |  | -- |  | 1,399,144 |  | 2,219,663 |  | 9,230,513 |
| Income tax expense |  | -- |  | 489,701 |  | 777,443 |  | 3,230,680 |
| Net realized gain on investments |  | -- |  | 909,443 |  | 1,442,220 |  | 5,999,833 |
| Decrease in unrealized appreciation of investments before income taxes |  | $(4,121,223)$ |  | 9,111,361) |  | $(6,729,333)$ |  | (3,744,018) |
| Decrease in deferred income taxes on appreciation of investments |  | $(1,443,000)$ |  | 3,689,000) |  | $(2,588,000)$ |  | 3,560,000) |
| Net decrease in unrealized appreciation of investments |  | $(2,678,223)$ |  | 5,422,361) |  | $(4,141,333)$ |  | 5,184,018) |
| Net realized and unrealized loss on investments | \$ | $(2,678,223)$ |  | 4,512,918) | \$ | $(2,699,113)$ |  | 9,184,185) |
| Decrease in net assets from operations | \$ | $(1,691,632)$ |  | 3,790,238) | \$ | $(1,687,146)$ |  | 7,914,095) |

(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION

AND SUBSIDIARY

| Six Months Ended September 30, 2000 |  | Year Ended |  |
| :---: | :---: | :---: | :---: |
|  |  |  | rch 31, 2000 |
| (Unaudited) |  |  |  |
| \$ | 1,011,967 | \$ | 1,662,930 |
|  | 1,442,220 |  | 6,019,892 |
|  | $(4,141,333)$ |  | $(24,749,790)$ |
| $(1,687,146)$ |  |  | $(17,066,968)$ |
| $(763,010)$ |  |  | $(2,289,031)$ |
| $(2,450,156)$ |  |  | $(19,355,999)$ |
| 236,875,966 |  |  | 256,231,965 |
| \$ 234,425,810 |  |  | 236,875,966 |

(See Notes to Consolidated Financial Statements)

## CAPITAL SOUTHWEST CORPORATION

AND SUBSIDIARY
Consolidated Statements of Cash Flows

(Unaudited)

|  | Three Months Ended September 30 |  |  | Six Months Ended September 30 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 | 1999 |  | 2000 | 1999 |
| Cash flows from operating activities |  |  |  |  |  |  |
| Decrease in net assets from operations | \$ | $(1,691,632)$ | \$ $23,790,238)$ | \$ | $(1,687,146)$ | \$ $17,914,095)$ |
| Adjustments to reconcile decrease |  |  |  |  |  |  |
| in net assets from operations to net cash provided by operating activities: |  |  |  |  |  |  |
| Depreciation and amortization |  | 7,242 | 7,184 |  | 14,463 | 14,159 |
| Net pension benefit |  | (134,088) | $(140,086)$ |  | $(243,084)$ | $(217,992)$ |
| Net realized and unrealized loss |  |  |  |  |  |  |
| on investments |  | 2,678,223 | 24,512,918 |  | 2,699,113 | 19,184,185 |
| (Increase) decrease in receivables |  | $(201,142)$ | 80,701 |  | $(92,202)$ | 19,380 |
| (Increase) decrease in other assets |  | 10,891 | 2,777 |  | $(18,812)$ | $(21,505)$ |
| Increase (decrease) in accrued interest and other liabilities |  | 105,586 | 102,311 |  | $(79,551)$ | $(79,050)$ |
| Decrease in accrued pension cost |  | $(52,487)$ | -- |  | $(104,974)$ | -- |
| Deferred income taxes |  | 28,706 | 49,000 |  | 85,199 | 76,300 |
| Net cash provided by operating activities |  | 751,299 | 824,567 |  | 573,006 | 1,061,382 |
| Cash flows from investing activities |  |  |  |  |  |  |
| Proceeds from disposition of investments |  | -- | 2,007,144 |  | 7,046,708 | 14,892,513 |
| Purchases of securities |  | $(262,500)$ | $(6,340,047)$ |  | $(10,371,551)$ | $(6,740,047)$ |
| Maturities of securities |  | -- | -- |  | 240,000 | 840,000 |
| Net cash provided (used) by investing activities |  | $(262,500)$ | $(4,332,903)$ |  | $(3,084,843)$ | 8,992,466 |
| Cash flows from financing activities |  |  |  |  |  |  |
| Increase (decrease) in notes payable to bank |  | 5,000,000 | 25,000,000 |  | $(55,000,000)$ | $25,000,000$ |
| Increase (decrease) in notes payable to subsidiaries |  | $(5,000,000)$ | -- |  | (500,000) | -- |
| Distributions from undistributed net investment income |  | -- | -- |  | $(763,010)$ | $(763,010)$ |
| Net cash provided (used) by financing activities |  | -- | 25,000,000 |  | $(56,263,010)$ | $24,236,990$ |
| Net increase (decrease) in cash and cash |  |  |  |  |  |  |
| Cash and cash equivalents at beginning of period |  | 4,723,069 | 18,849,617 |  | 63,986,715 | 6,050,443 |
| Cash and cash equivalents at end of period | \$ | 5,211,868 | \$ 40,341,281 | \$ | 5,211,868 | \$ 40,341,281 |
| Supplemental disclosure of cash flow information: |  |  |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |  |  |
| Interest | \$ | 177,220 | \$ -- | \$ | 538,324 | \$ 199,452 |
| Income taxes | \$ | -- | \$ 6,490 | \$ | -- | \$ 16,990 |

CAPITAL SOUTHWEST CORPORATION
AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Unaudited)

1. Basis of Presentation

The accompanying consolidated financial statements, which include the accounts of Capital Southwest Corporation and its wholly-owned small business investment company subsidiary (the "Company"), have been prepared on the value basis in accordance with generally accepted accounting principles for investment companies. All significant intercompany accounts and transactions have been eliminated in consolidation.

The financial statements included herein have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 6 of Regulation S-X. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the company's annual report on Form 10-K for the year ended March 31, 2000. Certain information and footnotes normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although the Company believes that the disclosures are adequate for a fair presentation. The information reflects all adjustments (consisting of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the results of operations for the interim periods.
2. Summary of Per Share Information

|  | Three Months Ended September 30 |  |  |  | Six Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 |  | 1999 |  | 2000 |  | 1999 |
| Investment income | \$ | . 39 | \$ | . 27 | \$ | . 54 | \$ | . 50 |
| Operating expenses |  | (.05) |  | (.04) |  | (.12) |  | (.09) |
| Interest expense |  | (.07) |  | (.03) |  | (.14) |  | (.06) |
| Income taxes |  | (.01) |  | (.01) |  | (.02) |  | (.02) |
| Net investment income |  | . 26 |  | . 19 |  | . 26 |  | . 33 |
| Net realized gain on investments |  | - |  | . 24 |  | . 38 |  | 1.58 |
| Net decrease in unrealized appreciation of investments |  | (.70) |  | (6.66) |  | (1.08) |  | (6.60) |
| Distributions from undistributed net investment income |  | - |  | - |  | (.20) |  | (.20) |
| Net decrease in net asset value |  | (.44) |  | (6.23) |  | (.64) |  | (4.89) |
| Net asset value: |  |  |  |  |  |  |  |  |
| Beginning of period |  | 61.89 |  | 68.50 |  | 62.09 |  | 67.16 |
| End of period |  | 61.45 | \$ | 62.27 |  | 61.45 | \$ | 62.27 |
| Shares outstanding at end of period (OOOs omitted) |  | 3,815 |  | 3,815 |  | 3,815 |  | 3,815 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Net asset value at September 30, 2000 was $\$ 234,425,810$ equivalent to $\$ 61.45$ per share after deducting an allowance of $\$ 21.12$ per share for deferred taxes on net unrealized appreciation. Assuming reinvestment of all dividends and tax credits on retained long term capital gains, this represents an increase of 1.4\% during the past twelve months.

| September 30, | September 30, |  |
| :--- | ---: | ---: |
|  | 2000 | 1999 |
| Net assets | ---- | --- |
| Shares outstanding | $\$ 234,425,810$ | $\$ 237,554,860$ |
| Net assets per share | $3,815,051$ | $3,815,051$ |

Interest income in the six months ended September 30, 2000 decreased from the year-ago period primarily because of a decrease in average idle funds invested. During the six months ended September 30, 2000 and 1999, the Company recorded dividend income from the following sources:

|  | Six Months Ended September 30 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |
| \$ | 58,628 | \$ | 58,628 |
|  | 338,556 |  | 452,200 |
|  | 24,999 |  | 24,999 |
|  | 41,677 |  | 40,134 |
|  | 480,000 |  | 240,000 |
|  | 300,000 |  | 150,000 |
|  | 40,635 |  | 40,635 |
|  | 20,230 |  | 20,230 |
|  | 120,000 |  | 60,000 |
|  | 51,947 |  | 36,813 |
| \$ | 1,476,672 | \$ | 1,123,639 |

Interest expense in the six months ended September 30, 2000 increased from the year-ago period due to borrowings from the bank and subsidiaries. Other operating expenses in the six months ended September 30, 2000 increased from the year-ago period primarily due to legal fees incurred related to documentation of the exchange of an investment.

During the six months ended September 30, 2000 , the Company reported a realized gain before income taxes of $\$ 2,219,663$ including a gain of $\$ 5,973,990$ on our investment in Amfibe, Inc. and a loss of $\$ 4,329,835$ on our investment in Dyntec, Inc. It should be noted that a realized gain before income taxes occurs when an appreciated portfolio security is sold to realize a gain and a corresponding decrease in unrealized appreciation occurs by transferring the gain associated with the transaction from being "unrealized" to being "realized." Conversely, when a loss is realized on a depreciated portfolio security, an increase in unrealized appreciation occurs.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
(continued)
Set forth in the following table are the significant increases and decreases in unrealized appreciation (before the related change in deferred taxes and excluding the effect of gains or losses realized during the periods) by portfolio company:

|  | Three Months Ended September 30 |  | Six Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 1999 | 2000 | 1999 |
| AT\&T/Tele-CommunicationsTCI Group | \$ (299,801) | \$ (1,640,579) | \$ (3,605,943) | \$ (1,293,586) |
| AT\&T-Liberty Media Group/TeleCommunications LM\&TCI Ventures Group | $(4,149,149)$ | 190,522 | $(7,726,731)$ | 3,731,728 |
| Alamo Group Inc | -- | 1,834,053 | 1,410,000 | 1,834,053 |
| All Components, Inc. | 3,450,000 | 1,975,000 | 3,450,000 | 1,975,000 |
| American Homestar Corporation | 140,824 | (2,159,294) | $(281,647)$ | $(2,534,824)$ |
| Dennis Tool Company | 842,000 | -- | 842,000 | -- |
| Encore Wire Corporation | 2,725,000 | -- |  | -- |
| iChoose, Inc. | -- | -- | $(1,100,000)$ | -- |
| International Talk.com, Inc. | $(1,000,000)$ | -- | $(1,000,000)$ | -- |
| Mail-Well, Inc. | $(5,766,000)$ | -- | $(5,766,000)$ | 2,097,000 |
| Media Recovery, Inc. | -- | --- | 5,000,000 | -- |
| Mylan Laboratories, Inc. | 1,130,520 | $(1,042,324)$ | $(72,161)$ | $(1,162,592)$ |
| Palm Harbor Homes, Inc. | -- | $(31,421,000)$ | -- | $(31,421,000)$ |
| PETsMART, Inc. | 899,552 | $(4,231,985)$ | 1,103,996 | $(2,800,879)$ |
| The RectorSeal Corporation | -- | -- | 3,500,000 | -- |
| Skylawn Corporation | -- | -- | 3,000,000 | -- |
| Sprint Corporation-FON Group | $(1,597,500)$ | 90,000 | $(2,425,500)$ | 373,500 |
| Sprint Corporation-PCS Group | $(877,500)$ | 316,125 | $(1,093,500)$ | 544,500 |
| Texas Petrochemical Holdings, Inc. | -- | $(749,999)$ | -- | (749,999) |

During the quarter ended September 30, 2000, the Company made additional investments of $\$ 262,500$ in existing portfolio companies.

The Company has agreed, subject to certain conditions, to invest up to $\$ 4,965,625$ in six portfolio companies.

The Company is subject to financial market risks, including changes in marketable equity security prices. The Company does not use derivative financial instruments to mitigate any of these risks. The return on the Company's investments is not affected by foreign currency fluctuations.

The Company's investment in portfolio securities consists of fixed rate debt securities which totalled $\$ 11,948,413$ at September 30,2000 , equivalent to $3.7 \%$ of the value of the Company's total investments. Since these debt securities usually have relatively high fixed rates of interest, minor changes in market yields of publicly-traded debt securities have little or no effect on the values of debt securities in the Company's portfolio and no effect on interest income. On the other hand, significant changes in the market yields of publicly-traded debt securities may have a material effect on the values of debt securities in our portfolio. The Company's investments in debt securities are generally held to maturity and their fair values are determined on the basis of the terms of the debt security and the financial condition of the issuer.

A portion of the Company's investment portfolio consists of debt and equity securities of private companies. The Company anticipates little or no effect on the values of these investments from modest changes in public market equity valuations. Should significant changes in market valuations of comparable publicly-owned companies occur, there may be a corresponding effect on valuations of private companies, which would affect the value and the amount and timing of proceeds eventually realized from these investments. A portion of the Company's investment portfolio also consists of restricted common stocks and warrants to purchase common stocks of publicly-owned companies. The fair values of these restricted securities are influenced by the nature of applicable resale restrictions, the underlying earnings and financial condition of the issuer, and the market valuations of comparable publicly-owned companies. A portion of the Company's investment portfolio also consists of unrestricted, freely marketable common stocks of publicly-owned companies. These freely marketable investments are directly exposed to equity price risks, in that a change in an issuer's public market equity price would result in an identical change in the fair value of the Company's investment in such security.

PART II. OTHER INFORMATION
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Item 4. Submission of Matters to a Vote of Security Holders

The Company's Annual Meeting of Stockholders was held on July 17, 2000, with the following results of elections and approval:

a. The following Directors were elected to serve until the next Annual Meeting of Stockholders:

| Graeme W. Henderson | $3,379,677$ | 4,475 | 430,899 |
| :--- | :--- | :--- | :--- |
| Gary L. Martin | $3,379,309$ | 4,843 | 430,899 |
| James M. Nolan | $3,379,677$ | 4,475 | 430,899 |
| William R. Thomas | $3,379,277$ | 4,875 | 430,899 |
| John H. Wilson | $3,379,677$ | 4,475 | 430,899 |
|  |  |  |  |
| approved as the Company's | $3,373,508$ | 5,883 | 435,660 |

(a) Exhibits

Exhibit 27 - Financial Data Schedule
(b) Reports on Form 8-K

No reports on Form 8-K have been filed during the quarter for which this report is filed.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITAL SOUTHWEST CORPORATION

Date:
November 3, 2000
By: /s/ William R. Thomas
William R. Thomas
President

By: /s/ Tim Smith
Tim Smith
Vice President \& Secretary-Treasurer

This schedule contains summary financial information extracted from the Consolidated Statement of Financial Condition at September 30, 2000 (unaudited) and the Consolidated Statement of Operations for the year ended September 30, 2000 (unaudited) and is qualified in its entirety be reference to such financial statements.

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0000017313
Capital Southwest Corporation
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