Filed Pursuant to Rule 433 Issuer Free Writing Prospectus dated May 26, 2021 Relating to Registration Statement No. 333-232492



Capital Southwest Corporation

# Q4 2021 Earnings Presentation

May 26, 2021

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- This presentation contains forward-looking statements relating to, among other things, the business, market conditions, financial condition and results of operations of Capital Southwest, the anticipated investment strategies and investments of Capital Southwest, and future market demand. Any statements that are not statements of historical fact are forward-looking statements. Forward-looking statements are often, but not always, preceded by, followed by, or include words such as "believe," "expect," "intend," "plan," "should" or similar words, phrases or expressions or the negative thereof. These statements are made on the basis of the current beliefs, expectations and assumptions of the management of Capital Southwest and speak only as of the date of this presentation. There are a number of risks and uncertainties that could cause Capital Southwest's actual results to differ materially from the forward-looking statements included in this presentation.
- These risks include risks related to: changes in the markets in which Capital Southwest invests; changes in the financial, capital, and lending markets; regulatory changes; tax treatment and general economic and business conditions; our ability to operate our wholly owned subsidiary, Capital Southwest SBIC I, LP, as a small business investment company ("SBIC"); and uncertainties associated with the impact from the COVID-19 pandemic, including its impact on the global and U.S. capital markets and the global and U.S. economy, the length and duration of the COVID-19 outbreak in the United States as well as worldwide and the magnitude of the economic impact of that outbreak, the effect of the COVID-19 pandemic on our business prospects and the operational and financial performance of our portfolio companies, including our and their ability to achieve their respective objectives, and the effects of the disruptions caused by the COVID-19 pandemic on our ability to continue to effectively manage our business.
- For a further discussion of some of the risks and uncertainties applicable to Capital Southwest and its business, see Capital Southwest's Annual Report on Form 10-K for the fiscal year ended March 31, 2021 and its subsequent filings with the SEC. Other unknown or unpredictable factors could also have a material adverse effect on Capital Southwest's actual future results, performance, or financial condition. As a result of the foregoing, readers are cautioned not to place undue reliance on these forward-looking statements. Capital Southwest does not assume any obligation to revise or to update these forward-looking statements, whether as a result of new information, subsequent events or circumstances, or otherwise, except as may be required by law.



# **Conference Call Participants**

Bowen S. Diehl

President and Chief Executive Officer

Michael S. Sarner Chief Financial Officer

Chris Rehberger
VP Finance / Treasurer



### **CSWC Company Overview**

CSWC is a middle-market lending firm focused on supporting the acquisition and growth of middle-market companies across the capital structure

- CSWC was formed in 1961, and elected to be regulated as a BDC in 1988
- Publicly-traded on Nasdaq: Common Stock ("CSWC")
- Internally Managed BDC with RIC tax treatment for U.S. federal income tax purposes
- September 2015: completed tax free spin off of CSW Industrials ("Spin Off")
- April 2021: received SBIC license from the U.S. Small Business Administration
- 21 employees based in Dallas, Texas
- Total Balance Sheet Assets of \$736 MM as of March 31, 2021
- Manage I-45 Senior Loan Fund ("I-45 SLF") in partnership with Main Street Capital (NYSE: "MAIN")



### Fiscal Year 2021 Highlights

#### **Financial Highlights**

- 119% FY 2021 Total Return to Shareholders
  - Share price appreciated to \$22.16 from \$11.42 in prior year, an increase of 94%
  - \$2.05 in total dividends per share paid during the year
- NAV per share increased to \$16.01 from \$15.13 in prior year, an increase of 6%
- Investments at Fair Value of \$688.4 MM compared to \$553.1 MM in prior year, an increase of 24%
- Pre-Tax Net Investment Income increased to \$1.79 per share from \$1.68 per share in prior year, an increase of 7%
- Grew Regular Dividend to \$1.65 from \$1.60 in prior year, an increase of 3%
- · Strengthened Balance Sheet through variety of capital raising activities
  - Raised 190.0 MM in gross proceeds through three Unsecured Note transactions
  - Raised \$51.4 MM in gross proceeds through Equity ATM Program at an average of 120% of the prevailing NAV per share
  - Increased Senior Secured Revolving Credit Facility by \$15.0 MM in total commitments
- Operating Leverage<sup>(1)</sup> decreased to 2.4% as of 3/31/21 from 2.8% as of 3/31/20

(1) Operating Leverage calculated as last twelve months operating expenses (excluding interest expense) divided by average annual assets



### Q4 2021 Highlights

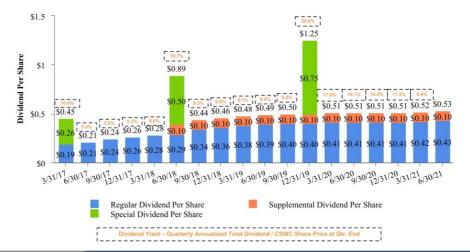
#### Financial Highlights

- Q4 2021 Pre-Tax Net Investment Income ("NII") of \$8.9 MM or \$0.44 Per Share
- Paid \$0.42 per share in Regular Dividends and \$0.10 per share Supplemental Dividend for the quarter ended March 31, 2021
  - Increased Regular Dividend to \$0.43 per share and declared \$0.10 per share Supplemental Dividend for the quarter ending June 30, 2021
- Investment Portfolio at Fair Value increased to \$688.4 MM from \$648.8 MM in Prior Quarter
  - \$77.3 MM in total new committed investments
  - \$23.1 MM in total proceeds from two portfolio company exits
  - \$2.6 MM in net realized and unrealized gains on the portfolio
  - No investments on non-accrual
- Issued \$65.0 MM in aggregate principal of 4.50% January 2026 Notes
  - Notes issued at a premium of 102.11% of the aggregate principal amount, resulting in a yield to maturity of approximately 4.0% at issuance
- Raised \$24.1 MM in gross proceeds through Equity ATM Program during the quarter
  - Sold shares at average price of \$21.21, or 135% of the prevailing NAV per share
- \$216.9 MM Available on Credit Facility as of Quarter End



# Track Record of Increasing Dividends Continues

- In the Last Twelve Months Ending 3/31/21, CSWC Generated \$1.79 Per Share in Pre-Tax NII and Paid Out \$1.65 Per Share in Regular Dividends
- Cumulative Pre-Tax NII Regular Dividend Coverage of 107% since the 2015 spin-off
- Announced Supplemental Dividend Program in June 2018
  - Expect to pay \$0.10 per share Supplemental Dividend per quarter going forward, subject to Board approval
  - Undistributed Taxable Income ("UTI") of \$0.92 per share as of March 31, 2021





### History of Value Creation

Total Value (Net Asset Value + Cumulative Dividends Paid) Increase of \$7.22 at 3/31/21 from 9/30/15 Spin-off of CSWI





### Two Pronged Investment Strategy

#### CORE: Lower Middle Market ("LMM"): CSWC led or Club Deals

- Companies with EBITDA between \$3 MM and \$20 MM
- ∘ Typical leverage of 2.0x − 4.0x Debt to EBITDA through CSWC debt position
- $_{\circ}$  Commitment size up to \$25 MM with hold sizes generally \$10 MM to \$20 MM
- Both Sponsored and Non-sponsored deals
- · Securities include first lien, unitranche, second lien and subordinated debt
- Frequently make equity co-investments alongside CSWC debt

# OPPORTUNISTIC: Upper Middle Market ("UMM"): Syndicated or Club, First and Second Lien

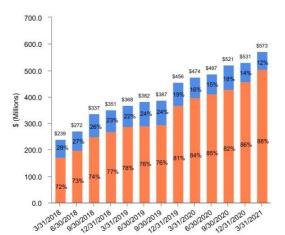
- Companies typically have in excess of \$20 MM in EBITDA
- Typical leverage of 3.0x 5.5x Debt to EBITDA through CSWC debt position
- Hold sizes generally \$5 MM to \$15 MM
- Floating rate first and second lien debt securities
- More liquid assets relative to LMM investments
- Provides flexibility to invest/divest opportunistically based on market conditions and liquidity position



#### CSWC Credit Portfolio Heavily Weighted Towards LMM and First Lien Investments

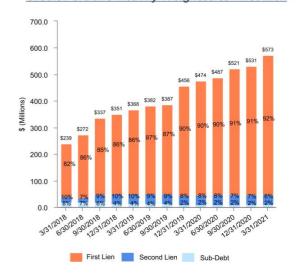
LMM and First Lien Investments have increased to 88% and 92% of the credit portfolio as of 3/31/21, respectively

#### Robust LMM Credit Portfolio Growth



LMM UMM

#### Credit Portfolio Heavily Weighted to First Lien





# **Q4 2021 Originations**

\$77.3 MM in total new committed investments, consisting of \$77.0 MM committed to six new portfolio companies and \$0.3 MM committed to one existing portfolio company

Portfolio Originations	Q4 2021							
Name	Industry	Туре	Market	Total Debt Funded at Close (\$000s)	Total Equity Funded at Close (\$000s)	Unfunded Commitments at Close (\$000s)	Debt Spread over LIBOR	Debt Yield to Maturity
Flip Electronics, LLC	Technology products & components	First Lien - Last Out(1)	LMM	\$15,500	\$2,000	\$0	8.05%	9.60%
KMS, Inc.	Distribution	First Lien - First Out(2)	LMM	\$16,000	\$0	\$0	6.00%	7.13%
CityVet, Inc.	Healthcare services	First Lien	LMM	\$3,250	\$500	\$6,750	7.50%	9.42%
AllOver Media, LLC	Media, marketing & entertainment	First Lien	LMM	\$13,000	\$0	\$2,000	8.50%	10.00%
Mako Steel LP	Business services	First Lien	LMM	\$8,396	\$0	\$1,604	7.25%	8.50%
Chemistry Rx Holdings, LLC	Specialty chemicals	First Lien	LMM	\$8,000	\$0	\$0	7.00%	8.80%
RTIC Subsidiary Holdings, LLC	Consumer products & retail	First Lien	UMM	\$274	\$0	\$0	7.75%	9.00%
Total / Weighted Average				\$64,420	\$2,500	\$10,354	7.37%	8.81%

Note: Market refers to Upper Middle Market ("UMM") and Lower Middle Market ("LMM")

(1) Capital Southwest partnered with a bank lender who contributed a first out participation in the first lien loan

(2) Capital Southwest partnered with another lender who contributed a last out participation in the first lien loan



### Track Record of CSWC Exits Continues

#### \$23.1 MM in total proceeds from two portfolio company exits

- During the quarter, CSWC received two prepayments generating total proceeds of \$23.1 MM and weighted average IRR of 8.2%
- Cumulative IRR of 15.5% on 38 portfolio company exits generating \$383.5 MM in proceeds since spin-off in September 2015

Portfolio Prepayments	Q4 2021					
Name	Industry	Туре	Market	Net Proceeds (\$000)	Realized Gain/Loss (\$000s)	IRR
Environmental Pest Service Management Company, LLC	Consumer services	First Lien	LMM	\$16,232	\$201	10.51%
AG Kings Holdings Inc.	Food, agriculture & beverage	First Lien	UMM	\$6,822	\$(1,859)	2.62%
Total / Weighted Average				\$23,054	\$(1,658)	8.18%

Note: Market refers to Upper Middle Market ("UMM") and Lower Middle Market ("LMM")



### CSWC Portfolio Asset Mix by Market

#### Maintaining appropriate portfolio leverage while receiving attractive risk adjusted returns

Thousands)	Lower Middle Market <sup>(1)</sup>	Upper Middle Market
Number of Portfolio Companies	44	10
Total Cost	\$551,144	\$79,613
Total Fair Value	\$554,199	\$77,075
Average Hold Size (at Cost)	\$12,526	\$7,961
% First Lien Investments (at Cost)	85.9%	71.6%
% Second Lien Investments (at Cost)	4.4%	20.2%
% Subordinated Debt Investments (at Cost)	2.1%	0.0%
% Equity (at Cost)	7.6%	8.2%
Wtd. Avg. Yield (2)(3)	10.8%	10.3%
Wtd. Avg. EBITDA of Issuer (\$MM's) (3)	\$9.9	\$70.0
Wtd. Avg. Leverage through CSWC Security (3) (4)	4.2x	4.0x

Note: All metrics above exclude the 1-45 Senior Loan Fund
(1) At March 31, 2021, we had equity ownership in approximately 59.1% of our LMM investments and 30.0% of our UMM investments
(2) The weighted-average annual effective yields were computed using the effective interest rates for all debt investments at cost as of March 31, 2021, including accretion of original issue discount but excluding fees payable upon repayment of the debt instruments. As of March 31, 2021, there were no investments on non-accrual status. Weighted-average annual effective yields not a return to shareholders and is higher than what an investor in shares in our common stock will realize on its investment because it does not reflect our expenses or any sales load paid by an investor
(3) Weighted average EBITDA metric is calculated using investment cost basis weighting. For the year ended March 31, 2021, two UMM portfolio companies and four LMM portfolio companies are excluded from this calculation due to a reported debt to adjusted EBITDA ratio that was not meaningful
(4) Includes CSWC debt investments only. Calculated as the amount of each portfolio company's debt (including CSWC's position) in the capital structure divided by each portfolio company's distructured varied by each por



# **Quarter-over-Quarter Investment Rating Migration**

One loan upgraded and one loan downgraded during the quarter as credit portfolio continues to demonstrate strong performance

Investment Rating		12/31/2020	)	Investment Rating Upgrades		Investment Rating Downgrades			3/31/2021			
	# of Loans	Fair Value (\$MM)	% of Portfolio (FV)	# of Loans	Fair Value (\$MM)	% of Portfolio (FV)	# of Loans	Fair Value (\$MM)	% of Portfolio (FV)	# of Loans	Fair Value (\$MM)	% of Portfolio (FV)
1	4	\$60.0	11.3%	1	\$14.8	2.6%	_	\$—	—%	4	\$58.5	10.2%
2	50	\$419.3	79.0%	_	\$—	—%	_	\$—	-%	52	\$461.2	80.6%
3	6	\$51.0	9.6%	_	\$—	-%	1	\$0.1	-%	7	\$52.9	9.2%
4	1	\$0.7	0.1%	_	\$—	—%	_	\$—	—%	_	\$—	-%
Wtd. Avg. Investment Rating		2.0									2.0	

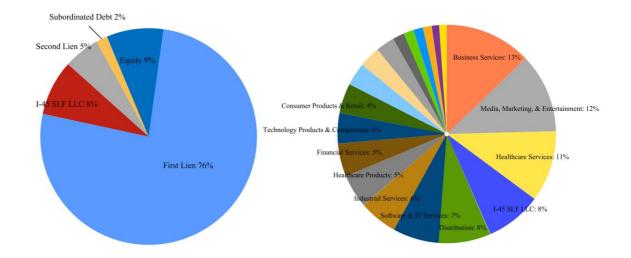


# CSWC Portfolio Mix as of March 31, 2021 at Fair Value

Current investment portfolio of \$688.4 MM continues to be diverse across industries

Current Investment Portfolio (By Type)

Current Investment Portfolio (By Industry)

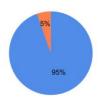


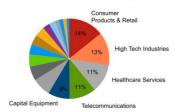


### I-45 Portfolio Overview

I-45 loan portfolio of \$164.4 MM is 95% first lien with average hold size of 2.8% of the I-45 portfolio

Current I-45 Portfolio (By Type) Current I-45 Portfolio (By Industry)





I-45 Portfolio Statistics								
(In Thousands)								
	6/30/20	9/30/20	12/31/20	3/31/21				
Total Debt Investments at Fair Value	\$172,551	\$177,527	\$159,598	\$164,351				
Fund Leverage (Debt to Equity) at FV	1.51x	1.39x	1.07x	1.27x				
Number of Issuers	42	42	38	36				
Wtd. Avg. Issuer EBITDA	\$64,800	\$66,879	\$73,384	\$77,649				
Avg. Investment Size as a % of Portfolio	2.4%	2.4%	2.6%	2.8%				
Wtd. Avg. Net Leverage on Investments (1)	5.0x	4.7x	4.7x	4.4x				
Wtd. Avg. Spread to LIBOR	6.3%	6.3%	6.1%	6.0%				
Wtd. Avg. Duration (Yrs)	3.3	3.1	3.1	3.0				

(1) Through I-45 security
(2) Two portfolio companies are excluded from this calculation due to a reported debt to adjusted EBITDA ratio that was not meaningful



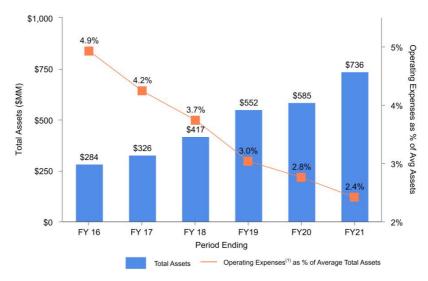
# **Income Statement**

(In Thousands, except per share amounts)	Quarter Ended 6/30/20	Quarter Ended 9/30/20	Quarter Ended 12/31/20	Quarter Ended 3/31/21
Investment Income				
Interest Income	\$12,645	\$13,882	\$14,687	\$15,078
Dividend Income	1,957	1,860	2,916	1,661
Fees and Other Income	562	943	1,437	434
Total Investment Income	\$15,164	\$16,685	\$19,040	\$17,173
Expenses				
Cash Compensation	\$1,720	\$1,961	\$2,444	\$1,631
Share Based Compensation	612	853	771	708
General & Administrative	1,335	1,370	1,325	1,278
Total Expenses (excluding Interest Expense)	\$3,667	\$4,184	\$4,540	\$3,617
Interest Expense	\$4,328	\$4,397	\$4,528	\$4,688
Pre-Tax Net Investment Income	\$7,169	\$8,104	\$9,972	\$8,868
Taxes and Gain / (Loss)				
Income Tax Benefit (Expense)	\$(350)	\$215	\$(1,455)	\$(852)
Net realized gain (loss) on investments	(5,547)	(1,279)	(127)	(1,583)
Net increase (decrease) in unrealized appreciation of investments	7,605	9,636	7,271	4,243
Realized losses on extinguishment of debt	_	(286)	(262)	(459)
Net increase (decrease) in net assets resulting from operations	\$8,877	\$16,390	\$15,399	\$10,217
Weighted Average Diluted Shares Outstanding	18,148	18,600	19,135	20,376
Pre-Tax Net Investment Income Per Dil. Wtd. Average Share	\$0.40	\$0.44	\$0.52	\$0.44



# **Operating Leverage Continues to Improve**

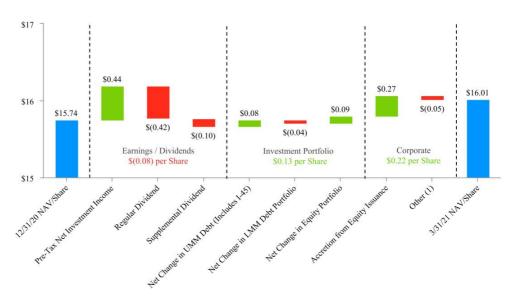
#### Continue to realize operating efficiencies of internally managed structure



Note: Operating Leverage calculated as last twelve months operating expenses (excluding interest expense) divided by average annual assets



# NAV per Share Bridge since Quarter Ended 3/31/2021



(1) Other consists primarily of income taxes of \$(0.04), realized losses on extinguishment of debt of \$(0.02), and share based compensation expense add-back of \$0.03

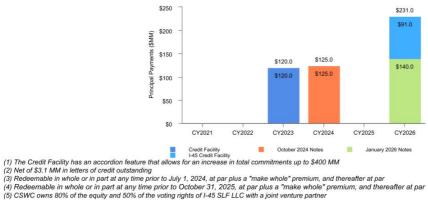


### Significant Unused Debt Capacity with Long-Term Duration

Earliest debt maturity occurs in December 2023

Facility	Total Commitments	Interest Rate	Maturity	Principal Drawn	Undrawn Commitment
Credit Facility <sup>(1)</sup>	\$340.0 MM	L + 2.50% subject to certain conditions	December 2023	\$120.0 MM	\$216.9 MM <sup>(2)</sup>
October 2024 Notes <sup>(3)</sup>	\$125.0 MM	5.375%	October 2024	\$125.0 MM	N/A
January 2026 Notes <sup>(4)</sup>	\$140.0 MM	4.500%	January 2026	\$140.0 MM	N/A
I-45 Credit Facility <sup>(5)</sup>	\$150.0 MM	L + 2.15%	March 2026	\$91.0 MM	\$59.0 MM







# **Balance Sheet**

(In Thousands, except per share amounts)	Quarter Ended 6/30/20	Quarter Ended 9/30/20	Quarter Ended 12/31/20	Quarter Ended 3/31/21
Assets				
Portfolio Investments	\$587,178	\$631,197	\$648,773	\$688,432
Cash & Cash Equivalents	14,986	16,011	43,724	31,613
Other Assets	16,932	17,057	16,337	15,539
Total Assets	\$619,096	\$664,265	\$708,834	\$735,584
Liabilities				
December 2022 Notes <sup>(1)</sup>	\$75,936	\$56,339	\$36,689	\$—
October 2024 Notes <sup>(1)</sup>	73,575	122,623	122,775	122,879
January 2026 Notes <sup>(1)</sup>	_	_	73,410	138,425
Credit Facility	182,000	187,000	150,000	120,000
Other Liabilities	9,726	12,174	13,310	18,029
Total Liabilities	\$341,237	\$378,136	\$396,184	\$399,333
Shareholders Equity				
Net Asset Value	\$277,859	\$286,129	\$312,650	\$336,251
NAV per Share <sup>(2)</sup>	\$14.95	\$15.36	\$15.74	\$16.01
Debt to Equity	1.19x	1.28x	1.22x	1.13x

(1) Net of unamortized debt issuance costs



### **Portfolio Statistics**

#### Continuing to build a well performing credit portfolio

(In Thousands)	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended
	6/30/20	9/30/20	12/31/20	3/31/21
Portfolio Statistics				
Fair Value of Debt Investments	\$487,195	\$520,651	\$531,103	\$572,614 \$44,228
Average Debt Investment Hold Size Fair Value of Debt Investments as a % of Par	\$11,330	\$11,319	\$11,300	\$11,228
	95%	95%	96%	97%
% of Investment Portfolio on Non-Accrual (at Fair Value) Weighted Average Investment Rating <sup>(1)</sup>	1.9%	1.7% 2.0	0.1% 2.0	—% 2.0
Weighted Average Yield on Debt Investments  Total Fair Value of Portfolio Investments	10.08%	10.34%	10.64%	10.76%
	\$587,178	\$631,197	\$648,773	\$688,432
Weighted Average Yield on all Portfolio Investments Investment (Mix Debt vs. Equity) <sup>(2)(3)</sup>	10.36%	10.43%	11.20%	10.22%
	92% / 8%	91% / 9%	91% / 9%	92% / 8%

<sup>(1)</sup> CSWC utilizes an internal 1 - 4 investment rating system in which 1 represents material outperformance and 4 represents material underperformance. All new investments are initially set to 2. Weighted average investment rating calculated at cost (2) Excludes CSWC equity investment in I-45 Senior Loan Fund (3) At Fair Value



# **Investment Income Detail**

### Constructing a portfolio of investments with recurring cash yield

(In Thousands)	Quarter Ended 6/30/20	Quarter Ended 9/30/20	Quarter Ended 12/31/20	Quarter Ended 3/31/21
Investment Income Breakdown				
Cash Interest	\$11,008	\$11,581	\$12,413	\$11,668
Cash Dividends	1,957	1,860	2,916	1,660
PIK Income	1,120	1,761	1,608	2,796
Amortization of purchase discounts and fees	520	543	667	616
Management/Admin Fees	182	198	199	234
Prepayment Fees & Other Income	377	742	1,237	199
Total Investment Income	\$15,164	\$16,685	\$19,040	\$17,173
Key Metrics				
Cash Income as a % of Investment Income	89%	86%	88%	80%
% of Total Investment Income that is Recurring	97%	95%	86%	99%



# **Key Financial Metrics**

# Strong Pre-Tax Net Investment Income and Dividend Yield driven by net portfolio growth and investment performance

	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended
	6/30/20	9/30/20	12/31/20	3/31/21
Key Financial Metrics				
Pre-Tax Net Investment Income Per Wtd Avg Diluted Share	\$0.40	\$0.44	\$0.52	\$0.44
Pre-Tax Net Investment Income Return on Equity (ROE) <sup>(1)</sup>	10.44%	11.66%	13.57%	11.06%
Realized Earnings Per Wtd Avg Diluted Share	\$0.07	\$0.38	\$0.44	\$0.32
Realized Earnings Return on Equity (ROE) <sup>(1)</sup>	1.85%	10.13%	11.42%	8.02%
Earnings Per Wtd Avg Diluted Share	\$0.49	\$0.88	\$0.80	\$0.50
Total Earnings Return on Equity (ROE) <sup>(1)</sup>	12.93%	23.58%	20.96%	12.74%
Regular Dividends per Share Supplemental Dividends per Share	\$0.41	\$0.41	\$0.41	\$0.42
	\$0.10	\$0.10	\$0.10	\$0.10
Total Dividends per Share	\$0.51	\$0.51	\$0.51	\$0.52
Dividend Yield <sup>(2)</sup>	15.13%	14.52%	11.49%	9.39%

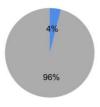
<sup>(1)</sup> Return on Equity is calculated as the quarterly annualized Pre-Tax NII, Realized Earnings, or Total Earnings, respectively, divided by equity at the end of the prior quarter

<sup>(2)</sup> Dividend Yield is calculated as the quarterly annualized Total Dividend divided by share price at quarter end



# Interest Rate Sensitivity

Fixed vs. Floating Portfolio Exposure (1)



Change in Base Interest Rates	Illustrative Annual NII Change (\$'s)	Illustrative Annual N Change (Per Share)
(25 bps)	\$328,699	\$0.02
25 bps	\$(423,036)	\$(0.02)
50 bps	\$(846,071)	\$(0.04)
75 bps	\$(1,233,834)	\$(0.06)
100 bps	\$(791,861)	\$(0.04)
125 bps	\$(100,160)	\$0.00
150 bps	\$677,020	\$0.03

(1) Portfolio Exposure includes I-45 assets pro rata as a % of CSWC's equity investment in the fund

Note: Illustrative change in annual NII is based on a projection of CSWC's existing debt investments as of March 31, 2021, adjusted only for changes in Base Interest Rate. Base Interest Rate used in this analysis is 3-Month LIBOR of 0.19% at March 31, 2021. The results of this analysis include the I-45 Senior Loan Fund, which is comprised of 99% floating rate assets and liabilities



# **Corporate Information**

#### **Board of Directors**

Inside Directors

Bowen S. Diehl

#### **Independent Directors**

David R. Brooks
Christine S. Battist
T. Duane Morgan
Jack D. Furst
William R. Thomas

Ramona Rogers-Windsor

Corporate Offices & Website

5400 Lyndon B. Johnson Freeway

13th Floor

Dallas, TX 75240

http://www.capitalsouthwest.com

#### Senior Management

Bowen S. Diehl
President & Chief Executive Officer

Michael S. Sarner Chief Financial Officer, Secretary & Treasurer

> Joshua S. Weinstein Senior Managing Director

#### Investor Relations

Michael S. Sarner Capital Southwest 214-884-3829

msarner@capitalsouthwest.com

#### Securities Listing

Nasdaq: "CSWC" (Common Stock)

#### Fiscal Year End

March 31

#### Independent Auditor

RSM US Chicago, IL

#### **Corporate Counsel**

Eversheds Sutherland (US) LLP

#### **Transfer Agent**

American Stock Transfer & Trust Company, LLC 800-937-5449 www.amstock.com

Industry Analyst Coverage					
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JMP Securities	Devin Ryan	Direct: 415-835-8900			
B. Riley FBR	Sarkis Sherbetchyan	Direct: 310-689-5221			
Hovde Group	Bryce Rowe	Direct: 804-318-0969			
Jefferies	Kyle Joseph	Direct: 510-418-0754			
Raymond James	Robert Dodd	Direct: 901-579-4560			

