

Capital Southwest Corporation

Q1 2023 Earnings Presentation

August 2, 2022

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- For a further discussion of some of the risks and uncertainties applicable to Capital Southwest and its business, see Capital Southwest's Annual Report on Form 10-K for the fiscal year ended March 31, 2022 and its subsequent filings with the SEC. Other unknown or unpredictable factors could also have a material adverse effect on Capital Southwest's actual future results, performance, or financial condition. As a result of the foregoing, readers are cautioned not to place undue reliance on these forward-looking statements. Capital Southwest does not assume any obligation to revise or to update these forward-looking statements, whether as a result of new information, subsequent events or circumstances, or otherwise, except as may be required by law.

Conference Call Participants

Bowen S. Diehl
President and Chief Executive Officer

Michael S. Sarner
Chief Financial Officer

Chris Rehberger
VP Finance / Treasurer



CSWC Company Overview

CSWC is a middle-market lending firm focused on supporting the acquisition and growth of middle-market companies across the capital structure

- CSWC was formed in 1961, and elected to be regulated as a BDC in 1988
- Publicly-traded on Nasdaq: Common Stock ("CSWC")
- Internally Managed BDC with RIC tax treatment for U.S. federal income tax purposes
- September 2015: completed tax free spin off of CSW Industrials ("Spin Off") (NASDAQ: "CSWI")
- April 2021: received SBIC license from the U.S. Small Business Administration
- 24 employees based in Dallas, Texas
- Total Balance Sheet Assets of \$1.1 B as of June 30, 2022
- Manage I-45 Senior Loan Fund ("I-45 SLF") in partnership with Main Street Capital (NYSE: "MAIN")



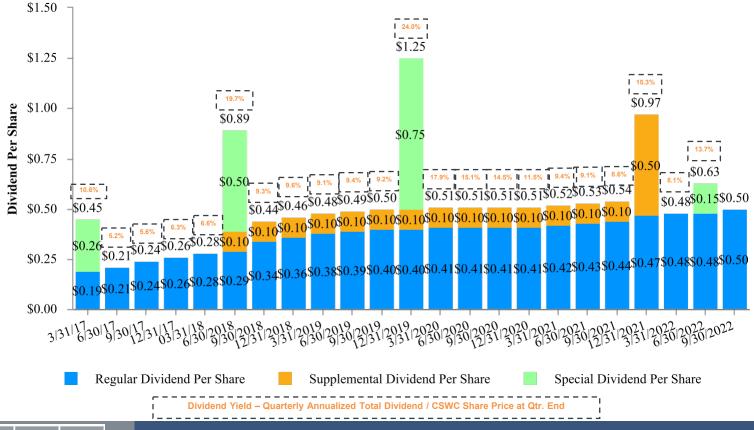
Q1 2023 Highlights

Financial Highlights

- Q1 2023 Pre-Tax Net Investment Income ("NII") of \$12.6 MM or \$0.50 per share
- Paid \$0.48 per share Regular Dividend and \$0.15 per share Special Dividend for the quarter ended June 30, 2022
 - Increased Regular Dividend to \$0.50 per share for the quarter ending September 30, 2022, an increase of 4.2% compared to the prior quarter
- Investment Portfolio at Fair Value increased to \$1.0 B from \$937 MM in prior guarter
 - \$148.3 MM in total new committed investments
 - \$49.6 MM in total proceeds from three debt prepayments and one equity exit
 - Exits during the quarter generated realized gains of \$2.3 MM and an IRR of 19.6%
- Raised \$46.8 MM in gross proceeds through Equity ATM Program during the quarter
 - Sold shares at weighted-average price of \$20.66 per share, or 123% of the prevailing NAV per share
- Total commitments on Credit Facility increased \$45 MM to a total of \$380 MM from \$335 MM in prior quarter
- \$161.3 MM available on Credit Facility and \$18.8 MM in cash and cash equivalents as of quarter end

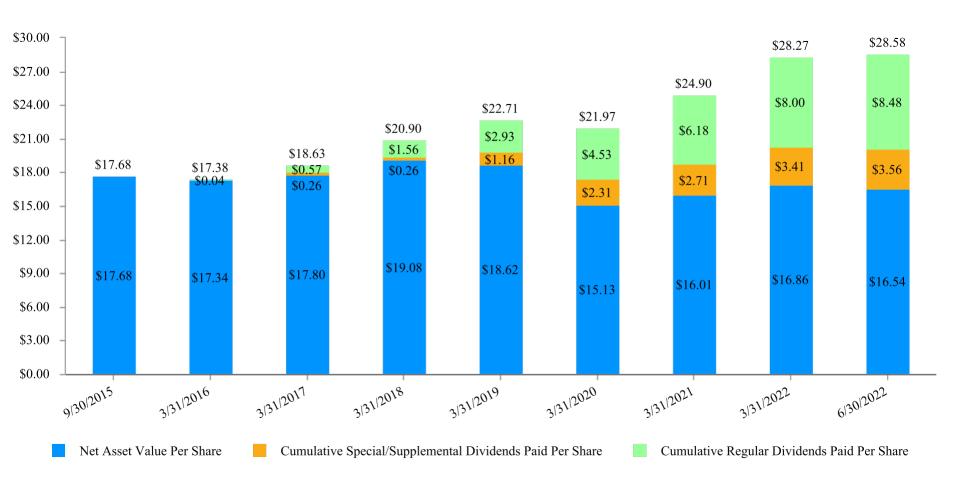
Track Record of Consistent Dividends Continues

- In the last twelve months ended 6/30/2022, CSWC generated \$1.96 per share in Pre-Tax NII and paid out \$1.87 per share in Regular Dividends
- Cumulative Pre-Tax NII Regular Dividend Coverage of 106% since the 2015 Spin-Off
- Total Special and Supplemental Dividends of \$3.56 per share since the 2015 Spin-Off
- Undistributed Taxable Income ("UTI") of \$0.15 per share as of June 30, 2022



History of Value Creation

Total Value (Net Asset Value + Cumulative Dividends Paid) Increase of \$10.90 per share at 6/30/2022 from 9/30/2015 Spin-off of CSWI





Investment Strategy

CORE: Lower Middle Market ("LMM"): CSWC led or Club Deals

- Companies with EBITDA between \$3 MM and \$20 MM
- ∘ Typical leverage of 2.0x 4.0x Debt to EBITDA through CSWC debt position
- Commitment size up to \$35 MM with hold sizes generally \$5 MM to \$35 MM
- Both Sponsored and Non-sponsored deals
- Securities include first lien, unitranche, and second lien
- Frequently make equity co-investments alongside CSWC debt

OPPORTUNISTIC: Upper Middle Market ("UMM"): Syndicated or Club, First and Second Lien

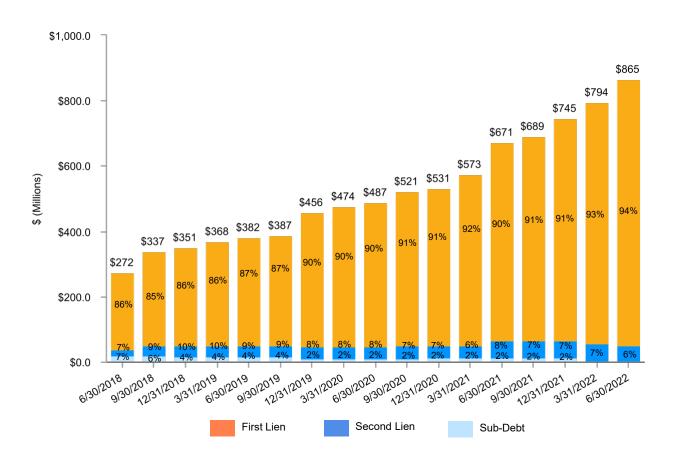
- Companies typically have in excess of \$20 MM in EBITDA
- Typical leverage of 3.0x 5.5x Debt to EBITDA through CSWC debt position
- Hold sizes generally \$5 MM to \$20 MM
- Floating rate first and second lien debt securities
- More liquid assets relative to LMM investments
- Provides flexibility to invest/divest opportunistically based on market conditions and liquidity position



Credit Portfolio Heavily Weighted Towards First Lien Investments

94% of Credit Portfolio as of 6/30/2022 in first lien senior secured loans

Credit Portfolio Heavily Weighted to First Lien



Q1 2023 Originations

\$148.3 MM in total new committed investments to six new portfolio companies and eight existing portfolio companies

\$121.0 MM funded at close

ortfolio Originations	Q1 2023					
Name	Industry	Туре	Total Debt Funded at Close (\$000s)	Total Equity Funded at Close (\$000s)	Unfunded Commitments at Close (\$000s) ⁽¹⁾	Debt Yield to Maturity
Acceleration, LLC	Media, marketing & entertainment	First Lien / Equity	\$30,278	\$1,000	\$7,722	10.40%
360 Quote Topco, LLC	Media, marketing & entertainment	First Lien	\$25,000	\$—	\$3,250	8.77%
Lightning Intermediate II, LLC (DBA Vimergy)	Healthcare products	First Lien / Equity	\$23,472	\$600	\$1,528	9.19%
US CourtScript Holdings, Inc.	Business services	First Lien / Equity	\$6,800	\$1,000	\$10,000	8.89%
Microbe Formulas LLC	Healthcare products	First Lien	\$13,698	\$	\$1,302	7.96%
Outerbox, LLC	Media, marketing & entertainment	First Lien / Equity	\$10,800	\$500	\$2,000	9.10%
Acceleration Partners, LLC	Media, marketing & entertainment	First Lien	\$3,000	\$—	\$—	10.46%
Air Conditioning Specialist, Inc.	Consumer services	FIrst Lien / Equity	\$2,100	\$104	\$—	9.94%
Amware Fulfillment LLC	Distribution	First Lien	\$1,500	\$	\$ —	11.69%
ITA Holdings Group, LLC	Transportation & logistics	First Lien	\$—	\$—	\$1,500	11.69%

Q1 2023 Originations cont.

Portfolio Originations	Q1 2023					
Name	Industry	Туре	Total Debt Funded at Close (\$000s)	Total Equity Funded at Close (\$000s)	Unfunded Commitments at Close (\$000s)	Debt Yield to Maturity
SIB Holdings, LLC	Business services	First Lien	\$561	\$—	\$—	8.69%
SIMR, LLC	Healthcare services	First Lien	\$382	\$—	\$—	21.69%
GrammaTech, Inc.	Software & IT services	Equity	\$—	\$113	\$—	12.19%
Delphi Behavioral Health Group, LLC	Healthcare services	First Lien	\$76	\$—	\$—	15.35%
Total / Wtd. Avg			\$117,667	\$3,317	\$27,302 ⁽¹⁾	9.36%

(1) Unfunded Commitments consist of \$15.0 MM in delayed draw term loans and \$12.3 MM in revolvers



Track Record of CSWC Exits Continues

\$49.6 MM in total proceeds from three portfolio company exits

- During the quarter, CSWC exited three debt investments and one equity investment, generating total proceeds of \$49.6 MM and an IRR of 19.6%
- Cumulative IRR of 14.8% on 63 portfolio company exits generating \$745.2 MM in proceeds since launch of credit strategy in January 2015

Portfolio Exits	Q1 2023				
Name	Industry	Туре	Net Proceeds (\$000s)	Realized Gain (\$000s)	IRR
Klein Hersh, LLC	Business services	First Lien	\$23,821	\$411	13.0%
CityVet, Inc.	Healthcare services	First Lien / Equity	\$14,726	\$1,592	24.5%
GS Operating, LLC (1)	Distribution	First Lien	\$11,050	\$310	28.2%
Total / Weighted Average			\$49,597	\$2,313	19.6%

(1) The loan generated a cumulative IRR of 12.2% since the original investment in 2020



CSWC Investment Portfolio Composition

Maintaining appropriate portfolio leverage while receiving attractive risk-adjusted returns

Investment Portfolio - Statistics		
(in \$000's)	3/31/2022	6/30/2022
	Total CSWC Portfolio	Total CSWC Portfolio
Number of Portfolio Companies	72	75
Total Cost	\$862,303	\$943,496
Total Fair Value	\$879,011	\$954,939
Average Hold Size Debt Investments (at Fair Value)	\$12,213	\$12,727
Average Hold Size Equity Investments (at Fair Value)	\$2,078	\$2,082
% First Lien Investments (at Fair Value)	84.2%	85.4%
% Second Lien Investments (at Fair Value)	6.0%	5.1%
% Subordinated Debt Investments (at Fair Value)	0.1%	0.1%
% Equity (at Fair Value) ⁽¹⁾	9.7%	9.4%
Wtd. Avg. Yield (2)	9.3%	9.3%
Wtd. Avg. EBITDA of Issuer (\$MM's) (3)	\$20.9	\$20.4
Wtd. Avg. Leverage through CSWC Security (4)	4.0x	4.0x

Note: All metrics above exclude the I-45 Senior Loan Fund

⁽⁴⁾ Includes CSWC debt investments only. Calculated as the amount of each portfolio company's debt (including CSWC's position and debt senior or pari passu to CSWC's position, but excluding debt subordinated to CSWC's position) in the capital structure divided by each portfolio company's adjusted EBITDA. Weighted average leverage is calculated using investment cost basis weighting. Management uses this metric as a guide to evaluate relative risk of its position in each portfolio debt investment. For the quarter ended June 30, 2022, six portfolio companies are excluded from this calculation due to a reported debt to adjusted EBITDA ratio that was not meaningful. For the quarter ended March 31, 2022, three portfolio companies are excluded from this calculation due to a reported debt to adjusted EBITDA ratio that was not meaningful.



⁽¹⁾ At June 30, 2022 and March 31, 2022, we had equity ownership in approximately 59% and 57%, respectively, of our investments

⁽²⁾ The weighted-average annual effective yields were computed using the effective interest rates during the quarter for all debt investments at cost as of June 30, 2022, including accretion of original issue discount but excluding fees payable upon repayment of the debt instruments. As of June 30, 2022, there were four investments on non-accrual status. As of March 31, 2022, there were three investments on non-accrual status. Weighted-average annual effective yield is not a return to shareholders and is higher than what an investor in shares in our common stock will realize on its investment because it does not reflect our expenses or any sales load paid by an investor

⁽³⁾ Includes CSWC debt investments only. Weighted average EBITDA metric is calculated using investment cost basis weighting. For the quarter ended June 30, 2022, six portfolio companies are excluded from this calculation due to a reported debt to adjusted EBITDA ratio that was not meaningful. For the quarter ended March 31, 2022, three portfolio companies are excluded from this calculation due to a reported debt to adjusted EBITDA ratio that was not meaningful

Quarter-over-Quarter Investment Rating Migration

Approximately 95% of all debt investments are currently rated a "1" or "2" as credit portfolio continues to demonstrate strong performance

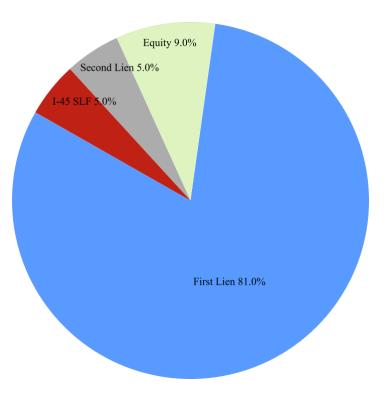
Investment Rating		3/31/2022	2	Investment Rating Upgrades		Investment Rating Downgrades		6/30/2022				
	# of Loans	Fair Value (\$MM)	% of Portfolio (FV)	# of Loans	Fair Value (\$MM)	% of Portfolio (FV)	# of Loans	Fair Value (\$MM)	% of Portfolio (FV)	# of Loans	Fair Value (\$MM)	% of Portfolio (FV)
1	7	\$124.2	15.6%	1	\$10.0	1.2%	_	\$—	—%	5	\$87.1	10.1%
2	64	\$632.7	79.7%	_	\$—	—%	_	\$—	—%	69	\$733.1	84.7%
3	6	\$36.6	4.6%	_	\$—	—%	3	\$10.0	1.2%	8	\$44.2	5.1%
4	1	\$0.3	—%	_	\$—	—%	1	\$0.7	0.1%	2	\$1.0	0.1%
Wtd. Avg. Investment Rating (at Cost)		1.92									1.98	



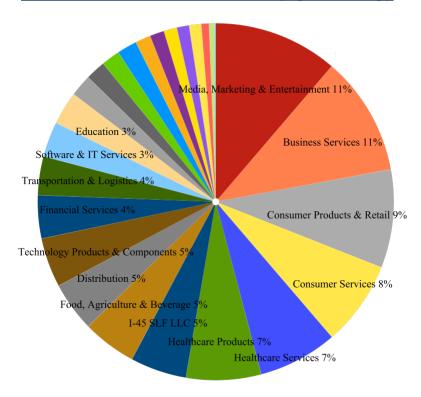
CSWC Portfolio Mix as of June 30, 2022 at Fair Value

Current Investment Portfolio of \$1.0 B continues to be diverse across industries

Current Investment Portfolio (By Type)



Current Investment Portfolio (By Industry)



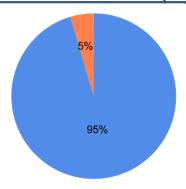
(Note 1) I-45 SLF consists of 95% first lien senior secured debt (Note 2) Equity represents equity co-investments across 44 portfolio companies



I-45 SLF Portfolio Overview

I-45 SLF loan portfolio of \$173.5 MM is 95% first lien senior secured debt with average hold size of 2.6% of the I-45 portfolio

Current I-45 Portfolio (By Type) Current I-45 Portfolio (By Industry)



Non-First Lien

First Lien



I-45 Portfolio Statistics								
In Thousands)								
	9/30/2021	12/31/2021	3/31/2022	6/30/2022				
Total Investments at Fair Value	\$169,042	\$180,052	\$176,704	\$173,509				
Fund Leverage (Debt to Equity) at Fair Value	1.30x	1.52x	1.59x	1.70x				
Number of Issuers	38	42	42	39				
Wtd. Avg. Issuer EBITDA (1)	\$75,025	\$72,800	\$71,857	\$78,190				
Avg. Investment Size as a % of Portfolio	2.6%	2.4%	2.4%	2.6%				
Wtd. Avg. Net Leverage on Investments (1)(2)	4.7x	5.0x	4.2x	4.7x				
Wtd. Avg. Spread to LIBOR	5.9%	6.2%	6.2%	6.1%				
Wtd. Avg. Duration (Yrs)	3.7	3.7	3.6	3.5				

⁽¹⁾ For the quarter ended June 30, 2022, one portfolio company is excluded from this calculation due to a reported debt to adjusted EBITDA ratio that was not meaningful

⁽²⁾ Through I-45 SLF security



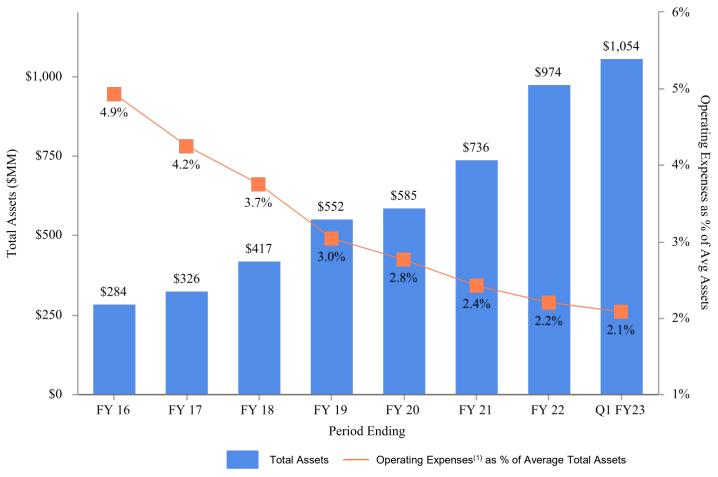
Income Statement

(In Thousands, except per share amounts)	Quarter Ended 9/30/21	Quarter Ended 12/31/21	Quarter Ended 3/31/22	Quarter Ended 6/30/22
Investment Income				
Interest Income	\$16,100	\$16,921	\$17,611	\$18,260
PIK Interest Income	879	814	543	687
Dividend Income	2,070	1,714	1,961	2,186
Fees and Other Income	1,247	2,862	915	1,410
Total Investment Income	\$20,296	\$22,311	\$21,030	\$22,543
Expenses				
Cash Compensation	\$2,298	\$3,353	\$1,755	\$1,542
Share Based Compensation	923	849	737	821
General & Administrative	1,630	1,617	1,643	2,066
Total Expenses (excluding Interest)	\$4,851	\$5,819	\$4,135	\$4,429
Interest Expense	\$5,405	\$4,655	\$4,909	\$5,484
Pre-Tax Net Investment Income	\$10,040	\$11,837	\$11,986	\$12,630
Gains / Losses and Taxes				
Net Realized and Unrealized Gains on Investments	\$2,805	\$661	\$7,736	\$(9,928)
Realized Losses on Extinguishment of Debt	(17,087)	_	_	_
Realized Loss on Disposal of Fixed Assets	_	_	(86)	_
Income Tax (Expense) / Benefit	(314)	62	33	(192)
Net increase (decrease) in Net Assets Resulting from Operations	(\$4,556)	\$12,560	\$19,669	\$2,510
Weighted Average Diluted Shares Outstanding	22,534	23,433	24,202	25,514
Pre-Tax NII Per Diluted Weighted Average Share	\$0.45	\$0.51	\$0.50	\$0.50
Net Increase (Decrease) in Net Assets Per Dil. Wtd. Average Share	\$(0.20)	\$0.54	\$0.82	\$0.10



Operating Leverage Trend

Continue to realize operating efficiencies of internally managed structure



Note: Operating Leverage calculated as last twelve months operating expenses (excluding interest expense) divided by average annual assets (1) Operating expenses exclude interest expense



NAV per Share Bridge for Quarter Ended 6/30/2022

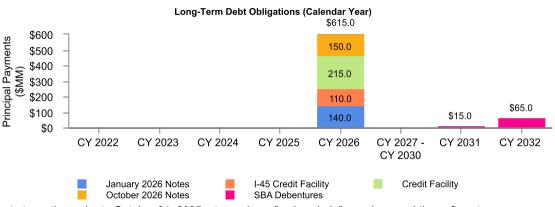




Significant Unused Debt Capacity with Long-Term Duration

Earliest debt maturity occurs in January 2026

Facility	Total Commitments	Interest Rate	Maturity	Principal Drawn	Undrawn Commitment
January 2026 Notes (1)	\$140.0 MM	4.50%	January 2026	\$140.0 MM	N/A
I-45 Credit Facility (2)	\$150.0 MM	L + 2.15%	March 2026	\$110.0 MM	\$40.0 MM
Credit Facility (3)	\$380.0 MM	Term SOFR + 2.15% (4)	August 2026	\$215.0 MM	\$161.3 MM ⁽⁵⁾
October 2026 Notes (6)	\$150.0 MM	3.375%	October 2026	\$150.0 MM	N/A
SBA Debentures	\$80.0 MM	2.39% (7)	September 2031 (8)	\$80.0 MM	\$0.0 MM ⁽⁹⁾



- (1) Redeemable in whole or in part at any time prior to October 31, 2025, at par plus a "make whole" premium, and thereafter at par
- (2) CSWC owns 80% of the equity and 50% of the voting rights of I-45 SLF LLC with a joint venture partner
- (3) The Credit Facility has an accordion feature that allows for an increase in total commitments up to \$400 MM
- (4) Additional 0.10% adjustment for 1-month SOFR loans, and 0.15% adjustment for 3-month SOFR loans
- (5) Net of \$3.7 MM in letters of credit outstanding
- (6) Redeemable in whole or in part at any time prior to July 1, 2026, at par plus a "make whole" premium, and thereafter at par
- (7) Weighted average interest rate of all pooled and non-pooled SBA Debentures for the three months ended June 30, 2022
- (8) First pooled SBA Debentures mature on September 1, 2031
- (9) Current statutes and regulations permit SBIC I to borrow up to \$175 million in SBA Debentures with at least \$87.5 million in regulatory capital, subject to SBA approval



Balance Sheet

(In Thousands, except per share amounts)	Quarter Ended 9/30/21	Quarter Ended 12/31/21	Quarter Ended 3/31/22	Quarter Ended 6/30/22
Assets				
Portfolio Investments	\$818,218	\$876,765	\$936,614	\$1,006,640
Cash & Cash Equivalents	26,840	18,668	11,431	18,770
Other Assets	21,764	17,122	25,912	28,549
Total Assets	\$866,822	\$912,555	\$973,957	\$1,053,959
Liabilities				
SBA Debentures	\$16,709	\$27,965	\$38,352	\$77,461
January 2026 Notes	138,545	138,630	138,714	138,798
October 2026 Notes	97,264	146,357	146,522	146,708
Credit Facility	215,000	190,000	205,000	215,000
Other Liabilities	17,359	22,266	24,502	23,007
Total Liabilities	\$484,877	\$525,218	\$553,090	\$600,974
Shareholders Equity				
Net Asset Value	\$381,945	\$387,337	\$420,867	\$452,985
Net Asset Value per Share	\$16.36	\$16.19	\$16.86	\$16.54
Regulatory Debt to Equity	1.18x	1.23x	1.16x	1.10x



Portfolio Statistics

Continuing to build a well performing credit portfolio

(In Thousands)	Quarter Ended 9/30/21	Quarter Ended 12/31/21	Quarter Ended 3/31/22	Quarter Ended 6/30/22
Portfolio Statistics				
Fair Value of Debt Investments	\$689,421	\$744,681	\$793,834	\$865,432
Average Debt Investment Hold Size	\$11,490	\$11,820	\$12,213	\$12,727
Fair Value of Debt Investments as a % of Par	97%	97%	97%	97%
% of Investment Portfolio on Non-Accrual (at Fair Value)	3.0%	1.6%	1.5%	1.6%
Weighted Average Investment Rating (1)	1.96	1.90	1.92	1.98
Weighted Average Yield on Debt Investments	9.66%	9.48%	9.30%	9.31%
Total Fair Value of Portfolio Investments	\$818,218	\$876,765	\$936,614	\$1,006,640
Weighted Average Yield on all Portfolio Investments	9.60%	9.35%	9.01%	9.11%
Investment Mix (Debt vs. Equity) (2)(3)	91% / 9%	91% / 9%	90% / 10%	91% / 9%



⁽¹⁾ CSWC utilizes an internal 1 - 4 investment rating system in which 1 represents material outperformance and 4 represents material underperformance. All new investments are initially set to 2. Weighted average investment rating calculated at cost

⁽²⁾ Excludes CSWC equity investment in I-45 SLF

⁽³⁾ At Fair Value

Investment Income Detail

Constructing a portfolio of investments with recurring cash yield

(In Thousands)	Quarter Ended 9/30/21	Quarter Ended 12/31/21	Quarter Ended 3/31/22	Quarter Ended 6/30/22
Investment Income Breakdown				
Cash Interest	\$15,370	\$16,164	\$16,785	\$17,414
Cash Dividends	2,069	1,714	1,962	2,186
PIK Income	879	814	543	687
Amortization of purchase discounts and fees	731	758	828	848
Management/Admin Fees	327	340	259	264
Prepayment Fees & Other Income	920	2,520	653	1,144
Total Investment Income	\$20,296	\$22,310	\$21,030	\$22,543
Key Metrics				
Cash Income as a % of Investment Income	92%	93%	93%	93%
% of Total Investment Income that is Recurring	95%	89%	96%	95%



Key Financial Metrics

Strong Pre-Tax Net Investment Income and Dividend Yield driven by net portfolio growth and investment performance

	Quarter Ended 9/30/21	Quarter Ended 12/31/21	Quarter Ended 3/31/22	Quarter Ended 6/30/22
Key Financial Metrics				
Pre-Tax Net Investment Income Per Wtd Avg Diluted Share	\$0.45	\$0.51	\$0.50	\$0.50
Pre-Tax Net Investment Income Return on Equity (ROE) ⁽¹⁾	10.75%	12.35%	12.24%	11.74%
Realized Earnings Per Wtd Avg Diluted Share	(\$0.17)	\$0.62	\$0.52	\$0.58
Realized Earnings Return on Equity (ROE) ⁽¹⁾⁽²⁾	(4.14)%	15.25%	12.86%	13.72%
Earnings Per Wtd Avg Diluted Share	\$(0.20)	\$0.54	\$0.81	\$0.10
Earnings Return on Equity (ROE) ⁽¹⁾⁽²⁾	(4.88)%	13.11%	20.08%	2.33%
Regular Dividends per Share	\$0.44	\$0.47	\$0.48	\$0.48
Supplemental / Special Dividends per Share	\$0.10	\$0.50	\$—	\$0.15
Total Dividends per Share	\$0.54	\$0.97	\$0.48	\$0.63

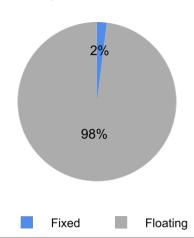
⁽²⁾ Realized Earnings and Earnings include (\$17.1) MM or (\$0.76) per weighted average diluted share for realized losses on extinguishment of debt in the 9/30/21 quarter



⁽¹⁾ Return on Equity is calculated as the quarterly annualized Pre-Tax NII, Realized Earnings, or Total Earnings, respectively, divided by equity at the end of the prior quarter

Interest Rate Sensitivity

Fixed vs. Floating Credit Portfolio Exposure (1)



Change in Base Interest Rates	Illustrative Annual NII Change (\$'s)	Illustrative Annual NII Change (Per Share)
(100 bps)	(6,430,401)	(0.23)
(75 bps)	(4,869,369)	(0.18)
(50 bps)	(3,305,176)	(0.12)
(25 bps)	(1,704,585)	(0.06)
25 bps	1,704,585	0.06
50 bps	3,409,170	0.12
75 bps	5,113,755	0.19
100 bps	6,818,340	0.25

⁽¹⁾ Portfolio Exposure includes I-45 assets pro rata as a % of CSWC's equity investment in the fund

Note: Illustrative change in annual NII is based on a projection of CSWC's existing debt investments as of 6/30/2022, adjusted only for changes in Base Interest Rate. Base Interest Rate used in this analysis is 3-Month LIBOR of 2.29% at 6/30/2022. The results of this analysis include the I-45 Senior Loan Fund, which is comprised of 98% floating rate debt assets and 100% floating rate liabilities



Corporate Information

Board of Directors

Inside Directors

Bowen S. Diehl

Independent Directors

David R. Brooks

Christine S. Battist

Jack D. Furst

William R. Thomas

Ramona Rogers-Windsor

Corporate Offices & Website

8333 Douglas Avenue 11th Floor

Dallas, TX 75225

http://www.capitalsouthwest.com

Senior Management

Bowen S. Diehl

President & Chief Executive Officer

Michael S. Sarner

Chief Financial Officer, Secretary & Treasurer

Joshua S. Weinstein

Senior Managing Director

Investor Relations

Michael S. Sarner

Capital Southwest

214-884-3829

msarner@capitalsouthwest.com

Securities Listing

Nasdag: "CSWC" (Common Stock)

Fiscal Year End

March 31

Independent Auditor

RSM US LLP Chicago, IL

Corporate Counsel

Eversheds Sutherland (US) LLP

Transfer Agent

American Stock Transfer & Trust Company, LLC 800-937-5449

www.amstock.com

Industry Analyst Coverage		
Firm	Analyst	Contact Information
Ladenburg Thalmann & Co., Inc.	Mickey M. Schleien, CFA	Direct: 305-572-4131
JMP Securities, LLC	Devin Ryan	Direct: 415-835-8900
Hovde Group	Erik Zwick	Direct: 617-510-1239
Jefferies, LLC	Kyle Joseph	Direct: 510-418-0754
Raymond James & Associates	Robert Dodd	Direct: 901-579-4560
Oppenheimer & Co., Inc.	Mitchel Penn	Direct: 212-667-7136

