

Capital Southwest Corporation

## Q4 2021 Earnings Presentation

May 26, 2021

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- These risks include risks related to: changes in the markets in which Capital Southwest invests; changes in the financial, capital, and lending markets; regulatory changes; tax treatment and general economic and business conditions; our ability to operate our wholly owned subsidiary, Capital Southwest SBIC I, LP, as a small business investment company ("SBIC"); and uncertainties associated with the impact from the COVID-19 pandemic, including its impact on the global and U.S. capital markets and the global and U.S. economy, the length and duration of the COVID-19 outbreak in the United States as well as worldwide and the magnitude of the economic impact of that outbreak, the effect of the COVID-19 pandemic on our business prospects and the operational and financial performance of our portfolio companies, including our and their ability to achieve their respective objectives, and the effects of the disruptions caused by the COVID-19 pandemic on our ability to continue to effectively manage our business.
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## Conference Call Participants

Bowen S. Diehl
President and Chief Executive Officer

Michael S. Sarner
Chief Financial Officer

Chris Rehberger
VP Finance / Treasurer



## **CSWC Company Overview**

CSWC is a middle-market lending firm focused on supporting the acquisition and growth of middle-market companies across the capital structure

- CSWC was formed in 1961, and elected to be regulated as a BDC in 1988
- Publicly-traded on Nasdaq: Common Stock ("CSWC")
- Internally Managed BDC with RIC tax treatment for U.S. federal income tax purposes
- September 2015: completed tax free spin off of CSW Industrials ("Spin Off")
- April 2021: received SBIC license from the U.S. Small Business Administration
- 21 employees based in Dallas, Texas
- Total Balance Sheet Assets of \$736 MM as of March 31, 2021
- Manage I-45 Senior Loan Fund ("I-45 SLF") in partnership with Main Street Capital (NYSE: "MAIN")



## Fiscal Year 2021 Highlights

### Financial Highlights

- 119% FY 2021 Total Return to Shareholders
  - Share price appreciated to \$22.16 from \$11.42 in prior year, an increase of 94%
  - \$2.05 in total dividends per share paid during the year
- NAV per share increased to \$16.01 from \$15.13 in prior year, an increase of 6%
- Investments at Fair Value of \$688.4 MM compared to \$553.1 MM in prior year, an increase of 24%
- Pre-Tax Net Investment Income increased to \$1.79 per share from \$1.68 per share in prior year, an increase of 7%
- Grew Regular Dividend to \$1.65 from \$1.60 in prior year, an increase of 3%
- Strengthened Balance Sheet through variety of capital raising activities
  - Raised 190.0 MM in gross proceeds through three Unsecured Note transactions
  - Raised \$51.4 MM in gross proceeds through Equity ATM Program at an average of 120% of the prevailing NAV per share
  - Increased Senior Secured Revolving Credit Facility by \$15.0 MM in total commitments
- Operating Leverage<sup>(1)</sup> decreased to 2.4% as of 3/31/21 from 2.8% as of 3/31/20

(1) Operating Leverage calculated as last twelve months operating expenses (excluding interest expense) divided by average annual assets



## **Q4 2021 Highlights**

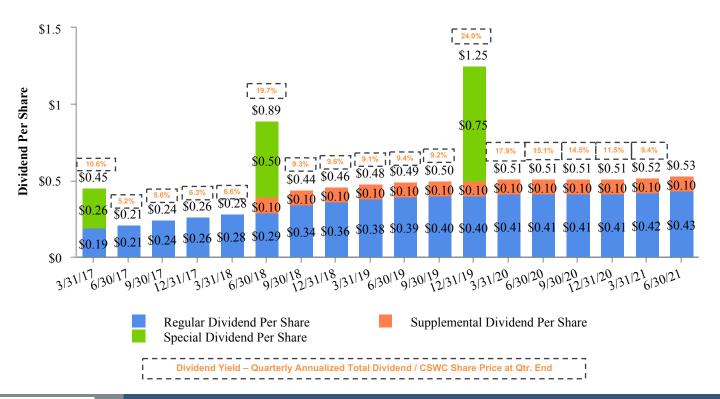
### Financial Highlights

- Q4 2021 Pre-Tax Net Investment Income ("NII") of \$8.9 MM or \$0.44 Per Share
- Paid \$0.42 per share in Regular Dividends and \$0.10 per share Supplemental Dividend for the quarter ended March 31, 2021
  - Increased Regular Dividend to \$0.43 per share and declared \$0.10 per share Supplemental Dividend for the quarter ending June 30, 2021
- Investment Portfolio at Fair Value increased to \$688.4 MM from \$648.8 MM in Prior Quarter
  - \$77.3 MM in total new committed investments
  - \$23.1 MM in total proceeds from two portfolio company exits
  - \$2.6 MM in net realized and unrealized gains on the portfolio
  - No investments on non-accrual
- Issued \$65.0 MM in aggregate principal of 4.50% January 2026 Notes
  - Notes issued at a premium of 102.11% of the aggregate principal amount, resulting in a yield to maturity of approximately 4.0% at issuance
- Raised \$24.1 MM in gross proceeds through Equity ATM Program during the quarter
  - Sold shares at average price of \$21.21, or 135% of the prevailing NAV per share
- \$216.9 MM Available on Credit Facility as of Quarter End



### Track Record of Increasing Dividends Continues

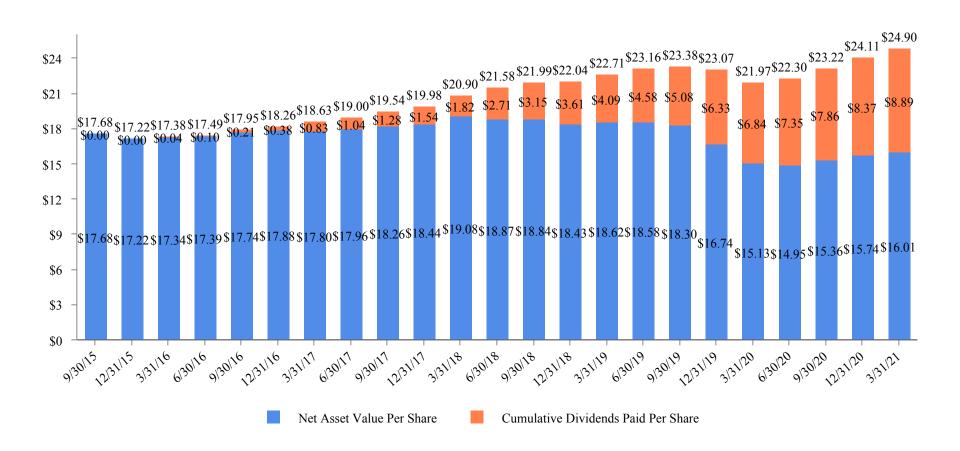
- In the Last Twelve Months Ending 3/31/21, CSWC Generated \$1.79 Per Share in Pre-Tax NII and Paid Out \$1.65 Per Share in Regular Dividends
- Cumulative Pre-Tax NII Regular Dividend Coverage of 107% since the 2015 spin-off
- Announced Supplemental Dividend Program in June 2018
  - Expect to pay \$0.10 per share Supplemental Dividend per quarter going forward, subject to Board approval
  - Undistributed Taxable Income ("UTI") of \$0.92 per share as of March 31, 2021





### History of Value Creation

Total Value (Net Asset Value + Cumulative Dividends Paid) Increase of \$7.22 at 3/31/21 from 9/30/15 Spin-off of CSWI



## Two Pronged Investment Strategy

#### CORE: Lower Middle Market ("LMM"): CSWC led or Club Deals

- Companies with EBITDA between \$3 MM and \$20 MM
- ∘ Typical leverage of 2.0x 4.0x Debt to EBITDA through CSWC debt position
- Commitment size up to \$25 MM with hold sizes generally \$10 MM to \$20 MM
- Both Sponsored and Non-sponsored deals
- Securities include first lien, unitranche, second lien and subordinated debt
- Frequently make equity co-investments alongside CSWC debt

# OPPORTUNISTIC: Upper Middle Market ("UMM"): Syndicated or Club, First and Second Lien

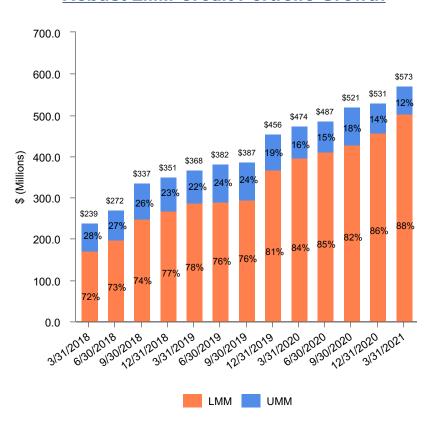
- Companies typically have in excess of \$20 MM in EBITDA
- Typical leverage of 3.0x 5.5x Debt to EBITDA through CSWC debt position
- Hold sizes generally \$5 MM to \$15 MM
- Floating rate first and second lien debt securities
- More liquid assets relative to LMM investments
- Provides flexibility to invest/divest opportunistically based on market conditions and liquidity position



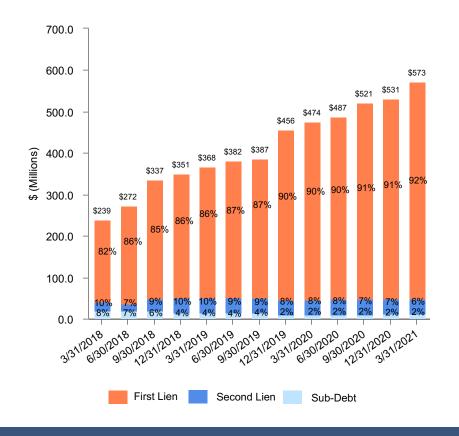
#### CSWC Credit Portfolio Heavily Weighted Towards LMM and First Lien Investments

LMM and First Lien Investments have increased to 88% and 92% of the credit portfolio as of 3/31/21, respectively

#### Robust LMM Credit Portfolio Growth



#### Credit Portfolio Heavily Weighted to First Lien



## **Q4 2021 Originations**

\$77.3 MM in total new committed investments, consisting of \$77.0 MM committed to six new portfolio companies and \$0.3 MM committed to one existing portfolio company

| <b>Portfolio Originations</b>    | Q4 2021                          |                                       |        |   |   |  |                           |                           |
|----------------------------------|----------------------------------|---------------------------------------|--------|---|---|--|---------------------------|---------------------------|
| Name                             | Industry                         | Туре                                  | Market | Total Debt<br>Funded at Close<br>(\$000s) | Total Equity<br>Funded at Close<br>(\$000s) | Unfunded<br>Commitments at<br>Close (\$000s) | Debt Spread<br>over LIBOR | Debt Yield to<br>Maturity |
| Flip Electronics, LLC            | Technology products & components | First Lien - Last Out <sup>(1)</sup>  | LMM    | \$15,500                                  | \$2,000                                     | \$0  | 8.05%                     | 9.60%                     |
| KMS, Inc.                        | Distribution                     | First Lien - First Out <sup>(2)</sup> | LMM    | \$16,000                                  | \$0   | \$0  | 6.00%                     | 7.13%                     |
| CityVet, Inc.                    | Healthcare services              | First Lien                            | LMM    | \$3,250                                   | \$500                                       | \$6,750                                      | 7.50%                     | 9.42%                     |
| AllOver Media, LLC               | Media, marketing & entertainment | First Lien                            | LMM    | \$13,000                                  | \$0   | \$2,000                                      | 8.50%                     | 10.00%                    |
| Mako Steel LP                    | Business services                | First Lien                            | LMM    | \$8,396                                   | \$0   | \$1,604                                      | 7.25%                     | 8.50%                     |
| Chemistry Rx Holdings, LLC       | Specialty chemicals              | First Lien                            | LMM    | \$8,000                                   | \$0   | \$0  | 7.00%                     | 8.80%                     |
| RTIC Subsidiary Holdings,<br>LLC | Consumer products & retail       | First Lien                            | UMM    | \$274                                     | \$0   | \$0  | 7.75%                     | 9.00%                     |
| Total / Weighted Average         |                                  |                                       |        | \$64,420                                  | \$2,500                                     | \$10,354                                     | 7.37%                     | 8.81%                     |

Note: Market refers to Upper Middle Market ("UMM") and Lower Middle Market ("LMM")

- (1) Capital Southwest partnered with a bank lender who contributed a first out participation in the first lien loan
- (2) Capital Southwest partnered with another lender who contributed a last out participation in the first lien loan



### Track Record of CSWC Exits Continues

#### \$23.1 MM in total proceeds from two portfolio company exits

- During the quarter, CSWC received two prepayments generating total proceeds of \$23.1 MM and weighted average IRR of 8.2%
- Cumulative IRR of 15.5% on 38 portfolio company exits generating \$383.5 MM in proceeds since spin-off in September 2015

| Portfolio Prepayments                                 | Q4 2021                      |            |        |                      |                                |        |
|---|------------------------------|------------|--------|----------------------|--------------------------------|--------|
| Name  | Industry                     | Туре       | Market | Net Proceeds (\$000) | Realized Gain/Loss<br>(\$000s) | IRR    |
| Environmental Pest Service<br>Management Company, LLC | Consumer services            | First Lien | LMM    | \$16,232             | \$201                          | 10.51% |
| AG Kings Holdings Inc.                                | Food, agriculture & beverage | First Lien | UMM    | \$6,822              | \$(1,859)                      | 2.62%  |
| Total / Weighted Average                              |                              |            |        | \$23,054             | \$(1,658)                      | 8.18%  |

Note: Market refers to Upper Middle Market ("UMM") and Lower Middle Market ("LMM")



## CSWC Portfolio Asset Mix by Market

# Maintaining appropriate portfolio leverage while receiving attractive risk adjusted returns

| Investment Portfolio - Statistics Q4 2021  |   |   |
|--|---|---|
| (In Thousands)   | Lower Middle<br>Market <sup>(1)</sup>                                     | Upper Middle<br>Market  |
| Number of Portfolio Companies Total Cost Total Fair Value Average Hold Size (at Cost)  % First Lien Investments (at Cost) % Second Lien Investments (at Cost) % Subordinated Debt Investments (at Cost) % Equity (at Cost)  Wtd. Avg. Yield (2)(3) | 44<br>\$551,144<br>\$554,199<br>\$12,526<br>85.9%<br>4.4%<br>2.1%<br>7.6% | 10<br>\$79,613<br>\$77,075<br>\$7,961<br>71.6%<br>20.2%<br>0.0%<br>8.2% |
| Wtd. Avg. Field Wtd. Avg. EBITDA of Issuer (\$MM's) (3) Wtd. Avg. Leverage through CSWC Security (3) (4)   | \$9.9<br>4.2x   | \$70.0<br>4.0x  |

Note: All metrics above exclude the I-45 Senior Loan Fund

<sup>(4)</sup> Includes CSWC debt investments only. Calculated as the amount of each portfolio company's debt (including CSWC's position and debt senior or pari passu to CSWC's position, but excluding debt subordinated to CSWC's position) in the capital structure divided by each portfolio company's adjusted EBITDA. Weighted average leverage is calculated using investment cost basis weighting. Management uses this metric as a guide to evaluate relative risk of its position in each portfolio debt investment. For the year ended March 31, 2021, two UMM portfolio companies and four LMM portfolio companies are excluded from this calculation due to reporting a debt to adjusted EBITDA ratio that was not meaningful



<sup>(1)</sup> At March 31, 2021, we had equity ownership in approximately 59.1% of our LMM investments and 30.0% of our UMM investments

<sup>(2)</sup> The weighted-average annual effective yields were computed using the effective interest rates for all debt investments at cost as of March 31, 2021, including accretion of original issue discount but excluding fees payable upon repayment of the debt instruments and any debt investments on non-accrual status. As of March 31, 2021, there were no investments on non-accrual status. Weighted-average annual effective yield is not a return to shareholders and is higher than what an investor in shares in our common stock will realize on its investment because it does not reflect our expenses or any sales load paid by an investor

<sup>(3)</sup> Weighted average EBITDA metric is calculated using investment cost basis weighting. For the year ended March 31, 2021, two UMM portfolio companies and four LMM portfolio companies are excluded from this calculation due to a reported debt to adjusted EBITDA ratio that was not meaningful

### Quarter-over-Quarter Investment Rating Migration

One loan upgraded and one loan downgraded during the quarter as credit portfolio continues to demonstrate strong performance

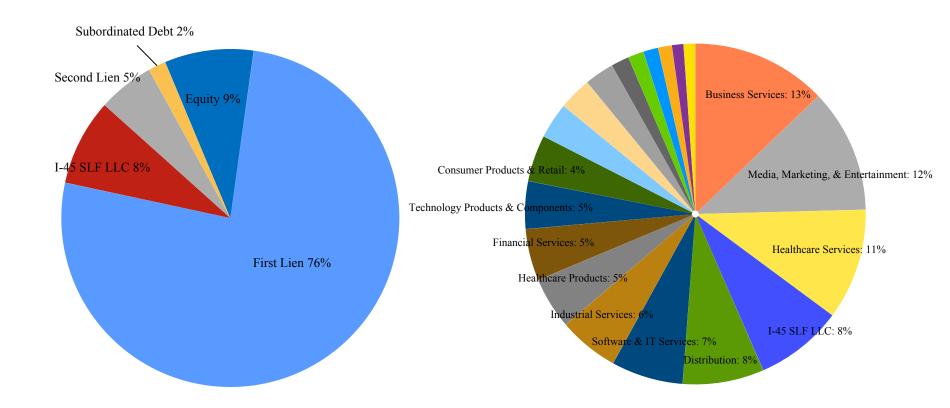
| Investment Rating              | 12/31/2020    |                         | Investment Rating<br>Upgrades |               | Investment Rating<br>Downgrades |                           | 3/31/2021     |                         |                           |               |                         |                           |
|--------------------------------|---------------|-------------------------|-------------------------------|---------------|---------------------------------|---------------------------|---------------|-------------------------|---------------------------|---------------|-------------------------|---------------------------|
|                                | # of<br>Loans | Fair<br>Value<br>(\$MM) | % of<br>Portfolio<br>(FV)     | # of<br>Loans | Fair<br>Value<br>(\$MM)         | % of<br>Portfolio<br>(FV) | # of<br>Loans | Fair<br>Value<br>(\$MM) | % of<br>Portfolio<br>(FV) | # of<br>Loans | Fair<br>Value<br>(\$MM) | % of<br>Portfolio<br>(FV) |
| 1                              | 4             | \$60.0                  | 11.3%                         | 1             | \$14.8                          | 2.6%                      | _             | \$—                     | —%                        | 4             | \$58.5                  | 10.2%                     |
| 2                              | 50            | \$419.3                 | 79.0%                         | _             | \$—                             | <del></del> %             | _             | \$—                     | —%                        | 52            | \$461.2                 | 80.6%                     |
| 3                              | 6             | \$51.0                  | 9.6%                          | _             | \$—                             | —%                        | 1             | \$0.1                   | —%                        | 7             | \$52.9                  | 9.2%                      |
| 4                              | 1             | \$0.7                   | 0.1%                          | _             | \$—                             | <b>—</b> %                | _             | \$—                     | —%                        | _             | \$—                     | —%                        |
| Wtd. Avg.<br>Investment Rating |               | 2.0                     |                               |               |                                 |                           |               |                         |                           |               | 2.0                     |                           |

### CSWC Portfolio Mix as of March 31, 2021 at Fair Value

Current investment portfolio of \$688.4 MM continues to be diverse across industries

Current Investment Portfolio (By Type)

<u>Current Investment Portfolio (By Industry)</u>

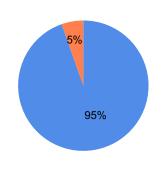


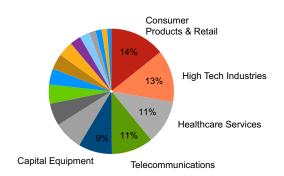
### **I-45 Portfolio Overview**

I-45 loan portfolio of \$164.4 MM is 95% first lien with average hold size of 2.8% of the I-45 portfolio

Current I-45 Portfolio (By Type)

#### Current I-45 Portfolio (By Industry)







| I-45 Portfolio Statistics                 |           |           |           |           |  |  |  |  |
|---|-----------|-----------|-----------|-----------|--|--|--|--|
| (In Thousands)                            | 6/30/20   | 9/30/20   | 12/31/20  | 3/31/21   |  |  |  |  |
| Total Debt Investments at Fair Value      | \$172,551 | \$177,527 | \$159,598 | \$164,351 |  |  |  |  |
| Fund Leverage (Debt to Equity) at FV      | 1.51x     | 1.39x     | 1.07x     | 1.27x     |  |  |  |  |
| Number of Issuers                         | 42        | 42        | 38        | 36        |  |  |  |  |
| Wtd. Avg. Issuer EBITDA                   | \$64,800  | \$66,879  | \$73,384  | \$77,649  |  |  |  |  |
| Avg. Investment Size as a % of Portfolio  | 2.4%      | 2.4%      | 2.6%      | 2.8%      |  |  |  |  |
| Wtd. Avg. Net Leverage on Investments (1) | 5.0x      | 4.7x      | 4.7x      | 4.4x      |  |  |  |  |
| Wtd. Avg. Spread to LIBOR                 | 6.3%      | 6.3%      | 6.1%      | 6.0%      |  |  |  |  |
| Wtd. Avg. Duration (Yrs)                  | 3.3       | 3.1       | 3.1       | 3.0       |  |  |  |  |

<sup>(1)</sup> Through I-45 security

<sup>(2)</sup> Two portfolio companies are excluded from this calculation due to a reported debt to adjusted EBITDA ratio that was not meaningful



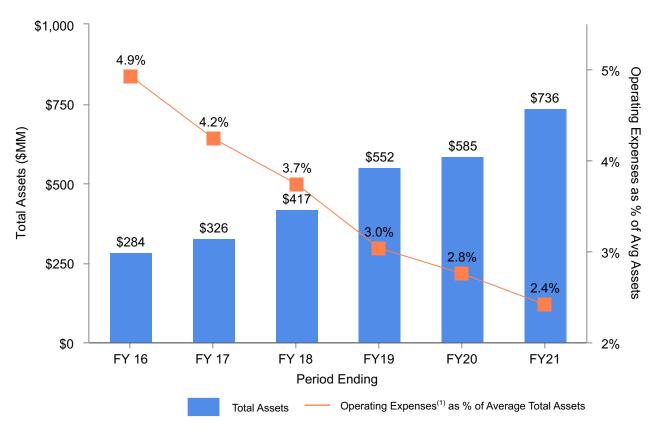
## **Income Statement**

| (In Thousands, except per share amounts)                          | Quarter Ended<br>6/30/20 | Quarter Ended<br>9/30/20 | Quarter Ended<br>12/31/20 | Quarter Ended<br>3/31/21 |
|---|--------------------------|--------------------------|---------------------------|--------------------------|
| Investment Income   |                          |                          |                           |                          |
| Interest Income   | \$12,645                 | \$13,882                 | \$14,687                  | \$15,078                 |
| Dividend Income   | 1,957                    | 1,860                    | 2,916                     | 1,661                    |
| Fees and Other Income   | 562                      | 943                      | 1,437                     | 434                      |
| Total Investment Income   | \$15,164                 | \$16,685                 | \$19,040                  | \$17,173                 |
| Expenses  |                          |                          |                           |                          |
| Cash Compensation   | \$1,720                  | \$1,961                  | \$2,444                   | \$1,631                  |
| Share Based Compensation  | 612                      | 853                      | 771                       | 708                      |
| General & Administrative  | 1,335                    | 1,370                    | 1,325                     | 1,278                    |
| Total Expenses (excluding Interest Expense)                       | \$3,667                  | \$4,184                  | \$4,540                   | \$3,617                  |
| Interest Expense  | \$4,328                  | \$4,397                  | \$4,528                   | \$4,688                  |
| Pre-Tax Net Investment Income                                     | \$7,169                  | \$8,104                  | \$9,972                   | \$8,868                  |
| Taxes and Gain / (Loss)   |                          |                          |                           |                          |
| Income Tax Benefit (Expense)                                      | \$(350)                  | \$215                    | \$(1,455)                 | \$(852)                  |
| Net realized gain (loss) on investments                           | (5,547)                  | (1,279)                  | (127)                     | (1,583)                  |
| Net increase (decrease) in unrealized appreciation of investments | 7,605                    | 9,636                    | 7,271                     | 4,243                    |
| Realized losses on extinguishment of debt                         | _                        | (286)                    | (262)                     | (459)                    |
| Net increase (decrease) in net assets resulting from operations   | \$8,877                  | \$16,390                 | \$15,399                  | \$10,217                 |
| Weighted Average Diluted Shares Outstanding                       | 18,148                   | 18,600                   | 19,135                    | 20,376                   |
| Pre-Tax Net Investment Income Per Dil. Wtd. Average Share         | \$0.40                   | \$0.44                   | \$0.52                    | \$0.44                   |



## Operating Leverage Continues to Improve

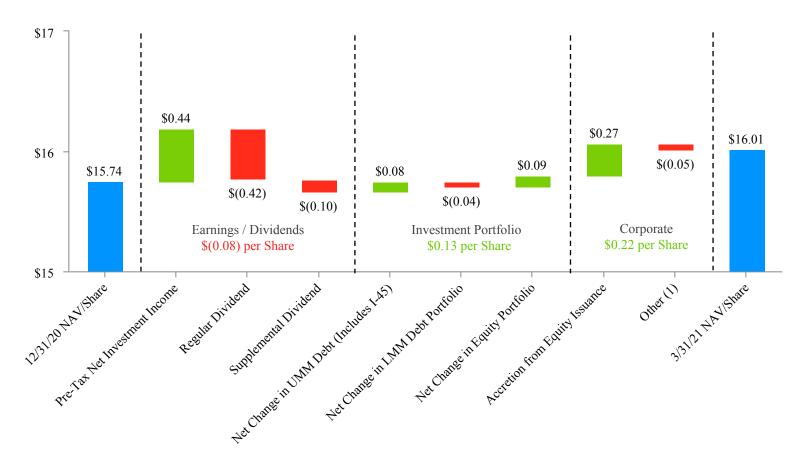
#### Continue to realize operating efficiencies of internally managed structure



Note: Operating Leverage calculated as last twelve months operating expenses (excluding interest expense) divided by average annual assets



## NAV per Share Bridge since Quarter Ended 3/31/2021



(1) Other consists primarily of income taxes of \$(0.04), realized losses on extinguishment of debt of \$(0.02), and share based compensation expense add-back of \$0.03

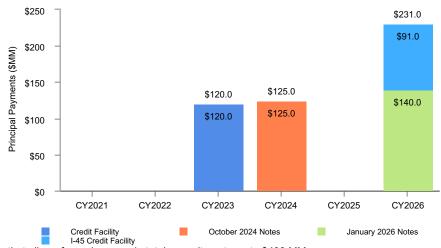


### Significant Unused Debt Capacity with Long-Term Duration

#### Earliest debt maturity occurs in December 2023

| Facility                            | Total Commitments | Interest Rate                           | Maturity      | Principal Drawn | Undrawn Commitment        |
|-------------------------------------|-------------------|---|---------------|-----------------|---------------------------|
| Credit Facility <sup>(1)</sup>      | \$340.0 MM        | L + 2.50% subject to certain conditions | December 2023 | \$120.0 MM      | \$216.9 MM <sup>(2)</sup> |
| October 2024 Notes <sup>(3)</sup>   | \$125.0 MM        | 5.375%                                  | October 2024  | \$125.0 MM      | N/A                       |
| January 2026 Notes <sup>(4)</sup>   | \$140.0 MM        | 4.500%                                  | January 2026  | \$140.0 MM      | N/A                       |
| I-45 Credit Facility <sup>(5)</sup> | \$150.0 MM        | L + 2.15%                               | March 2026    | \$91.0 MM       | \$59.0 MM                 |

#### Long-Term Debt Obligations (Calendar Year)



- (1) The Credit Facility has an accordion feature that allows for an increase in total commitments up to \$400 MM
- (2) Net of \$3.1 MM in letters of credit outstanding
- (3) Redeemable in whole or in part at any time prior to July 1, 2024, at par plus a "make whole" premium, and thereafter at par
- (4) Redeemable in whole or in part at any time prior to October 31, 2025, at par plus a "make whole" premium, and thereafter at par
- (5) CSWC owns 80% of the equity and 50% of the voting rights of I-45 SLF LLC with a joint venture partner



## **Balance Sheet**

| (In Thousands, except per share amounts) | Quarter Ended<br>6/30/20 | Quarter Ended<br>9/30/20 | Quarter Ended<br>12/31/20 | Quarter Ended<br>3/31/21 |
|--|--------------------------|--------------------------|---------------------------|--------------------------|
| Assets                                   |                          |                          |                           |                          |
| Portfolio Investments                    | \$587,178                | \$631,197                | \$648,773                 | \$688,432                |
| Cash & Cash Equivalents                  | 14,986                   | 16,011                   | 43,724                    | 31,613                   |
| Other Assets                             | 16,932                   | 17,057                   | 16,337                    | 15,539                   |
| Total Assets                             | \$619,096                | \$664,265                | \$708,834                 | \$735,584                |
| Liabilities                              |                          |                          |                           |                          |
| December 2022 Notes <sup>(1)</sup>       | \$75,936                 | \$56,339                 | \$36,689                  | \$—                      |
| October 2024 Notes <sup>(1)</sup>        | 73,575                   | 122,623                  | 122,775                   | 122,879                  |
| January 2026 Notes <sup>(1)</sup>        | _                        | _                        | 73,410                    | 138,425                  |
| Credit Facility                          | 182,000                  | 187,000                  | 150,000                   | 120,000                  |
| Other Liabilities                        | 9,726                    | 12,174                   | 13,310                    | 18,029                   |
| Total Liabilities                        | \$341,237                | \$378,136                | \$396,184                 | \$399,333                |
| Shareholders Equity                      |                          |                          |                           |                          |
| Net Asset Value                          | \$277,859                | \$286,129                | \$312,650                 | \$336,251                |
| NAV per Share                            | \$14.95                  | \$15.36                  | \$15.74                   | \$16.01                  |
| Debt to Equity                           | 1.19x                    | 1.28x                    | 1.22x                     | 1.13x                    |

(1) Net of unamortized debt issuance costs



### **Portfolio Statistics**

### Continuing to build a well performing credit portfolio

| (In Thousands)   | Quarter Ended<br>6/30/20 | Quarter Ended<br>9/30/20 | Quarter Ended<br>12/31/20 | Quarter Ended<br>3/31/21 |
|--|--------------------------|--------------------------|---------------------------|--------------------------|
| Portfolio Statistics                                     |                          |                          |                           |                          |
|  |                          |                          |                           |                          |
| Fair Value of Debt Investments                           | \$487,195                | \$520,651                | \$531,103                 | \$572,614                |
| Average Debt Investment Hold Size                        | \$11,330                 | \$11,319                 | \$11,300                  | \$11,228                 |
| Fair Value of Debt Investments as a % of Par             | 95%                      | 95%                      | 96%                       | 97%                      |
| % of Investment Portfolio on Non-Accrual (at Fair Value) | 1.9%                     | 1.7%                     | 0.1%                      | —%                       |
| Weighted Average Investment Rating <sup>(1)</sup>        | 2.1                      | 2.0                      | 2.0                       | 2.0                      |
| Weighted Average Yield on Debt Investments               | 10.08%                   | 10.34%                   | 10.64%                    | 10.76%                   |
| Total Fair Value of Portfolio Investments                | \$587,178                | \$631,197                | \$648,773                 | \$688,432                |
| Weighted Average Yield on all Portfolio Investments      | 10.36%                   | 10.43%                   | 11.20%                    | 10.22%                   |
| Investment (Mix Debt vs. Equity) <sup>(2)(3)</sup>       | 92% / 8%                 | 91% / 9%                 | 91% / 9%                  | 92% / 8%                 |
|  |                          |                          |                           |                          |



<sup>(1)</sup> CSWC utilizes an internal 1 - 4 investment rating system in which 1 represents material outperformance and 4 represents material underperformance. All new investments are initially set to 2. Weighted average investment rating calculated at cost

<sup>(2)</sup> Excludes CSWC equity investment in I-45 Senior Loan Fund

<sup>(3)</sup> At Fair Value

### Investment Income Detail

### Constructing a portfolio of investments with recurring cash yield

| (In Thousands)  | Quarter Ended<br>6/30/20 | Quarter Ended<br>9/30/20 | Quarter Ended<br>12/31/20 | Quarter Ended<br>3/31/21 |
|---|--------------------------|--------------------------|---------------------------|--------------------------|
| Investment Income Breakdown                                       |                          |                          |                           |                          |
| Cash Interest   | \$11,008                 | \$11,581                 | \$12,413                  | \$11,668                 |
| Cash Dividends PIK Income   | 1,957<br>1,120           | 1,860<br>1,761           | 2,916<br>1,608            | 1,660<br>2,796           |
| Amortization of purchase discounts and fees Management/Admin Fees | 520<br>182               | 543<br>198               | 667<br>199                | 616<br>234               |
| Prepayment Fees & Other Income                                    | 377                      | 742                      | 1,237                     | 199                      |
| Total Investment Income   | \$15,164                 | \$16,685                 | \$19,040                  | \$17,173                 |
| Key Metrics   |                          |                          |                           |                          |
| Cash Income as a % of Investment Income                           | 89%                      | 86%                      | 88%                       | 80%                      |
| % of Total Investment Income that is Recurring                    | 97%                      | 95%                      | 86%                       | 99%                      |



## **Key Financial Metrics**

# Strong Pre-Tax Net Investment Income and Dividend Yield driven by net portfolio growth and investment performance

|   | Quarter Ended<br>6/30/20 | Quarter Ended<br>9/30/20 | Quarter Ended<br>12/31/20 | Quarter Ended<br>3/31/21 |
|---|--------------------------|--------------------------|---------------------------|--------------------------|
| Key Financial Metrics   |                          |                          |                           |                          |
|   |                          |                          |                           |                          |
| Pre-Tax Net Investment Income Per Wtd Avg Diluted Share             | \$0.40                   | \$0.44                   | \$0.52                    | \$0.44                   |
| Pre-Tax Net Investment Income Return on Equity (ROE) <sup>(1)</sup> | 10.44%                   | 11.66%                   | 13.57%                    | 11.06%                   |
| Realized Earnings Per Wtd Avg Diluted Share                         | \$0.07                   | \$0.38                   | \$0.44                    | \$0.32                   |
| Realized Earnings Return on Equity (ROE) <sup>(1)</sup>             | 1.85%                    | 10.13%                   | 11.42%                    | 8.02%                    |
| Earnings Per Wtd Avg Diluted Share                                  | \$0.49                   | \$0.88                   | \$0.80                    | \$0.50                   |
| Total Earnings Return on Equity (ROE) <sup>(1)</sup>                | 12.93%                   | 23.58%                   | 20.96%                    | 12.74%                   |
| Regular Dividends per Share   | \$0.41                   | \$0.41                   | \$0.41                    | \$0.42                   |
| Supplemental Dividends per Share                                    | \$0.10                   | \$0.10                   | \$0.10                    | \$0.10                   |
| Total Dividends per Share   | \$0.51                   | \$0.51                   | \$0.51                    | \$0.52                   |
| Dividend Yield (2)  | 15.13%                   | 14.52%                   | 11.49%                    | 9.39%                    |

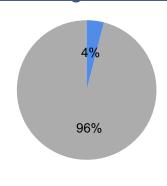
<sup>(1)</sup> Return on Equity is calculated as the quarterly annualized Pre-Tax NII, Realized Earnings, or Total Earnings, respectively, divided by equity at the end of the prior quarter

<sup>(2)</sup> Dividend Yield is calculated as the quarterly annualized Total Dividend divided by share price at quarter end



## Interest Rate Sensitivity

Fixed vs. Floating Portfolio Exposure (1)



| Fixed |   | Floating |
|-------|---|----------|
|       | _ |          |

| Illustrative Annual<br>NII Change (\$'s) | Illustrative Annual NII<br>Change (Per Share)  |
|--|--|
| \$220 COO                                | <b>60 00</b>   |
| \$328,699                                | \$0.02   |
| \$(423,036)                              | \$(0.02)   |
| \$(846,071)                              | \$(0.04)   |
| \$(1,233,834)                            | \$(0.06)   |
| \$(791,861)                              | \$(0.04)   |
| \$(100,160)                              | \$0.00   |
| \$677,020                                | \$0.03   |
|  | \$328,699<br>\$(423,036)<br>\$(846,071)<br>\$(1,233,834)<br>\$(791,861)<br>\$(100,160) |

(1) Portfolio Exposure includes I-45 assets pro rata as a % of CSWC's equity investment in the fund

Note: Illustrative change in annual NII is based on a projection of CSWC's existing debt investments as of March 31, 2021, adjusted only for changes in Base Interest Rate. Base Interest Rate used in this analysis is 3-Month LIBOR of 0.19% at March 31, 2021. The results of this analysis include the I-45 Senior Loan Fund, which is comprised of 99% floating rate assets and liabilities



## **Corporate Information**

#### **Board of Directors**

#### **Inside Directors**

Bowen S. Diehl

#### **Independent Directors**

David R. Brooks

Christine S. Battist

T. Duane Morgan

Jack D. Furst

William R. Thomas

Ramona Rogers-Windsor

#### **Corporate Offices & Website**

5400 Lyndon B. Johnson Freeway 13th Floor

Dallas, TX 75240

http://www.capitalsouthwest.com

#### **Senior Management**

Bowen S. Diehl

President & Chief Executive Officer

Michael S. Sarner

Chief Financial Officer, Secretary & Treasurer

Joshua S. Weinstein Senior Managing Director

#### **Investor Relations**

Michael S. Sarner Capital Southwest

214-884-3829

msarner@capitalsouthwest.com

#### **Securities Listing**

Nasdaq: "CSWC" (Common Stock)

#### **Fiscal Year End**

March 31

#### **Independent Auditor**

RSM US Chicago, IL

#### **Corporate Counsel**

Eversheds Sutherland (US) LLP

#### **Transfer Agent**

American Stock Transfer & Trust Company, LLC 800-937-5449

www.amstock.com

| Industry Analyst Coverage |                         |                      |
|---------------------------|-------------------------|----------------------|
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| B. Riley FBR              | Sarkis Sherbetchyan     | Direct: 310-689-5221 |
| Hovde Group               | Bryce Rowe              | Direct: 804-318-0969 |
| Jefferies                 | Kyle Joseph             | Direct: 510-418-0754 |
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